# **Product Report**

# **Engineering Products**

Prepared by

Name: Waqar Rasool

**Designation: Assistant Manager** 

Date: 16-10-17

# Significant Economic Developments and emerging Trends in our Exports markets.

	Major Products of Engineering Sector and its Emerging Markets						
S.No	Products / Sector	Emerging Markets					
	CHEMICALS AND PHARMACEUTICAL PROD	UCTS					
	(I) PLASTIC MATERIALS	AFGHANISTAN, USA,					
1	(II) PHARMACAUTICAL PRODUCTS.	VIETNAM, POLAND, SAUDI- ARABIA					
	(III) FERTILIZER MANUFACTURES						
	(IV) OTHER CHEMICAL						
2	CUTLERY	FRANCE, ERMANY, UAE, FINLAND, BANGLADESH					
	MACHINERY & TRANSPORT EQUIPMENT						
	(I) ELECTRIC FANS						
	(II) TRANSPORT EQUIPMENT	UAE, FRANCE, YEMEN, ALGERIA, JORDAN					
3	(III) OTHER ELECTRICAL MACHINERY						
	(IV) MACHINERY SPECIALIZED						
	(V) AUTO PARTS						
	(VI) OTHER MACHINERY						
	SPORTS GOODS						
4	(I) FOOT BALLS COMPLETE	USA, FRANCE, AUSTRALIA,					
	(II) GLOVES (SPORTS)	SWEDEN, JAPAN					
	(III) OTHER (SPORTS)						
5	CEMENT	AFGHANISTAN, SOUTH AFRICA, SRILANKA,					
		TANZANIA, MOZAMBIQUE					
6	SURGICAL GOODS	FRANCE, BRAZIL, RUSSIAM SOUTH-AMERICA, TURKEY					
7	FURNITURE	U.A.E., USA, FRANCE, EGYPT, KUWAIT					

# 🎎 Top 10 products exported to EU from Pakistan are as under

	Top 10 products exported to EU from Pakistan						
Product HS code	Product label						
	Engineering & Metal Working Sector						
'9018	Surgical & Medical Instruments						
'7404	Copper waste and scrap						
'8517	Electric app for line telephony, inclcurr line system						
'8214	Cutlery Items						
'9404	Mattress supports; mattresses, quilts, etc						
'8407	Engines, spark-ignition reciprocating or rotary int. combust. Piston						
'8708	Parts & access of motor vehicles						
'9306	Ammunitions						
'8516	Domestic Electrical Appliances						
'8414	Air, vacuum pumps; hoods incorp a fan						

	Top 10 products imported by Pakistan					
Product	Product label					
HS code	Troduct label					
	Engineering & Metal Working Sector					
'8517	Mobile & Accessories					
'8703	Cars					
'7204	Ferrous waste and scrap; remelting scrap ingots or iron or steel					
'8908	Vessels and other floating structures for breaking up					
'7208	Flat-rolld products of iron/non-al/s wdth>/=600mm,hr,not clad					
'8502	Electric Generators					
'7210	Flat-rolled prod of iron or non-al/s wd>/=600mm,clad, plated or coated					
'8471	Automatic data processing machines; optical reader, etc					
'8414	Air, vacuum pumps; hoods incorp a fan					
'7209	Flat-rolld prod of iron/non-alloy steel wd>/=600mm,cr,not clad					

### **SELECTION COUNTRIES**

# Pakistan exports to Top 10 countries

<b>Importers</b>	2011	2012	Growth (%)
World	1,376.8	1,431.5	3.97
Europe Aggregation	350.8	333.9	-4.83
United Kingdom	97.4	85.2	-12.50
Germany	62.4	74.3	19.05
Netherlands	47.4	40.8	-13.87
France	34.2	32.7	-4.42
Italy	35.8	27.6	-23.00
Belgium	23.4	27.4	17.11
Spain	9.7	8.5	-12.31
Russian Federation	5.9	8.0	36.82

### IMPORTS OF PAKISTAN

(Million US \$)

