

Trade Development Authority of Pakistan

Ministry of Commerce, Government of Pakistan

FAISALABAD

TDAP QUARTERLY NEWSLETTER – 4th QUARTER 2020-21

Promotional Initiatives:

SN	Activity	Remarks
1	<p>EDF Funded Project for expansion of PTTF Lab, Faisalabad.</p> <p>(During 4th Quarter 2020-21)</p>	<ul style="list-style-type: none">✓ As desired/directed by TDAP Lahore on 01.04.2021, this office prepared and shared the expenditure statement (for the month of March, 2021) of EDF funded project for expansion of PTTF Lab on prescribed format.✓ In connection with the request of PTTF to procure some articles of urgent nature u/s 42(b), TDAP Lahore raised some queries vide its email dated: 16.04.2021. This office contacted PTTF on 19.04.2021 in order to seek their clarification, which is still awaited.✓ The Officers of this office attended the 68th Meeting of PTTF's Board of Director and the Managing Committee scheduled on 03.05.2021 to discuss the agenda points already shared with TDAP Lahore.✓ In response to the queries raised by TDAP regarding PTTF's procurement u/s 42(b) of PPRA rules, a clarification from EDF Board, Islamabad vide email dated: 03.05.2021✓ PTTF revised its stance regarding procurement list u/s 42(b) vide email dated: 04.05.2021✓ Prepared Monthly Expenditure Report for the month of April, 2021 on prescribed format and shared with concerned quarters on 04.05.2021.✓ Regarding queries of TDAP Lahore, this office received clarification from PTTF about inclusion of Chiller in the purchase list u/s 42(b). The same was forwarded to TDAP Lahore along with comments/ recommendation of this office to dispose off the matter on 18.05.2021.✓ In connection with pending cases of PTTF for payment to vendors under phase-III, this office contacted PTTF and requested to provide Minutes of the Meeting of PTTF BoD dated: 25.01.2016 and 68th meeting of EDF BoD dated: 09.06.2015 which were demanded by TDAP Lhr/Kchi. These documents were forwarded to concerned quarters on 08.06.2021.✓ On the instructions of TDAP Karachi/Lahore, this office prepared monthly expenditure statement of PTTF's EDF funded project for the month of Apr, May and Jun, 2021 as per the given format and shared it with the concerned authorities.✓ On the directions of TDAP Lahore/Karachi, this office prepared and shared following documents with the concerned quarters on <u>16.06.2021</u>:<ul style="list-style-type: none">1. Summary of the activities of the project2. Summary of the payments till date3. Monthly Expenditure Report for the Month of May, 2021 on prescribed format

