



EXPORT NEWS 04/2011

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ExportNews

Trade Development Authority of Pakistan



*“TDAP Can
Provide a List of
Importers for any
Country for any
product at I&C
Karachi”*

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⊕ New Chairman of Pakistan Chemists & Druggists Association

Pakistan Chemists & Druggists Association has informed that the Chairman has been changed. Name of the new Chairman is Dr. M. Iqbal Soomro.

BUSINESS OPPORTUNITIES

⊕ Connection with your country 's Business Entrepreneurs Interested in Saudi Market

A medium size well established diversified Saudi company is now looking to further diversify into new business channels for operations in the Saudi market.

Their current business is in the poultry sector and representation of International companies in the field of Disinfectants, Construction, Food, Parquet, Furniture etc.

Due to their established Infrastructure, they are now open to:-

- a) Take-up Exclusive Distributorship for products/projects that has potential in this country with special reference to the construction sector.
- b) Act as your Representative to promote / market your product range.
- c) Take up Master Franchise.
- d) Open to New channels of business which should conform to country's acceptance & SASO standards.

For business joint venturing interested companies may contact directly at the following address: -

Timochin hasan
Business Development Manager
Al Toga of Companies
P.O. Box No. 1498
Dammam 31431
KSA
Tel: +699-03-8341928, 8346148
Fax: +699-03-8341894
E-mail: altogagroup@hotmail.com

PRESS CLIPPING

⊕ Trade body to hold exhibitions for six Sectors

CONSULTATION WITH STAKEHOLDERS TO COME UP WITH A STRATEGY UNDER WAY

"Harmonized System code will enable foreign buyers to access Pakistani exporters and their product description via an eight -digit code"

Trade Development Authority Chief Executive Tariq Puri

The Trade Development Authority of Pakistan (TDAP) will organize exhibitions, including the Expo Pakistan, starting from October for six different sectors of the economy in a bid to promote Pakistan-made products, said TDAP Chief Executive Tariq Puri.

The sectors under TDAP's promotional umbrella this time include minerals, copper, agro food, pharmaceutical products, engineering and sports goods.

Speaking at a press conference, Mr. Puri said that TDAP was in consultation with the stakeholders to come up with a strategy for organizing these exhibitions.

TDAP has also decided to develop Harmonised System (HS) code on its web portal to enhance sustainable contacts between exporters and their buyers abroad. HS code will enable foreign buyers to access Pakistani exporters and their product description via an eight-digit code.

TDAP's website will not only help the manufacturers, exporters and foreign buyers but also assist the media by apprising them of the happenings in the industrial world, added Mr. Puri, TDAP has also created a special IT department to look after the web portal.

⊕ Exports Increase 38.2pc in January

Exports witnessed a record growth of 38.2 per cent at \$2.329 billion during January 2011 as compared to \$1.685 billion in January 2010.

However, imports during January 2011 were valued at \$3.444 billion, registering a growth of 3.7 per cent over \$ 3321 billion in January 2010, according to figures released by the Trade Development Authority of Pakistan (TDAP).

The cumulative value of exports for July-January 2011 was \$13.279 billion as against \$10.784 billion, a growth of 23.1pc over the same period last year. The cumulative

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value of imports for July-January 2011 was \$22.57bn as against \$19.315bn, registering a growth of 16.85 per cent, over the same period last year.

⊕ Rice exports cross \$ 1 bn mark in 7 months

The country's rice exports crossed \$1 billion mark in the seven months of the current fiscal year FY 11.

This was announced by the Rice Exporters Association of Pakistan (Reap) in a press release issued here on Tuesday.

According to Reap figures, 2.080 million tons rice, worth \$1.141 billion has been exported during the seven months of FY 11 against 2397 million tons worth \$ 1.180 billion exported in the corresponding period of FY10.

Irfan Ahmed Sheikh, Chairman of Reap said that due to the disastrous floods, crops of non-basmati rice faced some damage in the province of Sindh, which also affected the rice export trade. "However, it is a good sign that this year, we are getting better price for our rice than last year", he added.

The Reap chairman said that Pakistan's rice exporters are putting huge investment and are putting the latest rice machinery and imported rice plants and working towards value-addition of rice. He applauded all Reap members for their untiring efforts and despite very tough competition in international markets, their contribution for generating the most needed foreign exchange for strengthening the economy of Pakistan. He told the government of Pakistan that rice exporters were facing some serious issues, like law and order situation, power shortages issues, financing problems with State Bank of Pakistan etc.

⊕ Turkish textile importers support Pak view

Turkish businessmen have supported Pakistan's point of view on the proposed anti-dumping duties on fabric and denim imports and termed it as totally unjustified.

According to information reaching Trade Development Authority of Pakistan (TDAP) the Turkish businessmen extended this support during a meeting with the Chief Executive TDAP Mr. Tariq Iqbal Puri who was on a visit to Turkey.

They also requested Mr. Tariq Puri to convey their feelings to the Turkish authorities during the meeting with Turkish Ministers for Finance and Commerce.

TDAP chief held a meeting with leading Turkish importers of fabric, denim fabric and ready made garment manufacturers to evaluate the issue and to muster support of local importers and manufacturers on the proposed safeguard measures by Turkey on fabric and garment, imports.

During the meetings, very fruitful and informative exchange of views took place and Mr. Puri successfully solicited the views of the Turkish business community.