Year	Imports of Engineering Goods			Country	Engineering share in Total	Dollar Rate (1 USD in	
	Actual	% Inc/Dec over previous year	Actual	% Inc/Dec over previous year	Imports (%)	PKR)	
2000-2001	2781	0.47	10729	4.08	26.0	67	
2001-2002	2980	7.16	10340	-3.63	29.0	60	
2002-2003	3837	28.76	12220	18.19	32.0	58	
2003-2004	5,167	34.66	15,592	27.60	33.1	58	
2004-2005	7,737	49.74	20,624	32.27	37.5	60	
2005-2006	11,099	43.45	28,519	38.28	38.9	60	
2006-2007	12,135	9.33	30,863	8.22	39.3	60	
2007-2008	13,173	8.55	40,193	30.23	32.77	62.50	
2008-2009	11,401	-13.45	34,695	-13.68	32.86	78.50	
2009-2010	10,461	-8.24	34,737	0.12	30.11	83.80	
2010-2011	10,603	1.35	40,412	16.33	26.23	85.50	
2011-2012	11,186	5.49	44,930	11.17	24.89	89.23	
2012-2013	11,801	5.49	44,974	0.09	26.23	96.72 (Avg.)	
2013-2014	12,301	4.23	45,022	0.10	27.32	102.85(Avg.)	
2014-2015	14,716	19.63	45,850	1.84	32.10	101.29(Avg.)	
2015-2016	16,587	12.71	44,696	-2.52	37.11	104.23(Avg.)	
		V	alue in Milli	on PKR:		× ====================================	
2008-2009	894,989		2,723,570		32.86		
2009-2010	876,661	-2.05	2,910,975	6.88	30.11		
2010-2011	906,531	3.40	3,455,286	18.69	26.23		
2011-2012	998,155	10.10	4,009,093	16.02	24.89		
2012-2013	1,141,349	14.34	4,349,880	8.50	26.23		
2013-2014	1,265,185	10.84	4,630,521	6.45	27,32		
2014-2015	1,490,615	17.81	4,644,151	0.29	32.09		
2015-2016	1,728,871	15.98	4,658,748	0.31	37.11		

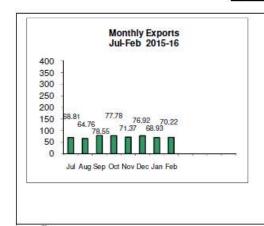
### Monthly Exports / Imports of Engineering Goods

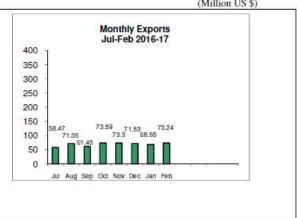
(Million US \$)

(IVIII						
MONTH	2015-16	IMPORT 2015-16	Dollar Rate (2015-16)	EXPORT 2016-17	IMPORT 2016-17	Dollar Rate (2016-17)
JUL	68.81	1061.75	101.71	58.47	1292.55	104.73
AUG	64.76	1262.83	102.33	71.35	1843.28	104.62
SEP	78.55	1148.16	104.20	61.45	1440.27	104.53
ост	77.78	1340.15	104.48	73.59	1628.92	104.59
NOV	71.37	1421.41	105.37	73.30	1581.98	104.69
DEC	76.92	1256.60	104.65	71.53	1505.74	104.72
JAN	68.93	1402.01	104.83	68.55	2035.38	104.73
FEB	70.22	1260.15	104.62	73.24	1623.22	104.72

#### MONTHLY EXPORTS

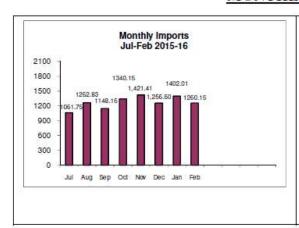
(Million US \$)

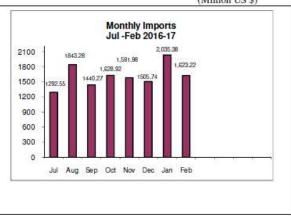




#### MONTHLY IMPORTS

(Million US \$)