	<p>EDF Funded Project for expansion of PTTF Lab, Faisalabad.</p> <p>(During 4th Quarter 2020-21)</p>	<ul style="list-style-type: none"> ✓ In response to the reminder received from PTTF regarding developments in the 'Approval' case of their procurement request u/s 42(b), this office contacted TDAP Lahore/Karachi on <u>23.06.2021</u> to inquire about the same from concerned authorities. ✓ In response to the query raised by TDAP Lahore/Karachi vide email dated: <u>17.06.2021</u>, this office collected the "Minutes of the 68th EDF Board Meeting" which was held on <u>09.06.2015</u>, the were shared with the concerned quarters vide this office's email dated: <u>23.06.2021</u> ✓ In response to the request received from PTTF for issuance of new cheque in lieu of the cancelled one, this office raised some queries vide email dated: <u>16.06.2021</u>, which were justified by PTTF on <u>18.06.2021</u>. Having satisfactory response received from PTTF, the Director (co-signatory) signed/issued the fresh cheque and returned to PTTF vide letter dated: <u>24.06.2021</u> ✓ This office received <u>Reminder-6</u> from PTTF inquiring about the status of the documents submitted to TDAP for signatures of the Director (Nominated Member of BoD), which are further required to be submitted to SECP. As the case has already been sent to TDAP Lahore/Karachi for opinion, this office contacted concerned quarters on <u>24.06.2021</u> for update in the matter. ✓
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2	<p>Webinar</p> <p>(Attended/facilitated)</p>	<ul style="list-style-type: none"> • Attended Webinar on <i>Pak - Uzbekistan PTA</i> and sought inputs from the stakeholders on proposed tariff lines on <u>13.04.2021</u>. • Attended webinar on "<i>Current Export Opportunities and Challenges in Pakistan for E-Commerce</i>" by Alibaba.com on <u>29.04.2021</u>. On the directions of the Competent Authority, a brief report was also prepared and submitted to the Director, TDAP, Faisalabad. • The officer of this office attended webinar on "<i>Business Forum between Pakistan & Azerbaijan</i>" by TDAP HQ, Karachi on <u>29.04.2021</u>. • All the officer of this office attended the webinar on "<i>Exploring Chinese Markets via e-Commerce</i>" on <u>06.05.2021</u> • All the officers and concerned staff members of TDAP Faisalabad attended the webinar which was really an informative session to further educate the willing members to be registered with amazon on <u>25.05.2021</u> • The officers of TDAP, Faisalabad attended a virtual event "<i>Islamic Finance Awareness Session for SMEDA and TDAP</i>" organized by State Bank of Pakistan, Lahore on <u>27.05.2021</u>. • Attended the webinar titled "<i>Financing Schemes & Funding Opportunities for SMEs & Women Entrepreneurs</i>" scheduled on <u>17.06.2021</u>. • Attended Webinar on "<i>Assisting Chemical Companies for pursuing e-business with Ali Baba.com</i>". • The officers attended a webinar on "<i>Exploring the Amazon Opportunity for Pakistani Sellers</i>" at Faisalabad Women Chamber of Commerce and Industry. The webinar was organized by SMEDA.
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3	<p>Annual Business Plan 2021-22</p> <p>During 4th Quarter of 2020-21</p>	<ul style="list-style-type: none"> • Both the Assistant Directors (Hafiz Kamran Ahmed & Ms. Kashmala Javaid) attended a zoom meeting of E&M Division TDAP, HQs Karachi for Annual Business Plan 2021-22 on <u>20.04.2021</u>. • In connection with preparation of Annual Business Plan for the year 2021-22, this office contacted trade bodies of the region on <u>22.04.2021</u> to seek their input for inclusion of any event proposed by these bodies. • As per directives of TDAP Lahore, this office prepared a detailed list of proposed seminars/webinars to be conducted during 2021-22. Some important international exhibitions of TEXTILES were also identified with a request to include those into TDAP Calendar of events for the year 2021-22. This annual plan for 2021-22 was shared with TDAP Lahore on <u>27.04.2021</u> for approval and onward necessary action. • The officers (Hafiz Kamran Ahmed & Ms. Kashmala Javaid) attended a zoom meeting of E&M Division TDAP, HQs Karachi for Annual Business Plan 2021-22 on <u>27.04.2021</u>. • Annual Business Plan 2021-22 for Agriculture Machinery was prepared and shared with DG E&M Division for further approval on <u>04.05.2021</u> • Annual Business Plan 2021-22 for Chemicals was prepared and shared with DG E&M Division for further approval pm <u>04.05.2021</u>. • Annual Business Plan 2021-22 for Agriculture Machinery was prepared and forwarded to the Directorate General of Engineering & Mineral Division, TDAP Karachi on <u>24.05.2021</u>. • Annual Business Plan 2021-22 for Chemicals was prepared and forwarded to the Directorate General of Engineering & Mineral Division, TDAP Karachi on <u>24.05.2021</u>. • As directed by TDAP (HQs), this office prepared a comprehensive "Annual Business Plan (Textiles) for the year 2021-22" based on the input received from the concerned trade bodies and stakeholders and shared with concerned quarters on <u>31.05.2021</u> • Email sent to TDAP, HQ regarding Annual Business Plan, 2021 (Chemicals) and complete details of delegations & Exhibitions on <u>02.06.2021</u>. • As per directives of TDAP (HQs) Karachi, Annual Business Plan of Chemicals for the year 2021-22 has been revised and submitted to the concerned quarters on <u>07.06.2021</u>. • Shared with DG E&M, updated Annual Business Plan 2021-22 for agriculture machinery on light of instructions of Secretary TDAP on <u>07.06.2021</u>. • Attended meeting chaired by the Secretary TDAP, regarding Annual Business Plan 2021-22 of E&M Division on <u>09.06.2021</u>.
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4	Visit of M/s Niagara Mills Ltd, Faisalabad. Dated: 01.04.2021	The Director along with other officer(s) visited M/s Niagara Mills Ltd, Faisalabad to have a meeting with Mr. Imran Ahmed, CEO of the firm in order to discuss the supply chain issues with respect to shortage of Cotton Yarn and the price hike thereof.
5	Determination of Potential Markets of Agri Machinery Dated: 01.04.2021.	As per the directions of DG E&M Division, this office prepared a report on potential markets for agriculture machinery. Market sign, growth potential, tariffs, NTBs and political factors were considered for determination of potential markets. The same was shared with the DG(E&M), TDAP Karachi.
6	Contact with Trade and Investment Officer, Algeria Dated: 01.04.2021	The Trade and investment Officer of Algeria, Mr. Qazafi Rind was contacted for seeking his input on export of Agriculture Machinery to Africa. The TIO also shared a report containing details of tariff and non-tariff barriers faced by agricultural machinery in Algeria.
7	Report on Chemicals Dated: 01.04.2021	A report on the potential markets of Chemicals for Pakistan was prepared and shared with TDAP Karachi.
8	Contact with PCMA Dated: 02.04.2021	This office contacted Pakistan Chemical Manufacturers Association (PCMA) to Know about the manufacturers of Nitric Acid.
9	Contact with Trade and Investment Officer, Senegal Dated: 05.04.2021	This office contacted Pakistan's Trade and Investment Officer in Senegal (Mr. Shoaib Anwar) for obtaining market intelligence on agriculture machinery in Senegal in particular and Africa in general. The Trade and Investment Officer shared a report in this regard.
10	Brief on Pak - Kenya Trade Dated: 05.04.2021	A brief on Pakistan - Kenya Trade was prepared and shared with Mr. Raheel Rao, Assistant Manager, TDAP Lahore for a joint Trade Meeting between Pakistan and Kenya.
11	Meeting with the Secretary, PHMA Dated: 05.04.2021	The Officers of TDAP Faisalabad visited PHMA and held a meeting with the Secretary - Mr. Tahir Rehman Khan to discuss the shortage of cotton yarn and its impact on export oriented industry. Concerns of the exporters were discussed at length.
12	Visit of the Proprietor, M/s Al-Noor Sweets, Faisalabad Dated: 06.04.2021	Sh. Muhammad Farooq, Proprietor of M/s Al-Noor Sweets, Faisalabad visit TDAP Faisalabad to collect basic information about exporting the food items like Bubbles & Toffees. Export procedure and the requisite documents were explained up to his satisfaction.
13	Preparations for the visit of incoming Chinese trade delegation Dated: 06.04.2021	On receipt email/instructions from TDAP Lahore and Karachi regarding planned visit of the Chinese trade delegation. This office nominated 'Hafiz Kamran Ahmed, Assistant Director' as a focal person for the subject event. TDAP Team immediately took the requisite steps like contacting the focal person at University of Agriculture Dr. Iqar Ahmed Khan (Ex-VC of the University) sharing the visit plan with him, requested the CPO Faisalabad for the security of foreign delegates, contacted Serena Hotel for the reservation of rooms, contacted the focal persons of the planned areas to be visited for better coordination.
14	Visit to the University of Agriculture, Faisalabad Dated: 07.04.2021	TDAP Team visited University of Agriculture, Faisalabad and held a meeting with the Assistant Registrar 'Mr. Nad-e-Ali Khan' to align the activities and taking the university administration into loop for better coordination/cooperation, especially with respect to the security arrangements.
15	Product Brochure of Chemicals Dated: 07.04.2021	On the instructions of TDAP Karachi, this office prepared 'Product Brochure - Chemicals' as per guidelines provided by the E&M Div, TDAP Karachi. The same was shared with concerned quarters.