FAIRS & EXHIBITIONS

⊕ 10th Khulna International Trade Fair KITF - 2011

Khulna Chamber of Commerce & Industry is going to jointly organize with M/s. Mir Brothers at Circuit House Ground, Khulna - Bangladesh month long Khulna International Trade Fair (KITF)-2011 from 1st March to 31st March, 2011.

Khulna is a divisional and industrial cum port city. So there is unique opportunity for the entrepreneurs to exhibit, sell and promote their products through KITF-2011.

For further information interested persons may contact directly at the following address: -

Chamber Mansion,
5, KDA. Commercial area,
khan-a-Sobur Road,
Khulna, Bangladesh
Phone; 880:41-721145, 721695,
Fax: 880:41-725635
E-mail: kcci@bttb.net.bd
URL: www.khulnachamber.com



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Ministry of Commerce

Islamabad, the 30th December, 2010

O R D E R

S.R.O. (I) / 2010. - In exercise of the powers conferred by sub-section (1) of section 3 of the Imports and Exports (Control) Act, 1950 (XXXIX of 1950), the Federal Government is pleased to direct that the following further amendment in the Import Policy Order, 2009, namely:-

In the aforesaid Order, in Appendix – E, in paragraph 3, in sub-paragraph (1), in the first proviso for the colon, at the end, a full stop shall be substituted and second proviso thereafter shall be omitted.

[F. No. 4(1) /2007-A.C(T.P)]

(Muhammad Maqsood Khan)
Deputy Secretary

Government of Pakistan



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Ministry of Commerce

Islamabad, the 04th January, 2011

O R D E R

S.R.O. (I) / 2011. - In exercise of the powers conferred by sub-section (1) of section 3 of the Imports and Exports (Control) Act, 1950 (XXXIX of 1950), the Federal Government is pleased to direct that in the export Policy order 2009, the following further amendment shall be made namely:-

In the aforesaid Order, in Schedule – II, in Column (1), after serial no. 18, the following new serial No. and entries relating thereto in columns (1), (2), (3) and (4) shall be added, namely:-

“19. 0703.1000 Onions Allowed except through land route via Wagah to India”

[F. No. 1(4) /2010-S.O(T.P).Pt]

(Muhammad Maqsood Khan)
Deputy Secretary

Monthly Economic & Commercial Report

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Overview of Bilateral Trade between Pakistan and USA

As per the latest available data from the U.S. Bureau of Economic Analysis. Exports from the U.S. to

Pakistan were \$153.6 million against imports of \$ 339.7 million during August 2010, So far, Pakistan is enjoying a favorable trade balance of \$ 186.1 million, as detailed below:-

2010 U.S. Trade with Pakistan

| | Millions of U.S.D. | | |
|----------|--------------------|-------|--------|
| January | 116.8 | 229.6 | -112.7 |
| February | 113.7 | 248.9 | -135.2 |
| March | 196.5 | 261.1 | -64.6 |
| April | 135.9 | 287.5 | -151.6 |
| May | 164.2 | 286.1 | -121.9 |
| June | 146.9 | 340.7 | -193.9 |
| July | 209.4 | 316.9 | -107.5 |
| August | 153.6 | 339.7 | -186.1 |

Source: U.S. Bureau of Economic Analysis

Pakistan's position vis-a-vis its major competitors during August, 2010

Pakistan ranks at 52 internationally in U.S. imports. The ranks of some of its important regional competitors are shown below:-

| | Millions of U.S.D. | | | |
|------------|--------------------|----------|----|-------------|
| China | 7,253.5 | 35,288.5 | 1 | -28,035.0 2 |
| India | 1,716.8 | 2,773.5 | 14 | -1,056.7 3 |
| Thailand | 741.0 | 2,089.4 | 19 | -1,348.4 4 |
| Indonesia | 607.5 | 1,474.8 | 24 | -867.3 |
| Vietnam | 283.6 | 1,446.5 | 28 | -1,162.9 6 |
| Bangladesh | 53.4 | 452.6 | 45 | -399.3 7 |
| Pakistan | 153.6 | 339.7 | 52 | -186.1 8 |
| Sri Lanka | 22.5 | 157.0 | 69 | -134.5 |

Source: us Bureau of Economic Analysis

The most recent available data shows that USA's exports and imports of goods were \$ 107,696 million and \$ 166,686 million during August 2010, indicating a negative trade balance of \$ 58,990 million. Exports and imports in the

services sector during the same period were \$ 46,176 million and \$ 33,534 million, respectively, with a favorable balance of \$12,642 million. Monthly details are shown in the table below:-

U.S. International Trade in Goods and Services 2010, Balances, Imports and Exports

| | | | | | | | | | |
|------|---------|---------|--------|---------|---------|--------|---------|---------|---------|
| Jan | -37288 | -49,373 | 12,085 | 142,664 | 98,402 | 44,262 | 179,837 | 147,797 | 32,040 |
| Feb | -36,704 | -51,284 | 11,581 | 143,174 | 98,504 | 44670 | 182,878 | 149,789 | 33,090 |
| Mar. | -40,423 | -52,908 | 12,485 | 147,873 | 102,708 | 45,165 | 188,296 | 155,616 | 32, 680 |
| Apr. | -40285 | -52,457 | 12172 | 148,807 | 104,044 | 44,763 | 189,092 | 156,501 | 32,591 |
| May | -42,266 | 54,457 | 12,191 | 152,250 | 107,203 | 45,047 | 194,516 | 161,600 | 32,856 |
| June | -49,895 | -62,032 | 12,138 | 150451 | 104,976 | 45475 | 200,345 | 167,008 | 33,337 |
| Jul | -42,775 | -55,234 | 12,459 | 153,330 | 107,681 | 45,649 | 196,105 | 162,915 | 33,191 |
| Aug. | -46,347 | -58,990 | 12,642 | 153872 | 107,696 | 46,176 | 200,219 | 166,686 | 33,534 |