# Cumulative Exports / Imports of Engineering Goods

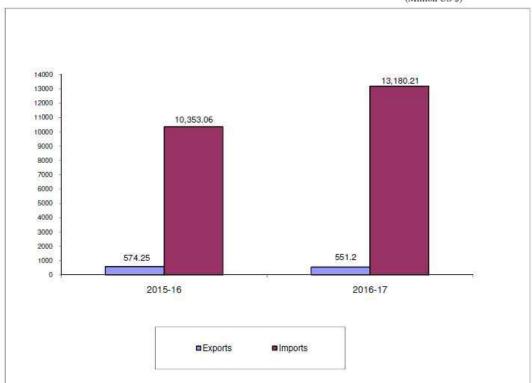
(Million US \$)

MONTH	EXPORT 2015-16	IMPORT 2015-16	Dollar Rate (2015-16)	EXPORT 2016-17	IMPORT 2016-17	Dollar Rate (2016-17)
JUL	68.81	1061.75	101.71	58.47	1292.55	104.73
AUG	133.15	2318.15	102.33	129.88	3137.19	104.62
SEP	209.31	3424.70	104.20	191.44	4580.16	104.53
OCT	286.53	4755.68	104.48	264.92	6206.45	104.59
NOV	355.47	6136.91	105.37	337.97	7782.50	104.69
DEC	434.84	7685.88	104.65	409.40	9521.42	104.72
JAN	503.02	9074.69	104.83	477.91	11555.89	104.73
FEB	574.25	10353.06	104.62	551.20	13180.21	104.72

### CUMULATIVE EXPORTS / IMPORTS

JUL - FEB

(Million US \$)



Source: Pakistan Bureau of Statistics

# AProvisional Figures of Exports/Imports & Balance of Trade for June, 2017

(Rupees in Million) (U.S. Dollars in Million)

Series	* June, 2017		* May, 2017		% Change in June , 2017 over May, 2017	
	Rs.	\$	Rs.	\$	Rs.	\$
Exports	200,293	1,912	170,422	1,627	17.53	17.52
Imports	475,050	4,534	533,324	5,092	-10.93	-10.96
Balance of Trade	-274,757	-2,622	-362,902	-3,465	-24.29	-24.33

Series	* June, 2017		June, 2016		% Change in June , 2017 over June , 2016	
	Rs.	\$	Rs.	\$	Rs.	\$
Exports	200,293	1,912	172,176	1,646	16.33	16.16
Imports	475,050	4,534	464,127	4,438	2.35	2.16
Balance of Trade	-274,757	-2,622	-291,951	-2,792	-5.89	-6.09

Series	* July-June 2016-2017		July-June 2015-2016		% Change in July - June, 2016-17 over July - June, 2015-16	
	Rs.	\$	Rs.	\$	Rs.	\$
Exports	2,140,852	20,448	2,166,846	20,787	-1.20	-1.63
Imports	5,551,857	53,026	4,658,749	44,685	19.17	18.67
Balance of Trade	-3,411,005	-32,578	-2,491,903	-23,898	36.88	36.32

<sup>\*</sup> Provisional figures based on figures provided by the Director (R&S) FBR, Islamabad.

#### NOTE:-

- Rupee Value converted into US Dollar on average monthly exchange rate provided by S.B.P. June, 2017 (1\$ = Rs. 104.770211), May 2017 (1\$=Rs. 104.738087) and June 2016 (1\$=Rs 104.586375)
- 2. Due to rounding effects some totals and percentages may not tally
- After the finalization of Exports/Imports of February, 2017 the cumulative figures for July–June, 2016- 2017 have been revised.
- Final figure of February, 2017 Export Rs. 171,029 million & US \$ 1,633 in million Final figure of February, 2017 Import Rs. 457,800 million & US \$ 4,372 in million

Source: Pakistan Bureau of Statistics

### **EXPORTS**

#### TOP 15 COUNTRIES OF ENGINEERING SECTOR

(Based on Cumulative Figures Jul-Feb 2016-17)