16	Core activities/ performance of TDAP Sub-Regional Office, Faisalabad Dated: 08.04.2021	In connection with Secretary Commerce's visit to TDAP (HQs) Karachi, as per directives of the Directorate General, TDAP-Punjab, this office prepared a presentation covering the core activities/ performance of sub-regional office Faisalabad during 1st three quarters of 2020-21. The same was shared with the concerned quarters.
17	Contact with M/s Agri Pak International Dated: 09.04.2021	M/s Agri Pak International , a major exporter of Agriculture Machinery based in Karachi, was contacted via telephone and e-mail to obtain basic understanding of issues faced by the sector.
18	Visit Of The Chinese Trade Delegation Dated: 8-10 Apr, 2021	TDAP Faisalabad facilitated the visit/meetings of six members trade delegation of M/s Royal Group of China with the following organizations: 1. Sarbuland Dairy & Livestock Farm, Faisalabad. 2. The University of Agriculture, Faisalabad. 3. Mediacom Group, Faisalabad. 4. Natural Country Club, Faisalabad (Dairy & Guava Farms) A detailed 'Post-event Report' has already been sent to TDAP Lahore and Karachi.
19	1 st Draft of Product Report on Chemicals Dated: 12.04.2021	The officer of TDAP Faisalabad prepared 1 st draft of Product Report regarding Chemicals and submitted to E&M Div, TDAP Karachi for approval and instructions.
20	Visit of the CEO of M/s Habib Corporation to TDAP Faisalabad Dated: 12.04.2021	Mr. Izhar-ul-Haq, CEO of M/s Habib Corporation, Faisalabad visited TDAP Faisalabad and held a meeting with the Director. Mr. Izhar intends to enter into an export business, therefore basics of exports and other export related were discussed at length.
21	Visit to M/s Naturals Country Club, Faisalabad Dated: 13.04.2021	As a follow up of the visit/meetings of the Chinese Trade Delegation, the Director, TDAP Faisalabad along other officers visited M/s Naturals Country Club to further explore their controlled farming of vegetables & salad and discussed the future of agriculture in Pakistan.
22	Status of EDF funded projects since 1992 Dated: 14.04.2021	On the directions of TDAP Lahore/Karachi, this office prepared & shared a report on prescribed format about the status of EDF funded project being run in Faisalabad region since 1992.
23	List of Trade Fairs of Agricultural Machinery Dated: 14.04.2021	A proposed list of trade fairs of Agriculture Machinery to be held in 2022, requires to be included in TDAP Calendar of Events for the year 2022 was shared with focal person E&M Division 'Ms. Shukaiba Ghafoor'.
24	Proposed International Exhibitions of Chemicals Dated: 14.04.2021	A proposed list of trade fairs of Chemicals to be held in 2022, requires to be included in TDAP Calendar of Events for the year 2022 was shared with focal person E&M Division 'Ms. Shukaiba Ghafoor'.
25	Virtual Meeting on Mapping of industries Dated: 14.04.2021	The concerned Officers of this office attended the virtual meeting on mapping of light engineering industries (E&M Division) with Secretary TDAP.