Pakistan's monthly regional U.S. exports/imports

Pakistan's August exports to the 11 southeastern states region served by the Commercial Section, Consulate General of Pakistan - Houston were

\$100,643,000, up 3.4 percent from July's exports of \$97,311,000. With the exception of the Ports of Charleston, South Carolina; Savannah, Georgia;



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Miami, Florida and Dallas- Ft. Worth, Texas --which were down 7.5, 12.9, 18.8 and 18.6 percent, respectively --Pakistan's August exports to all ports in the II-state southeastern U.S. region were up from July levels. The Port of Houston-

Galveston, Texas posted the largest gain at more than \$7.4 million, for an increase over July levels of 111.0 percent. Monthly details by port are show in the following table: -

Pakistan's 2010 Monthly Exports to Southeast U.S. Ports

Value in 1,000 of U.S.D.

| Port | June | July | August | % Change |
|-----------------------|---------------|---------------|----------------|------------|
| Charleston, SC | 59,432 | 47,881 | 44,315 | -7.5 |
| Savannah, GA | 27,690 | 28,796 | 25,075 | -12.9 |
| Houston-Galveston, TX | 10,234 | 6,719 | 14,179 | 111.0 |
| New Orleans, LA | 7,364 | 4,889 | 8,875 | 81.5 |
| Miami, FL | 5,248 | 4,317 | 3,507 | -18.8 |
| Dallas-Fort Worth, TX | 1,949 | 3,799 | 3,091 | -18.6 |
| El Paso, TX | 226 | 285 | 743 | 160.7 |
| Tampa, FL | 750 | 525 | 622 | 18.5 |
| Mobile, AL | 92 | 33 | 157 | 375.7 |
| Laredo, IX | 137 | 66 | 78 | 18.2 |
| Total | 113121 | 97,311 | 100,643 | 3.4 |

Sources: U.S. Dept. of Commerce & U.S. International Trade Commission

Pakistan's imports from the southeastern region were \$46,144,000 in August, down 10.1 percent from July

imports of \$5 1,305,000. Monthly details by port are show below:-

Pakistan's 2010 Monthly Imports From Southeast U.S. Ports

Value in 1,000 of U.S.D.

| District | June | July | August | % Change |
|-----------------------|---------------|---------------|---------------|--------------|
| Houston-Galveston, TX | 18,885 | 18,695 | 21,588 | -15.5 |
| Savannah, GA | 17,521 | 22,918 | 13,982 | -39.0 |
| Charleston, SC | 8,593 | 5,562 | 6,418 | -15.4 |
| Miami, FL | 2,256 | 2,267 | 2,170 | -4.3 |
| Tampa, FL | 489 | 605 | 961 | -99.9 |
| New Orleans, LA | 13,352 | 921 | 755 | -15.8 |
| Dallas-Fort Worth, TX | 318 | 227 | 169 | -25.6 |
| Mobile, AL | 0 | 111 | 101 | -9.0 |
| Total | 61,412 | 51,305 | 46,144 | -10.1 |

Sources: U.S. Dept. of Commerce & U.S. International Trade Commission

Pakistan's monthly Texas imports/exports

Pakistan's imports from the State of Texas in August were \$21,757,000, up 15.0 percent from \$18,922,000 in July. Pakistan's August, 2010 exports to the State of Texas were \$18,091,000 up 66.4 percent from July's total exports of \$10,870,000.

\$18,695,000. In August, 2010, Pakistan's exports to Houston, Texas were \$14,179,000, a 111.0 percent increase from July's total of \$6,719,000.

Other routine activities

Number of Importers / Buyers / Businessmen missions motivated to do business with Pakistan

This office has established contact with following importers /buyers, and related business persons to motivate them to do business with and invest in Pakistan:-

Pakistan's monthly Houston imports/exports

Pakistan's imports from Houston, Texas in August were \$21,588,000, up 31.5 percent from July's imports of