Million US \$

1111	EXPORTS				
COUNTRY	Jul-Feb 2015-16	Jul-Feb 2016-17			
U.S.America	96.76	100.18			
Afghanistan	64.58	57.37			
United Arab Emirates	44.01	39.10			
Germany	39.97	38.76			
United Kingdom	36.51	29.24			
India	18,00	20.54			
China	22.78	20.47			
Saudi Arabia	20.34	16.99			
Banglade <mark>s</mark> h	13.72	14.56			
Australia	7.72	13.78			
France	14.65	11.31			
South Africa	11.51	10.35			
Sri Lan <mark>k</mark> a	10.93	9.88			
Netherlands	12.45	9.78			
Japan	11.54	9.69			

Year: 2016-17 | USD = 104.72 PKR Year: 2015-16 | USD = 104.62 PKR

Source: Pakistan Bureau of Statistics

### LIST OF BUSINESS FRIENDLY COUNTRIES (BVL)

Argentina	Ice <b>l</b> and	Poland	Canada	Finland	Morocco	Netherlands
Australia	Indonesia	Portugal	Chile	Latvia	Sweden	Oman
Austria	Iran	Qatar	China	Lithonia	U.A.E.	Greece
Azerbaijan	Ire <b>l</b> and	Romania	Cyprus	Luxembourg	Ukraine	New Zealand
Bahrain	Italy	Russia	Czech Repub <b>l</b> ic	Malaysia	Sri Lanka	South Korea
Belgium	Japan	Saudi Arabia	Denmark	Malta	Turkey	Vietnam
Bosnia	Jordan	Singapore	Egypt	Mauritius	Norway	France
Brazil	Kazakhistan	Slovakia Republic	Estonia	Mexico	Spain	U.S.A.
Brunei	Kuwait	Slovenia	South Africa	Hungary	U.K.	Philippine
Switzerland	Turkmenistan	Germany	Thailand			

# **Manufacturing Associations in Pakistan**

PAMA - Pakistan Automotive Manufacturers Association 1st Floor, Block-C, Finance & Trade Centre, Sharea Faisal, Karachi. Pakistan. Phone: (92-21) 35630992,35630993 Fax: (92- 21)35630995 E-mail: pamaftc@hotmail.com	Pakistan Association of Automotive Parts and Accessories Manufacturers PAAPAM Head Office, 16-B, Westwood Colony, Thokar Niaz Baig, Lahore. Tel # 042-37498474-5 Fax # 042-37498476 Cell: 0300-4116431 E-mail: chairman@paapam.com
Surgical Instrument Manufacturers Association of Pakistan Near Sublime Chowk, Marala Road, Sialkot, Pakistan. Ph: +92-52-3562940, 3563014 & 3554890 Fax: +92-52-3554217	All Pakistan Textile Mills Association APTMA House, 44-A, Lalazar, Off: Moulvi Tamizuddin Khan Road, Karachi-74000, Pakistan. Phones:0092-21-111-700-000 (0092-21-5610181, 5610191-92 & 5610195) Fax:0092-21-5611305 E.Mail:aptma@cyber.net.pk Web Site:www.aptma.org.pk
Pakistan Pharmaceutical Manufacturers Association Office No. 03, 2nd Floor, Al- Babar Center, F-8, Markaz, Islamabad, Pakistan Phone: (051) 2850300 – 2818251 Fax: (05) 2818252 E-mail: info@ppma.org.pk Website: www.ppma.org.pk	Pakistan Steel Melters Association 30-S, Gulberg Centre, 84-D/1 Main Boulevard, Gulberg Iii Lahore Tel: 042-35759284/35712608 Fax: 042-35712608 E-mail: steelmelters@angelfire.com

**Engineering Development Board Pakistan** 

# TDAP Calendar Exhibition 2017-2018

s/no	Detail of Event	<u>Dates</u>	<u>Products</u>
01	Celebration of 70 <sup>th</sup> Anniversary of Pakistan's Independence with 150 <sup>th</sup> Anniversary of Canada, Ottawa, Canada	August, 2017	Canada, Ottawa, Canada
<u>02</u>	Saudi Build/Saudi Stone, Riyadh, Saudi Arabia	November, 2017	Construction Technology & & Building Materials
<u>03</u>	Intersec Middle East, Dubai, UAE	January 2018	Security Equipment
<u>04</u>	Project Qatar, Doha, Qatar	May 2018	Marble, Copper PVC, Construction material
<u>05</u>	Saudi Build/Saudi Stone, Riyadh, Saudi Arabia	November 2018	Construction Technology & Building Materials
<u>06</u>	Cosmoprof Wanchai, Hong Kong	November, 2017	Beauty Salon and Cosmetics Products/ Equipment/ Furniture
<u>07</u>	SECUREX 2017/18 Johannesburg, South Africa	2017-2018	Security and fire industries
<u>08</u>	International Engineering Fair, Brno, Republic Czech	October, 2017	Mining, metallurgical and glass engineering, foundry industry,
<u>09</u>	IWA & Outdoor Classics Germany	March 2018	Arms weapons & equipment