26	Presentation on Activities/ Performance of SRO's 2020-21 Dated: 15.04.2021	A comprehensive presentation covering all the requisite aspects/ information has been prepared and shared with TDAP Lahore for onward necessary action.
27	Meetings with Sectoral Associations Dated:15.04.2021	As per directives of the Directorate of Textile & Leather Division, TDAP Karachi, subject meeting(s) schedule with PHMA, APBUMA and FCCI was finalized and shared with the concerned quarters.
28	Pak-China Cooperation in e- Commerce Dated: 16.4.2021	On the instructions of TDAP Karachi, this office contacted trade bodies of this region in order to seek their input/intention to establish online stores on the website of Jingdong International (JD) - an established e-Commerce platform of China.
29	Meeting with the Senior Vice President FCCI Dated: 19.04.2021	Ch. Tallat Mehmood, Senior Vice President of Faisalabad Chamber of Commerce & Industry visited TDAP Faisalabad and held a meeting with the Director, in order to collect information about potential of meat exports. Recent research reports prepared by the product officers of TDAP were shared with him.
30	Contact with PCMA Dated: 19.04.2021	To invite PCMA, their representatives and exporters to have consultation on Pakistan - Uzbekistan and Pakistan - Afghanistan PTAs.
31	Trade Inquiry of a Pakistani- American Citizen Dated: 20.04.202	Rana Aamir, a Pakistani-American citizen contacted this office to get the contact details of reliable/renowned "Local Brands" in the field of Textiles. This office contacted M/s Nishat Limited and M/s Sapphir collected requisite information and shared with Mr. Aamir. In addition to that, this office also arranged/facilitated virtual B2B meetings of the American citizen with the above referred BRANDS.
32	Moderated the zoom meeting of MoC and PCMA Dated: 20.04.2021	Officer of this office moderated the virtual meeting of MoC with PCMA held in connection with inclusion of the input & opinion of PCMA in upcoming PTAs of Pakistan with Afghanistan & Uzbekistan. This office prepared brief of meeting of President of Pakistan with Pakistan Chemicals and Dyes Merchants Association (PCDMA) and sent TDAP, HQs, Karachi.
33	Contact with TIC, Warsaw, Poland Dated: 21.04.2021	In response to a trade inquiry received from TIC, Warsaw, Poland, this office prepared a list of prominent manufacturers/exporters of Fabrics (in Faisalabad Region) and shared with concerned authorities.
34	Contact with PCDMA Dated: 21.04.2021	Contacted with PCDMA to get agenda of meeting of President of Pakistan with PCDMA at Governor House, Karachi.
35	Minutes of the Virtual meeting between MoC and PCMA Dated: 21.04.2021	Prepared brief of meeting of President of Pakistan with Pakistan Chemicals and Dyes Merchants Association (PCDMA) and sent TDAP, HQs, Karachi.
36	Product Report on Agricultural Machinery Dated: 22.04.2021	1 st Draft of product report on Agriculture Machinery was submitted to DG E&M Division, TDAP Karachi.