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| S. No. | Name & Address | Tel / Fax / E-mail / URL | Area of Interest |
|--------|---|--|--------------------------|
| 1. | Oriental Rug Gallery, LP 12719 Cimarron Path San Antonio, TX78249 | 210-342-3343, 210-342-9682 210-342-4362 www.rugstudio.com | Carpet and Rugs |
| 2. | Mr. George Kalogridis, President Kalogridis International Ltd. 4819 Maple Ave Dallas, TX 75219 | 214-637-0519 214-637-3226 www.kalogridis.com | Carpet and Rugs |
| 3. | Mr. Tim Watkins, President Vector Concepts, Inc. 3609 Conflans Rd. Irving, TX 75061 | 972-399-1303, 800-544-8314 972-790-7535 info@vectorconcepts.com www.vectorconcepts.com | Carpet and Rugs |
| 4. | Oriental Rug Co. 1490 Biscayne Blvd. Miami, FL 33132 | 305-374-3976 305-375-0151 info@rugsoforient.com | Carpet and Rugs |
| 5. | Mr. Tariq Maya, President Unitex Imports, Inc. 3812 Ace St. Houston, TX 77063 | 713-975-6633 713-781-4443 unitexintl@hbcglobal.net | Textiles |
| 6. | Heather Hume, Manager BCBG Max Azria Group, Inc. 13350 Dallas Pkwy # 1465 Dallas, TX 75240 | 972- 726-0277 www.bcbg.com | Textiles and footwear |
| 7. | Mr. Raj Malik, President Bio World Merchandising, Inc. 2111 W Walnut Hill Ln, Irving, TX 75038 | 972-488-0655 972-488-0152 www.bioworidmerch.com | Apparel & footwear |
| 8. | Mr. Mario A. Arber Avanti Show Corp. 2626 NE 2 nd Ave. Miami, FL 33137 | 305-576-8444 sales@avantishoes.com www.avantishoes.com | Footwear |
| 9. | Bernardo Footwear LLC 9330 West Airport Suite 190 Houston TX 77031 | 800-867-5054 888-653-7700 www.CustomerService@BernardoFootwear.com www.bernardofootwear.com | Footwear |
| 10. | Mr. George Matz, President Footwear Domino Footwear, Inc. 2065 NW 24 th Ave , Miami, FL 33142 | 305-636-3030 305-636-3032 domino@dominofootwear.com www.dominofootwear.com | Footwear |
| 11. | Lown Brothers, Inc. 10854 Pellicano Dr. E1 Paso, TX 79935 | 915-594-4499 915-594-4623 apparelart@aol.com www.apparelart.com | Bed Linen |
| 12. | Linen Sources, Inc. 5401 Hanger Ct, Tama, FL 33634 | 813-885-9378 www.linensource.com | Bed Linen |
| 13. | Signoria the U.S.A., Inc. 5400 N. W. 161 St. Hialeach, FL 33014 | 305-626-7887 305-626- 7889 www.signoria.com signoria@signoria.com | Bed Linen |

Source:

Consulate General of Pakistan,
Commercial Section,
Houston - USA

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**TRADE STATISTIC BETWEEN PAKISTAN AND CHINA
2008-2010 (Jan - September)**

US\$ - Millions

| DISTRICTS | IMPORTS FROM PAKISTAN | | | | EXPORTS FROM PAKISTAN | | | | TOTAL | | | |
|--|-----------------------|--------------|---------------|---------------|-----------------------|--------------|---------------|---------------|-------------|---------------|---------------|---------------|
| | 2008 | 2009 | ±(%) | 2010 (1-9) | 2008 | 2009 | ±(%) | 2010 (1-9) | 2008 | 2009 | ±(%) | 2010 (1-9) |
| SHANGHAI | 34.66 | 50.16 | +44.73 | 86.29 | 345.38 | 238.55 | -30.93% | 234.69 | 380.04 | 288.71 | -24.03% | 320.98 |
| ANHUI | 1.07 | 6.72 | +528% | 5.91 | 50.15 | 90.95 | +81.36% | 79.42 | 51.22 | 97.67 | +90.69% | 85.33 |
| JIANGSU | 36 | 60.00 | -21.62% | 57.93 | 623 | 544 | -12.68% | 608.70 | 659 | 604 | -8.35% | 666.63 |
| ZHEJIANG | 109 | 113 | +3.67% | 96.15 | 1018 | 1212 | +19.06% | 1134 | 1127.14 | 1325 | +17.55% | 1230.15 |
| TOTAL | 180.73 | 229.9 | +27.20% | 246.30 | 2036.53 | 2085.5 | +2.4% | 2056.8 | 2217.40 | 2315.4 | +4.42% | 2303.08 |
| China Pakistan Bilateral Trade | 1006 | 1260 | +25.24 | 1159 | 5975 | 5515 | +7.69% | 5060 | 6981 | 6775 | +2.94% | 6219 |
| Shanghai Consulate area import as % of Pakistan Trade | 18% | 18.2% | +1.11% | 21.3% | 34% | 37.8% | 11.17% | 40.6% | 32% | 34.17% | +6.78% | 37.03% |

Source:

Consulate General of Pakistan
Shanghai - China

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BUSINESS OPPORTUNITIES FROM TURKEY

| | | | | | |
|---|---|----------------------|------------------------|-------------------|-------|
| Firm Name : | NILUFER TARIM URUNLERI MESRUBAT GIDA MADDELERI PAZARLAMA SAN. VE TIC. LTD. STI. | | | | |
| Address : | Bursa – Izmir Yolu 5. Km. Bursa Gida Toptancilari Carsisi D-Blok No: 13 | | | | |
| Zip Code : | 16100 | District : | NILUFER | Province : | BURSA |
| Phone : | +90-224--443 1447 | Fax : | 443 1711 | | |
| e-mail : | volkanalev@hotmail.com | Web : | www.nilufergida.com.tr | | |
| Posting Date : | 2011-01-05 | Expiry Date : | 2011-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1365</i> | Turkish company, located in Bursa, specialised in producing of frozen food (vegetables, fruits and dough products) for supermarkets, wholesalers, catering firms is looking for trade intermediaries (agents, distributors or representatives) that distribute their products in other countries. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Food products and beverages | | | | |