# **Company Profile**

Name of Company	INFINITY ENGINEERING (PVT) LTD
	A:13-KM SHEIKHUPURA ROAD, LAHORE – PAKISTAN
	<b>P:</b> +92 42 3716 4081 / 82
	<b>F</b> : +92 42 3716 4083
	E:info@infinityengg.com
	E: sales@infinityengg.com

Contact Person	Name: MR.ABDUR RAZZAQ GAUHAR  Designation: CHIEF EXECUTIVE  Contact details: P: +92 42 3716 4081 / 82  E:info@infinityengg.com
Product Line	CRANK SHAFTS, CAM SHAFTS, CON. RODS, WATER PUMPS, OIL PUMPS, STEERING BOX ASSYS., GEARINGS, PLANETARY CARRIER ASSYS. CLUTCH ASSYS. BRAKE ACTUATING ASSYS., HYDRAULIC PUMPS, INTAKE MANIFOLDS, CAP WATER THERMOSTATES, PIPE WATER INLETS, FRONT WHEEL HUBS, ENGINE MOUNRING BRAKETS, PITMAN ARMS etc.
Brief Profile of Company	Infinity Engineering (Pvt) Ltd, Established in 1994, located at Lahore – Sheikhupura Road Industrial Zone Pakistan, specialized in Grey Casting, Hot Forging, Precision Machining and Heat Treatment facilities and Backed by a team of experienced engineers. It is mainly engaged in production of Tractors & Automotive parts and engineering components.  Infinity Engg. is an ISO 9001 / TS 16949 / ISO 14001 certified company, manufacturing many types of Replacement parts for Massey Ferguson, FIAT / New Holland Tractors, Perkins, Iveco Engines, Suzuki & Toyota Cars, HINO Trucks and Land Rover Jeeps.

Name of	Harris silicones & glass (pvt.) ltd.	
Company	Address with contact details: 20-Km ferozpur road farooq industrial	
	estate alnoor town anam road lahore	
	Email:aizadshaikh@gmail.com	
	Website:http://www.harris.com.pk	
Contact	Name:Aizad Amin shaikh	
Person	Designation: C.E.O	
	Contact details: 0092-321-8408409	
	Email address:aizadshaikh@gmail.com	
Product	Complete product line of the company including displayed products	
Line	during the exhibition	
	Complete Range of silicone Products	
	Silicones sealent construction	
	Silicones sealent Glass	
	Silicones sealent Multipurpose	
	Silicones sealent Windscreen	
	Silicones sealent Gasket maker	
	Complete range of car care products	
	Car polish	
	Car shampoo	
	Dash board polish	
	Car waxes	
	Silicone Emulsion	