37	Top Chemical Exporters Dated: 22.04.2021	Contacted PCMA, Lahore in order to get the list of top Chemical Exporters for the year 2019-2020.
38	Meeting with the Vice Chairman APBUMA Dated: 26.04.2021	The Director TDAP Faisalabad visited the office of APBUMA and held a meeting with Mr. Bilal Jameel, Senior Vice Chairman of the Association in connection with devising a strategy to organize webinars/seminars for the awareness of their members. Mr. Bilal was of the view that due Ramadan and COVID-19, it would be difficult to consult their Executive Body and requested to postpone it till 3 rd week of May, 2021.
39	Contact with M/s H.F.I. Agro Dated: 26.04.2021	A leading exporter of Tractors, M/s H.F.I. Agro was contacted via e-mail to seek their input regarding challenge faced by tractor exporters of Pakistan.
40	Contact with M/s Madina Sugar Mills Dated: 26.04.2021	This office contacted M/s Madina Sugar Mills, Faisalabad regarding export of Ethanol and sent the contact details to Embassy of Pakistan in Netherlands.
41	Zoom Meeting convened by the Secretary, TDAP Dated: 27.04.2021	The Director and TDAP Team (Officers) attended an online meeting convened by the Secretary, TDAP in connection with expected lockdown during 1st & 2nd week of May, 2021, its impact on the export industry and precautionary/preventive measures to be taken to exempt this industry from lockdown. A comprehensive discussion regarding future plan, documents to be sought and other SOP's to be followed etc. was done.
42	Contact with Trade Bodies of the region Dated: 27.04.2021	Contacted telephonically FCCI, PHMA and APBUMA and got the list of pressing problems for industry and export of the country.
43	Dissemination of information about "Alibaba Business Leaders Online Forum" Dated: 28.04.2021	Alibaba.com Asia-Pacific, which is part of China's largest E-commerce company Alibaba Group, planned to organize 'Alibaba Business Leaders Online Forum' on 29 th April, 2021. The forum was aimed to highlight the opportunities for SMEs from Pakistan to explore new trade possibilities and expand their business globally. Secretary TDAP delivered opening remarks and made presentation on " Current Export Opportunities and Challenges in Pakistan ". This information was widely circulated among trade bodies as well as individual exporters of the region.
44	Contact with PAMA Dated: 28.04.2021	Contacted Pakistan Automotive Manufacturer's Association for seeking their input regarding organization of Seminars and Webinars on Agri Machinery.
45	Contact with M/s Al-Ghazi Tractors Dated: 28.04.2021	M/s Al-Ghazi Tractors, a leading exporter of Tractors was contacted to identify challenges faced by Tractor Industry.
46	Provision of data to PHMA Dated: 28.04.2021	On the request of the Secretary, PHMA, this office collected specific information about 'Construction Sector' and provided to PHMA.