| | | | | | |
|---|---|---------------------|-------------------------|-------------------|---------|
| Firm Name : | BESLER KURUYEMIS VE GIDA MADDELERI IMALAT PAZARLAMA TICARET A.S. | | | | |
| Address : | Suleyman Demirel Organize Sanayi Bolgesi 113. Cad. No:1082 | | | | |
| Zip Code : | 32000 | District : | Gonen | Province : | ISPARTA |
| Phone : | +90-246--5565576 | Fax : | 5565580 | | |
| e-mail : | cengizkorkmaz@beslerkuruyemis.com | Web : | www.beslerkuruyemis.com | | |
| Posting Date : | 2011-01-05 | Expiry Date: | 2012-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1364</i> | Turkish company, founded in 1990, specialised in growing, processing, packing (30gr to 1000gr.) and marketing of nuts kernels is looking for distributors. Its products are; pistachio, hazelnut, cashew nut, sunflower seed, pumpkin seed, roasted chick pea, peanut, almond and raw chick pea. The company has ISO 2000:2001, 14001, HACCP and ISO 22000 certificates. Its products are sold in domestic METRO GmbH, Dia, Carrefour, Real hypermarkets. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Food products and beverages | | | | |

| | | | | | |
|--------------------|---|-------------------|-----------|-------------------|--------|
| Firm Name : | AKCA NAKLIYAT | | | | |
| Address : | Guneydogu Galericiiler Sitesi 11. Blok No:3 | | | | |
| Zip Code : | 47400 | District : | KIZILTEPE | Province : | MARDIN |
| Phone : | +90-482--3120511 | Fax : | 3120189 | | |

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| | | | |
|---|---|----------------------|----------------------|
| e-mail : | akca@akcanakliyat.com | Web : | www.akcanakliyat.com |
| Posting Date : | 2011-01-05 | Expiry Date : | 2012-01-01 |
| Offer Type: | Cooperation | | |
| Offer Text : <i>Offer No:1363</i> | Turkish company specialized for international transport and logistics of different kinds of goods is offering transport and logistics services to partners from Turkey, Iraq, Afghanistan and etc. dealing with Turkish companies. The company is also offers customs clearance services. | | |
| Activities found in the offer : | <input type="checkbox"/> Land transport services and transport via pipeline services | | |

| | | | | |
|---|---|----------------------|-------------------|----------------------------|
| Firm Name : | KALEN KALKAVAN ENDUSTRI TECHIZAT DANISMANLIK VE TICARET A.S. | | | |
| Address : | Sakir Kesebir Cad. Plaza 4 No: 36/13 | | | |
| Zip Code : | 34330 | District : | Besiktas-Balmumcu | Province : İSTANBUL |
| Phone : | +90-212--2114348 | Fax : | 2114316 | |
| e-mail : | info@kalen.com.tr | Web : | www.kalen.com.tr | |
| Posting Date : | 2011-01-04 | Expiry Date : | 2012-12-31 | |
| Offer Type: | Cooperation | | | |
| Offer Text : <i>Offer No:1362</i> | Turkish Company specialised in the trade of industry machinery, is searching for trade intermediaries to promote new and second hand industry machines. The company makes selling organization of machinery, production lines and complete factories from all industrial sectors and it is also specialised in outsourcing and liquidation of surplus stocks. | | | |
| Activities found in the offer : | <input type="checkbox"/> Machinery, equipment, appliances, apparatus and associated products <input type="checkbox"/> Architectural, construction, legal, accounting and business services | | | |

| | | | | |
|---|---|----------------------|------------------|--------------------------|
| Firm Name : | PANEL POLIURETAN ASINMA NAKIL ELEMANLARI SAN. VE TIC. A.S. | | | |
| Address : | Ankara Konya Devlet Karayolu 27. Km. Ogulbey Mah. Serpmeler Mevkii No:374/1-2, Ankara - TURKIYE | | | |
| Zip Code : | | District : | GOLBASI | Province : ANKARA |
| Phone : | +90-312—615 51 25 | Fax : | 615 51 45 | |
| e-mail : | gozde.gur@panelpol.com | Web : | www.panelpol.com | |
| Posting Date : | 2011-01-04 | Expiry Date : | 2012-12-31 | |
| Offer Type: | Export | | | |
| Offer Text : <i>Offer No:1360</i> | Turkish Company would like to export the following polyurethane panel screen types which are used in mining, machine, construction, building, textile, sailing, petroleum, automotive and railways sectors: -Tensioned, - | | | |