Name of Company	PAK STAR AUTOMOBILE (Pvt.) Ltd. 19-Km MULTAN ROAD, BEHIND HIGHNOON LABORATORIES, LAHORE. PAKISTAN PHONE: +92 423751.1778, FAX: +92 42 37514814 Email:email.butt@gmail.com Website: www. pakstar.org
Contact Person	Gulzar Ahmed Butt Director Cell: +92 300 8482202 E-mail: email.butt@smail.com
Product Line	i) TEZ RAFTAR 70cc, 4 -Stroke, Motorcycle ii) TEZ RAFTAR 100cc, 4 -Stroke, Motorcycle iii) TEZ RAFTAR 200cc, 4 -Stroke, 3-Seater, 3-Wheeler/Auto Rickshaw iv) TEZ RAFTAR 200cc, 4 -Stroke, 7-Seater, 3-Wheeler/Auto Rickshaw v) TEZ RAFTAR 200cc, 4 -Stroke, 3-Wheeler the year 2012- 13. The company having a vast experience in automotive industry firmly believes in continual research and development. Our highly-qualified, hardworking and well- I experienced team members are real assets of the company. Interested in 82B meetings with: Any trader, manufacturer and importer interested in 'Made-inPa kista n' Th ree-Whee ler a nd Two-Wheele r prod u cts.
Brief Profile of Company	Pickup/Loader Brief Profile of Company Pak Star Automobile (Private) Limited is one of the rapidly growing automobiles manufacturing companies of Pakistan.  We are manufacturing a variety of TEZ RAFTAR brand motorbikes (2-wheeled vehicles) and auto rickshaws (3-wheeled vehicles) both for local as well as foreign customers. It has now expanded its business of automotive manufacturing to Bangladesh with its sister-concern Star Automobiles  Limited.  We have been exporting our Auto Rickshaw to Nigeria during

Name of Company	Project Engineering Services Address: 3 – 3C 1 Sameer Plaza, Faisal Town Lahore. Email: westwardagri@live.com Website:www.westwardagri.com
Contact Person	Name: Amar Hafeez Designation: CEO Contact details: 00923008482141 Email address:westwardagri@live.com
Product Line	Tractor Spare parts and implements of different makes and models including Massey ferguson ,Ford ,Fiat , Kubota and perkins engine.
Brief Profile of Company	Project Engineering Services was established in 1989. It was a humble start but the determination was rock solid. The business was driven upon professional dedication, perpetual trading ethics and the will and vision of the CEO Mr. Amar Hafeez. It is because of this that our once minuscule trade with Sri Lanka has now expanded to other parts of the world such as Middle East, South Asia, Africa and North Africa, making us one of the largest exporters of tractor spare parts, auto parts and implements in the country. We now export over 1,200 items of various makes and models for tractors including FIAT, MF, FORD and PERKINS under the brand name of WESTWARD. Each of our exported items is carefully examined for any flaws because customer satisfaction is our numberone priority. Hence our motto "WE BELIEVE IN QUALITY".

Name of Courses	
Name of Company  Contact Person	Company name: T.M Rubber (Pvt.) Ltd. Address with contact details: 9-CHoliday Park, 5.5 KM, Raiwind Road, Lahore - Pakistan Email: marketing@tmr.com.pk Website: www.tmr.com.pk Name: Muhammad Mansoor Designation: Head of Business Development
	Contact details: 0092-3454674330 Email address: marketing@tmr.com.pk
Product Line	All Kind of Rubber and Rubber to Metal Bonded Parts. Specialist for Automobile Industry like Oil seals, Grommet, Foundation, Coupling, Bushes, PVC/Plastic Partsetc. (Tractors, Motorcycles, Cars, Trucks)
Brief Profile of Company	Company Profile:
	About us:
	"Here, at TM Rubber (Pvt.) Ltd, we strive to be solution provider for its customers. We try to cater all the needs of our customers in the rubber and rubber to metal bonded parts industry. We try to become a preferred partner in the supply chain of our customers by establishing close working relations with them. Having a very advanced inhouse lab, we constantly monitor the quality of our products. Our focus on research and development supported with the best machinery is a key factor in our success. All this is done under the supervision of our technical experts. Our management team constantly implement monitor, control, evaluate, strategic and operational strategies, so that the customer are well served and the goals of the organization are achieved."

#### **Products:**

### Rubber Components:

These parts are made with raw rubber of different kinds, chemicals, and numerous specialized components that are assembled and cured on injection and compression machines.

### Rubber-to-Metal Components:

These parts are also made with raw rubber of different kinds, chemicals and numerous specialized components. But, there are special techniques used to make a bond between the metal part and rubber, e.g. oil seals, engine mountings etc.

