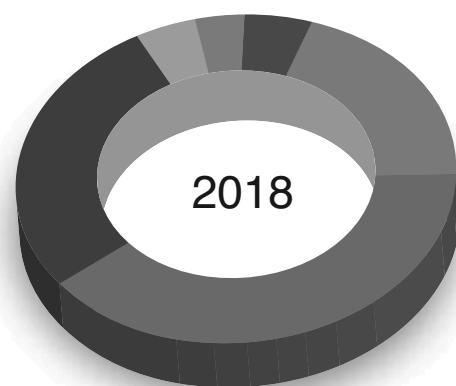


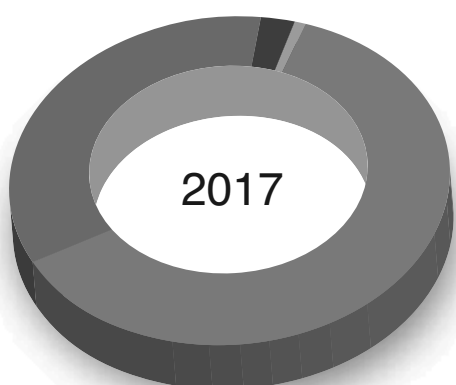
# Key Financial Indicators



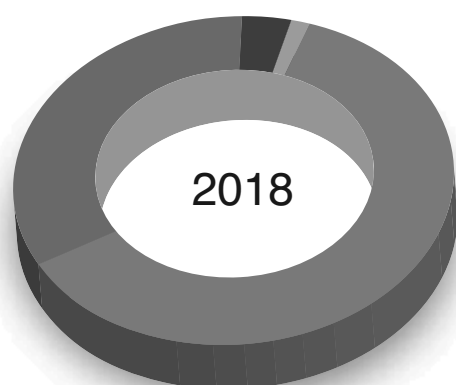
Conversion Cost



	2017 Rs in Million	2018 Rs in Million
■ Salaries, wages and benefits	402	541
■ Electricity, gas and water	976	1,076
■ Depreciation and amortisation	711	762
■ Stores and spares consumed	87	118
■ Repairs and maintenance	81	98
■ Others	391	133
<b>Total</b>	<b>2,647</b>	<b>2,727</b>

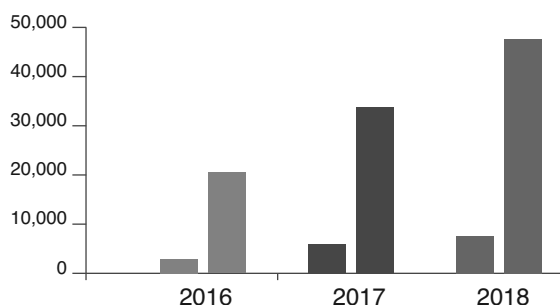


Product Wise Sales Break Up



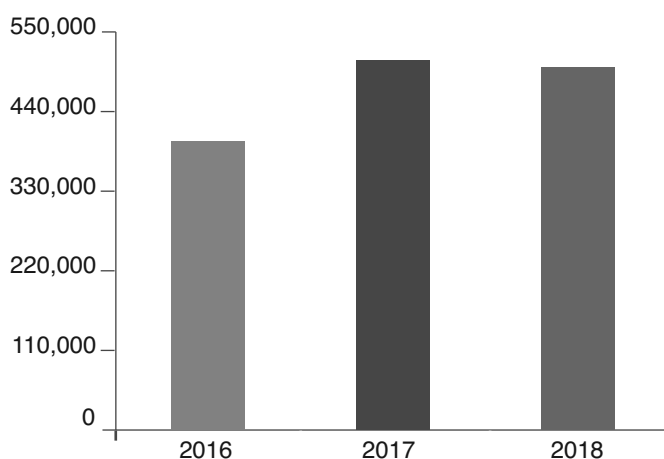
	2017 Rs in Million	2018 Rs in Million
■ Galvanized Coils	20,928	29,400
■ Cold rolled Coils	11,758	15,854
■ Colored Coils	786	1,769
■ Bi-Products	261	598
<b>TOTAL</b>	<b>33,733</b>	<b>47,621</b>

# Key Financial Indicators



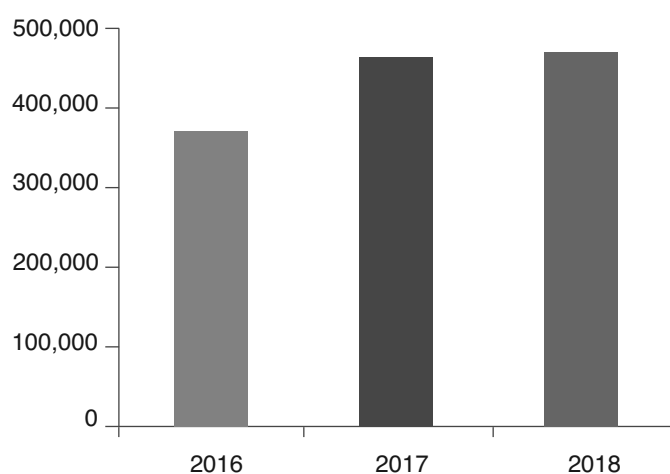
## Net sales / gross profit

	2018	2017	2016
Rs in Million			
Net sales	47,621	33,733	20,492
Gross profit	7,573	5,906	2,906



## Raw material purchases (in tons)

	2018	2017	2016
Tons	501,482	510,410	398,266



## Production (in tons)

	2018	2017	2016
Tons	470,841	464,023	370,811