47	Visit to the Faisalabad Chamber of Commerce & Industry Dated: 29.04.2021	As a follow up of the meeting with Secretary TDAP, the Director visited Faisalabad Chamber of Commerce & Industry and held a meeting with the Deputy Secretary - Mr. Mohsin Raza to share the proposed "Export Order Verification Form" to collect relevant information from exporters in connection with expected lockdown in Faisalabad during next couple of weeks. As desired/requested by this office, FCCI widely circulated the FORM among exporters with the instructions to submit duly filled-in form to FCCI/TDAP ASAP.
48	Expected lockdown and its implications Dated: 29.04.2021	This office contacted M/s ZIS Textiles (Pvt) Ltd and M/s Masood Textile Mills Ltd in connection with expected lockdown in Faisalabad and the proposed exemptions to be granted to the export oriented industry of the region. Export Order Verification Form designed by MoC/TDAP was also shared with them to collect the relevant information.
49	Meeting with M/s A.I. Textiles, Faisalabad Dated: 03.05.2021	Mr. Muhammad Farooq, Export Manager, M/s A.I. Textiles visited TDAP Faisalabad and held a meeting with the Director in connection with proposed lockdown to be implemented from 8th to 16th May, 2021 (during Eid holidays). He was guided about the procedure in details.
50	Dissemination of information about webinar Dated: 04.05.2021	TDAP (HQs) Karachi scheduled a webinar on "Exploring Chinese Markets via e-Commerce" on 06.05.2021, wherein the Director General (Services, Hilal Food and New opportunities Division, TDAP Karachi, Consul General of Pakistan (Shanghai), and the CEO of a leading Chinese company were the speakers. On the directions of the HQs, this office widely circulated the information among trade bodies and stakeholders urging them to attend the event.
51	Meeting with M/s Lahore Fashions, Faisalabad Dated: 04.05.2021	Mr. Kashif Zia, CEO, M/s Lahore Fashions visited TDAP Faisalabad and held a meeting with the Director in connection with proposed lockdown to be implemented from 8th to 16th May, 2021 (during eid holidays). He was guided about the procedure in details.
52	Meeting with Ex-President, FCCI, Faisalabad Dated: 05.05.2021	Mr. Zia Alamdar, CEO, M/s Fashion & Trends and ex-President FCCI visited TDAP Faisalabad to discuss matters regarding proposed lockdown to be implemented during eid holidays. Detailed procedure was discussed at length.
53	Revised Product Brochure of "Chemicals" Dated: 05.05.2021	As per directions of the Directorate General (Engineering & Minerals Division), TDAP Karachi, a revised version of the product brochure on "Chemicals" was prepared and shared with concerned authorities.
54	Contact with PHMA Dated: 06.05.2021	Contacted PHMA to apprise them the status of GSP Plus of Pakistan.
55	Meeting with M/s K.A. Enterprises, Faisalabad Dated: 06.05.2021	Mr. Allah Ditta, Export Manager, M/s K.A. Enterprises visited TDAP Faisalabad and held a meeting with the Director to inquire about the procedure to seek exemption during proposed lockdown to be implemented during eid holidays. He was guided in details.