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	Razzaq Engineering work's	
Name of	Address with contact details:Plot#2,Street#2,Alsarajpark	
Company	Mominpura Road Daroghawala Lahore ,Pakistan.	
	Email: info@razzaqengg.com , rew786@gmail.com	
	Website: www.razzaqengg.com	
Contact Person	Name: Hamid Razzag	
Contact i cison	Designation: Director	
	Contact details: Plot#2, Street#2, Alsarajpark Mominpura	
	Road Daroghawala Lahore , Pakistan.	
	Email address: info@razzaqengg.com , rew786@gmail.com	
	and a succession of contract of the succession o	
Product Line	Product Line Complete product line of the company including displayed	
	products during the exhibition.	
	Transmission Gear Components & Shafts for Rear Engine	
	Auto Rickshaw 2 and 4 Stock , Massey Ferguson , Fait ,	
	Ford Tractors	
Brief Profile of	Brief Profile of Company Two Paragraph profile containing detailed	
Company	description of products, company strength, certification (if any).	
	The company has built up an outstanding reputation for	
	"quality work delivered on time". We are dealing in sand	
	Casting (Ductile Iron )machining, grinding, heat treatment,	
	Induction Harding, Gear Cutting, Helical Gear and Spur	
	Gear. We are having specialties in manufacturing of auto	
	parts especially in Transmission Gear Components & deal	
	our business with OEMs.	
	Among our diverse customer base, we have supplied	
	gearing for Aftermarket, power tools, Oil Rigs equipment,	
	printing presses, Harvester , Combines & Rotovator	
	machine tools and many other products .	
	Razzaq ENGG has a long history of producing high	
	precision gearing for Transmission systems. In fact, REW	
	produces more loose gears for 3 wheeler auto Rickshaw	
	engines 2stock & 4 stock, and Tractors Massey Ferguson ,	
	New Holland ( Fait ) , Ford than any other gear	
	manufacturer.	

Name of Company	MECAS ENGINEERING (PVT) LTD	
	A:1/2-KM KATAR BUND ROADTHOKAR NIAZ BAIG,LAHORE— PAKISTAN	
	<b>P:</b> +92 42 35299513-15	
	<b>F</b> : +92 42 35299511,522	
	E:mecas@mecasengineering.com	
	W:www.mecasengineering.com	
Contact Person	Name: M. WASIM KHALID	
	Designation: CHIEF EXECUTIVE	
	Contact details:	
	<b>P:</b> +92 42 35299511	
	E:mecas@mecasengineering.com	
Product Line	Brake Discs, Brake Rotors, Brake Drums, Forged/Casted Hubs, Hydraulic Cylinders and	
	Pistons, Parts of Hydraulic Pump, Steering Pump, Pressure Valves, Diff. Case, Gear	
	Bushes, Spacers and other precision machined parts etc.	
Brief Profile of Company	Mecas was established in 1987 as manufacturer of machined components. The company has excellent design and development sections so development of production tooling is done in-house using CAD/CAM facilities. Employees are trained locally and abroad. Quality Management System ISO/TS 16949:2009 is effectively in place. Mecas enjoys excellent reputation as tier one supplier with local OEM's.	
	Mecas is customer focused company having high skill of precision machining. It has the mission to acquire customer needs and consistently provide products that meet all expectations, so that maximum customer satisfaction is achieved.	

Name of Company	Comcept (Pvt) Limited Plot 291, Street 3, Sector I-9/3 Industrial Area, Islamabad ledlights@com-cept.com www.comceptledlights.com
Contact Person	Mr.Mohammad Shamim Director +92 300 8546644 mohammadshamim@symbia.com.pk
Product Line	LED street lights, LED Search Lights, High Power LED Mast Lights, Canopy Lights, Indoor Lights, Inverters and AC Inverters
Brief Profile of Company	Attached

Name of Company	Comcept (Pvt) Limited Plot 291, Street 3, Sector I-9/3 Industrial Area, Islamabad ledlights@com-cept.com www.comceptledlights.com
Contact Person	Mr.Mohammad Shamim Director +92 300 8546644 mohammadshamim@symbia.com.pk
Product Line	LED street lights, LED Search Lights, High Power LED Mast Lights, Canopy Lights, Indoor Lights, Inverters and AC Inverters
Brief Profile of Company	Attached