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| | |
|--|---|
| | Modular, -Exchange System. Slotted screen mats with protective ledges, - Dewatering Screen, -Sieve bent Screens, -Jig type Screen, -Polyurethane Plate Screen, Assistant elements -Wick -Water Nozzle -Screen Spring. |
| Activities found in the offer : | <input type="checkbox"/> Rubber, plastic and film products |

| | | | | | |
|---|---|----------------------|------------------|-------------------|----------|
| Firm Name : | MIO Group - Gokhan Ercan | | | | |
| Address : | Cumhuriyet Mah. 1991 Sok. Kucuksehir Sit. 3B Blok D:22 | | | | |
| Zip Code : | 34517 | District : | Esenyurt | Province : | İSTANBUL |
| Phone : | +90-542--2638876 | Fax : | +90-212-8543747 | | |
| e-mail : | info@groupmio.com | Web : | www.kimyamio.com | | |
| Posting Date : | 2011-01-04 | Expiry Date : | 2012-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1355</i> | Turkish Company offers a wide variety of Self Adhesive Packaging Tapes. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Rubber, plastic and film products | | | | |

| | | | | | |
|---|--|----------------------|------------------|-------------------|----------|
| Firm Name : | MIO Group - Gokhan Ercan | | | | |
| Address : | Cumhuriyet Mah. 1991 Sok. Kucuksehir Sit. 3B Blok D:22 | | | | |
| Zip Code : | 34517 | District : | Esenyurt | Province : | İSTANBUL |
| Phone : | +90-542--2638876 | Fax : | +90-212-8543747 | | |
| e-mail : | info@groupmio.com | Web : | www.kimyamio.com | | |
| Posting Date : | 2011-01-04 | Expiry Date : | 2012-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1352</i> | Turkish Company offers high quality (King Size) cigarettes with special flavour under 4 brand names. The company is also accepts private labelling and OEM production. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Tobacco, tobacco goods and supplies | | | | |

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|-----------------------|--|-------------------|------------------|-------------------|----------|
| Firm Name : | MIO Group - Gokhan Ercan | | | | |
| Address : | Cumhuriyet Mah. 1991 Sok. Kucuksehir Sit. 3B Blok D:22 | | | | |
| Zip Code : | 34517 | District : | Esenyurt | Province : | İSTANBUL |
| Phone : | +90-542--2638876 | Fax : | +90-212-8543747 | | |
| e-mail : | info@groupmio.com | Web : | www.kimyamio.com | | |
| Posting Date : | 2011-01-04 | Expiry | 2012-12-31 | | |

| EXPORT NEWS 04/2011 | |
|---|---|
| | Date : |
| Offer Type: | Export |
| Offer Text : <i>Offer No:1349</i> | Turkish Company offers Rubber & PU Snow Chain for tires (or tyres) which is the safety gadget for cars on snowy and icy road. As a perfect temporary winter aid for vehicles, it is made of high strength rubber with rationalized net pattern structure. |
| Activities found in the offer : | <input type="checkbox"/> Rubber, plastic and film products <input type="checkbox"/> Motor vehicles, trailers and vehicle parts |

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|---|---|----------------------|------------------|-------------------|----------|
| Firm Name : | MIO Group - Gokhan Ercan | | | | |
| Address : | Cumhuriyet Mah. 1991 Sok. Kucuksehir Sit. 3B Blok D:22 | | | | |
| Zip Code : | 34517 | District : | Esenyurt | Province : | ISTANBUL |
| Phone : | +90-542--2638876 | Fax : | +90-212-8543747 | | |
| e-mail : | info@groupmio.com | Web : | www.kimyamio.com | | |
| Posting Date : | 2011-01-04 | Expiry Date : | 2012-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1344</i> | Turkish Company offers a wide variety of food products and beverages such as; high quality bread & flour improvers, high quality concentrated and purified glucose and fructose syrups produced from starch hydrolyzed by using enzyme, good quality pasta types (macaroni spaghetti etc.), high quality natural corn starch which has white colour, odourless and tasteless, energy drinks and powder cakes. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Food products and beverages | | | | |

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|---|---|----------------------|------------------|-------------------|----------|
| Firm Name : | MIO Group - Gokhan Ercan | | | | |
| Address : | Cumhuriyet Mah. 1991 Sok. Kucuksehir Sit. 3B Blok D:22 | | | | |
| Zip Code : | 34517 | District : | Esenyurt | Province : | ISTANBUL |
| Phone : | +90-542--2638876 | Fax : | +90-212-8543747 | | |
| e-mail : | info@groupmio.com | Web : | www.kimyamio.com | | |
| Posting Date : | 2011-01-04 | Expiry Date : | 2012-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1343</i> | Turkish Company offers a wide variety of Self Adhesive Protective Films that protects surfaces of different materials against scratches, dirt and damages during storage, transportation and montage. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Rubber, plastic and film products | | | | |

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| Firm Name : | MIO Group - Gokhan Ercan |
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|---|---|----------------------|------------------|-------------------|----------|
| EXPORT NEWS 04/2011 | | | | | |
| Address : | Cumhuriyet Mah. 1991 Sok. Kucuksehir Sit. 3B Blok D:22 | | | | |
| Zip Code : | 34517 | District : | Esenyurt | Province : | İSTANBUL |
| Phone : | +90-542--2638876 | Fax : | +90-212-8543747 | | |
| e-mail : | info@groupmio.com | Web : | www.kimyamio.com | | |
| Posting Date : | 2011-01-04 | Expiry Date : | 2012-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1342</i> | Turkish Company offers all types of medical disposable products with high quality. All products are made in Turkey. Materials: non woven fabric or PP, soft, hygienic, harmless to skin, safe, biodegradable and environmentally friendly, colour: white or blue, all can be used in hospitals, hotels, beauty salons and etc. Its medical disposable products are: caps, sewed bonnets, elastic masks, galoshes, sleeve lets with rib, PE aprons, patient aprons (visitor), patient aprons (short sleeve), reusable aprons, trousers, body bags (for corpse), stretcher cloths and gloves. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Textiles and textile articles <input type="checkbox"/> Rubber, plastic and film products <input type="checkbox"/> Medical and laboratory devices, optical-precision devices, watches-clocks, pharmaceuticals | | | | |