Name of Company	GENERAL FAN COMPANY (PVT) LTD. Address with contact details: G.T. ROAD, GUJRAT-PAKISTAN,				
Contact Person	Name: NABEEL AHMAD ILYAS Designation:DIRECTOR TEL: 0092-53-3520301 / 3,				
	MOBILE: 0092-345-6911105 Email: gfcfan@gmail.com & gfc@gfcfan.com Website:www.gfcfans.com				
Product Line	ELECTRIC FANS				
Brief Profile of Company	GFC Fans is one of the largest manufacturers of quality electric fans in Pakistan. GFC, under the leadership of Mr. Mohammad Ilyas, its CEO, has also been a pioneer in the export of electric fans from Pakistan. Starting with its first commercial export in 1993, with a modest quantity and value, GFC is now exporting its products to the tune of US\$12.83 million annually to more than 30 countries across the globe. GFC fans became an instant success due to their quality and durability in all the markets where they were introduced including countries in Asia, Middle East, Africa				
	and Europe.  GFC became the first electric fan manufacturing company to win Export Trophy Award in Pakistan. Now, GFC has won its 17 <sup>th</sup> Export Trophy Award. GFC also became the first ever company in Pakistan that is certified by UL (Underwriter Laboratories, USA) to export fans in USA and Canada. It is also the first fan manufacturing company to be awarded BRAND OF THE YEAR AWARD in 2007. GFC is also a pioneer in introducing latest technologies in fan manufacturing industry in Pakistan. The plant and machinery installed at GFC are at par with those installed in manufacturing industries in technologically advanced countries like Germany, Japan, China, Taiwan, Vietnam, etc.				

The unprecedented success GFC has achieved during the last 30 years is being recognized as best quality fan manufacturer not only in Pakistan but also in the Kingdom of Saudi Arabia, Sudan, Yemen, Senegal, Djibouti, Bangladesh, Iraq, UAE, Cameroon and many other countries. The GFC brand is also registered in many countries of the world and certified to be of best quality in those countries.

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Name of Company	Company name: International Industries Ltd (IIL) Address with contact details:101 Beaumont Plaza,10 Beaumont Road,Karachi, 75530, Pakistan Tel: +92 21 3568 0045-54, +9221111019019 Email: inquiries@iil.com.pk Website: www.iil.com.pk			
Contact Person	Name:Muhammad Rafiullah Designation: Manager International Sales Contact details::Cell: + 92 334 385 5588 Email address: muhammad.rafiullah@iil.com.pk			
Product Line	Galvanized Iron Pipes (GI L1 + L + M + H ½" To 12")  Black Pipes (Scaffolding + L + M + H Categories)  Bigger Diameter Pipes & Tubes (Round + Square + Rectangle)  API Line Pipes  ASTM Schedule Pipes  Cold Rolled Steel Tubing & Profiles  Hot Rolled Steel Tubing and Structural Tubing  Pre Galvanized Tubes  PE Pipes (HDPE + MDPE)  HDPE Water Pipes  PPRC  PEX			
Brief Profile of Company	With an annual turnover of USD 250 million, International Industries Limited (IIL) is the largest manufacturer of galvanized steel pipes, cold rolled precision steel tubes, stainless steel tubes &plastic pipein Pakistan.  IIL is also Pakistan's largest exporter of steel pipes and tubes. With exports of over 750,000 tons to date, IIL's export footprint covers more than 50 countries across 6 continents.  The Company is ISO 9001, ISO 14001, OHSAS 18001, API 5L, API 15LE, PSQCAand CE certified and manufactures its products according to the highest international standards and specifications (SLSI, ASTM, AS/NZS, BS, EN).			

- Government Contractors
- Construction Companies
- Scaffolding Buyers
- Steel Traders& Importers
- Cycle Manufacturing Industries
- Furniture Manufacturers
- Stainless Steel Fabricators
- Steel Fabricators
- Vehicle Parts / seats manufacturers
- Plastic Pipe Manufacturers
- Tendering Companies
- Steel & Plastic Pipes' Traders
- Steel Pipes manufacturers
- Government Officials/Ministries
- Development Ministry
- Development Tender Companies
- Gas / Oil transmission companies
- Hardware Importers
- Etc...