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|---|---|--------------------|----------------------|-----------------|--------|
| Firm Name : | A.R.T. BANYO URUNLERI INSAAT VE INSAAT MALZEMELERİ TICARET VE SANAYİ LTD. STİ. | | | | |
| Address : | 19 Mayıs Sanayi Sitesi 61. Sokak No:26 Kutlukent | | | | |
| Zip Code : | 55330 | District : | Tekkekoy | Province | SAMSUN |
| Phone : | +90-362-2664165 | Fax : | 2664469 | | |
| e-mail : | artminabanyo@hotmail.com | Web : | www.artminabanyo.com | | |
| Posting Date : | 2010-12-23 | Expiry Date | 2011-12-31 | | |
| Offer Type: | Export | | | | |
| Offer Text : <i>Offer No:1357</i> | Turkish Company, producing bathroom furnitures and shower cabinets is looking for buyers and/or trade intermediaries worldwide. | | | | |
| Activities found in the offer : | <input type="checkbox"/> Fabricated products and materials <input type="checkbox"/> Manufactured goods, furniture, handicrafts, special-purpose products, associated consumables | | | | |

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|-----------------------|---|---------------------|-------------------|------------------|--------|
| Firm Name : | VEHBI KARATASLI - YAVUZ ELEKTRİK | | | | |
| Address : | İlk Yerlesim Mahallesi 1909 Sokak No:9 Batikent | | | | |
| Zip Code : | | District : | Yenimahalle | Province: | ANKARA |
| Phone : | +90-312--3540512 | Fax : | 3540512 | | |
| e-mail : | vehbikaratasi01@hotmail.com | Web : | www.toztutucu.com | | |
| Posting Date : | 2010-12-22 | Expiry Date: | 2012-12-31 | | |

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|---|--|
| Offer Type: | Export |
| Offer Text : <i>Offer No:1356</i> | Turkish Company, producing “dust reduction systems” for various manufacturing plants/facilities is looking for buyers and/or trade intermediaries worldwide. |
| Activities found in the offer : | <input type="checkbox"/> Machinery, equipment, appliances, apparatus and associated products |

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|---|---|---------------------|--------------------------|--------------------------|
| Firm Name : | NURKAP PLASTIK INSAAT ITHALAT IHRACAT LTD. STI. | | | |
| Address : | ELAZIG YOLU UZERI 5. KM. MALATYA | | | |
| Zip Code : | 44100 | District : | MERKEZ | Province: MALATYA |
| Phone : | +90-422--3114413 | Fax : | 3114447 | |
| e-mail : | akk@nurkapplastik.com.tr | Web : | www.nurkapplastik.com.tr | |
| Posting Date : | 2010-12-16 | Expiry Date: | 2011-12-31 | |
| Offer Type: | Export | | | |
| Offer Text : <i>Offer No:1341</i> | Turkish company, located in Malatya, middle of Turkiye, founded in 2009, 18 employees, producer of biodegradable plastic bags, would like to export the following products: biodegradable garbage bags, freezer bags, zipper bags, printed and non-printed market bags and stretch films. | | | |
| Activities found in the offer : | <input type="checkbox"/> Various types of printed matter and articles for printing <input type="checkbox"/> Rubber, plastic and film products | | | |

| | | | | |
|---|---|---------------------|-----------------|------------------------|
| Firm Name : | GAZ-LAB GAZ TEKNOLOJILERI AR-GE SANAYI VE TICARET LTD. STI. | | | |
| Address : | Hudavendigar Mah. Derince Sok. Ornek Apt. Blok No:6 D:12 | | | |
| Zip Code : | | District: | Osmangazi | Province: BURSA |
| Phone : | +90-224--2381061 | Fax: | | |
| e-mail : | info@gaz-lab.com | Web: | www.gaz-lab.com | |
| Posting Date : | 2010-12-16 | Expiry Date: | 2012-12-31 | |
| Offer Type: | Export | | | |
| Offer Text : <i>Offer No:1340</i> | Turkish company established in 2006, focused on on-site nitrogen and oxygen generators is looking for buyers and users in all countries. On-site nitrogen and oxygen generators are reliable and economical alternative to oxygen and nitrogen supply from outside. | | | |
| Activities found in the offer : | <input type="checkbox"/> Machinery, equipment, appliances, apparatus and associated products | | | |

Source:
Union Chambers and Commodity Exchange of Turkey

EXPORT NEWS 04/2011



Country
Japan

JOIN TDAP IN
Japan Fashion Week
(JFW / IFF -TOKYO)

To explore the true potential of Pakistani product for exports in Japanese market, TDAP plans to participate in international fashion fair in Japan. JFW-IFF is one of the leading fair of fashion industry in Japan scheduled to be held from 20th-22nd July, 2011 at Tokyo. Participation in the fair will provide an excellent opportunity to manufacturers / exporters to show case their products to buyers, to understand new trends in trade diversification and negotiate business deals with interested buyers. Pakistani exporters are therefore encouraged to participate in JFW-IFF.

Exporters interested to participate are advised to submit applications along with requisite documents.

| Dates | Products-in-Focus |
|------------------|--|
| 20-22 July, 2011 | Textiles, Apparel / Garments, Leather and Fur clothing, Bags, Shoes & Accessories, Interior items. |

Participation Fee Rs. 255,000/-

- ♦ Participation in the exhibition will be subject to terms & conditions mentioned in the application form which can be collected from TDAP offices or can be downloaded from TDAP's website http://www.tdap.gov.pk/docs/tradeshows/exhibition_form.pdf.
- ♦ The participation fee should be in the shape of Pay Order / Bank draft in favour of Account Officer TDAP, Karachi. Participation fee will not be refunded once the company has been selected.
- ♦ There is a special quota of space for Women Entrepreneurs, New Exporters & SME's.
- ♦ In case of your acceptance, if your stand remains vacant during the fair, you will have to pay the full cost of the stall that will be determined by TDAP.
- ♦ **As per TDAP's policy no exporter will be eligible for TDAP's support in excess of two fairs in a year and three time participation in the same event.**
- ♦ Please note that TDAP will issue visa invitation letter in favour of only two representatives of the company representative(s). Travel history and passport details of the nominated representative may also be provided with the application.

Last date to apply: March 25, 2011

for further details please contact:

Ms. Shahida Qaisar
Director (Textile & Clothing)
Tel: 021-99206496

Malik Ismail Haider
Product Officer (Textile & Clothing)
Tel: 021-99206812

Trade Development Authority of Pakistan
MINISTRY OF COMMERCE
GOVERNMENT OF PAKISTAN

Block-A, 5th Floor, Finance & Trade Centre, Sharea Faisal, Karachi-75350 Pakistan
Fax: 021-99201527 E-mail: shahida.qaisar@tdap.gov.pk, ismail.haider@tdap.gov.pk URL: www.tdap.gov.pk

*PROCEDURE FOR 'EXPORT NEWS'
SUBSCRIPTION FOR NEW SUBSCRIBERS*

The Export News as you may have noticed is now not only promptly and regularly issued each week, but its contents are updated and are relevant to the needs of our exporting stakeholders.

The Export News is available on TDAP's Website www.tdap.gov.pk, a hard copy can be obtained on annual subscription.

A request for 52 issues of EN can be made on company letter head, addressed to Director Communication, along with a pay order / bank draft of Rs. 500/- (Rupees Five Hundred only) in favour of **Account Officer EMDF, Trade Development Authority of Pakistan, Karachi.**

| EXPORT NEWS 04/2011 | | |
|---|---|---|
| <i>COUNTRY / FIRM</i> | <i>TEL/FAX/E-MAIL</i> | <i>PRODUCTS / ITEMS</i> |
| <p><u>CANADA</u> Consulate General of Pakistan Commercial section 1400, 510 W. Hastings Street Vancouver, B.C. V6B 1L8 Canada <i>Source: Through E-mail.</i></p> | <p>T: 604 569 1720 F: 604 569 3081 Switchboard: 604 569 1415 E: maryam@pcgv.org www.pcgv.org</p> | <ul style="list-style-type: none"> ☉ Pine Nuts ☉ Chicken Paws |
| <p><u>TUNISIA.</u> Mr. Rafik Trimech Consultant Senior Meghreb Market Places Av Leopold senghor- imm Wifek Sousse 4001-Tunisie Tunisia <i>Source: Through E-mail.</i></p> | <p>Tel: 21673213201 Fax: 21673203743 Mobile : 21698407731 393497617546 Email: Rafik.trimech@maghrebiz.net</p> | <ul style="list-style-type: none"> ☉ Import 500 Tons of Corn Oil |

The enquiries included in this Bulletin are received directly from foreign individual importers or through Pakistan's Trade Offices / Embassies abroad. While every effort is made to ensure that the information given in this bulletin is accurate, no legal responsibility is accepted for any inaccuracy or omission. Parties are introduced without any responsibility or prejudice on part of the Authority regarding their standing or status.

Dear Reader,



EXPORT NEWS 04/2011

The Prime objective of Export News is to help you maximize your export by providing updated information about export related issues. Although we make every effort to provide the best possible service, I am sure that there is room for improvement. In this regard I need your feedback and would truly appreciate if you could take a few minutes out of your busy schedule to fill in the following and fax it back to me. May I assure you that we value your advice and will read it with care.

Company Name :

Contact Person :

Address :

Tel / Fax / Email :

Subscriber for : Last 3 Years 5 Years 10 Years More than 10 years

The bulletin Contents to help increase exports : Very Helpful Helpful Normal Not Helpful
Highly Effective Effective Not useful

Quality of Presentation : Excellent Good Normal Not good

Most Useful Part : Export News Market Reports Enquiries

Delivery Time : Within 2 days 4 days one week

Comments / Suggestions for further improvement: (please do suggest)

I thank you for your support and help.

Anis Alam Saeed
Director (I&C)

Trade Development Authority of Pakistan

The form may be sent back through fax or mail at the following address:

Trade Development Authority of Pakistan
Block -A, 5th Floor,
Finance & Trade Center,
Karachi.

Tel: 99207214

Fax 99206474

Email: tdap@tdap.gov.pk

URL: <http://www.tdap.gov.pk>

Note: All TDAP telephone nos. in Karachi and Lahore, now start with 99.