56	Product Report on Cotton Yarn & Fabrics Dated: 07.05.2021	As per directives of the DG (TLD), TDAP Karachi, a revised report on " Cotton Yarn & Fabrics " was prepared and shared for kind perusal of the Competent Authority.
57	Product Report on Agricultural Machinery Dated: 07.05.2021	The Product Report on Agriculture Machinery was submitted to the Secretary TDAP and the DG E&M Division.
58	Contact with the Secretary General, PTEA, Faisalabad. Dated: 07.05.2021	The Director, TDAP Faisalabad contacted Mr. Azizullah Goheer, Secretary General, PTEA, Faisalabad in order to apprise him about the procedure regarding proposed lockdown and seeking exemption to operate during eid holidays. Detailed procedure was discussed at length.
59	Opening of Industrial units during lockdown Dated: 1-12 May, 2021	<ol style="list-style-type: none"> 1. As per directives of TDAP Lahore/Karachi and Ministry of Commerce, this office contacted the trade bodies of the region as well as individual exporters to apprise them about the policy of Provincial/ Federal Governments regarding proposed lockdown during Eid holidays i.e 8th to 16th May, 2021. 2. Export Orders Verification Form (EOVF) - duly approved by TDAP (HQs) and MoC was widely circulated among the concerned stakeholders to collect data about their ongoing export orders. 3. Collected about 250 files from the export oriented industry along with supporting documents i.e proof of possessing valid export orders, scrutinized all the cases. 4. After Scrutiny, total 241 cases were forwarded to TDAP Lahore/ Karachi, MoC, NCOC, Punjab Home Department and the Commissioner Faisalabad Office on daily basis (as & when received) 5. All the designated team members remained in touch with the exporters to justify their queries and facilitate them.
60	Contact with Agri Machinery Exporters Dated: 17.05.2021	On the directions of the Director General (Engineering & Mineral Division), this office contacted all Agricultural Machinery Manufacturers/exporters regarding their interest in getting listed on Amazon.
61	Contact with TEXTILES trade bodies of the region Dated: 17.05.2021	On the directions of the Directorate General (Textile & Leather Division), this office contacted all representative trade bodies of the region (FCCI, PTEA, APBUMA, APTPMA, PHMA, JCCI, SCCI etc.) regarding their members' interest in getting listed on Amazon.
62	Contact with PCMA Dated; 18.05.2201	On the directions of the Director General (Engineering & Mineral Division), this office contacted Pakistan Chemical Manufacturers Association regarding their member's interest in getting listed on Amazon.
63	Revised Annual Business Plan in respect of TDAP Faisalabad Dated: 18.05.2021	On the instructions of TDAP Lahore, this office prepared a revised version of Annual Business Plan for the year 2021-22 (Seminars & Webinars - Textiles) in respect of TDAP Faisalabad and shared with concerned quarters.

64	Trade Complaint of M/s Buymax Germany Dated: 18.05.2021	<p>The Director General (TLD) TDAP Karachi contacted this office in order to inquire about the trade complaint of M/s Buymax - a German company against M/s Niagara Mills Ltd, Faisalabad. In this connection:</p> <ul style="list-style-type: none"> ✓ A detailed report of the case was prepared and shared with TDAP Karachi. ✓ As per directions of the DG (TLD), MoC and Consulate General of Pakistan, Frankfurt, Germany this office contacted the respondent and requested for early resolution of the matter. ✓ 3. Mr. Imran Ahmed CEO of the respondent firm replied and promised to solve the issues amicably by visiting the buyer.
65	Quotations for Cotton Fabrics to import into Kenya Dated; 18.05.2021	<p>Mr. Shoaib Ahwer, Trade & Investment Attache, Embassy of Pakistan, Kenya approached this office with some sample of Printed Fabrics provided by some Kenyan importers requesting for quotations. This office contacted more than ten prominent manufacturers cum exporters of the given product, provided them samples for inspection and requested to quote the best possible price. In the meanwhile, queries of the exporting firms were discussed with Trade Mission and the Buyers enabling them to quote the final price. Resultantly about three companies quoted prices for the product which were shared with the TIC office for onward necessary action.</p>
66	Compilation of Amazon list of E&M Division Dated: 18.05.2021	<p>On the directions of the Director General (Engineering & Minerals Division), list of companies interested in selling on Amazon was compiled for the Engineering and Mineral Division.</p>
67	Seminar on "Effective Use of Pesticides in Rice Growing" Dated: 19.05.2021	<p>On receipt of revised list/schedule of subject seminars, this office prepared tentative schedule and budget estimates for the seminar to be conducted in Faisalabad and shared with TDAP Lahore.</p>
68	PSW Survey Dated: 19.05.2021	<p>On the request of Assistant Director, TDAP Gujranwala, this office widely circulated the Survey Form to seek input of the export industry regarding "Reduction in Trade Cost through PSW".</p>
69	Lists of the Companies interested to be registered with amazon.com Dated: 20.05.2021	<p>As per directions of the Directorate General (Textile & Leather Division), this office collected applications from Faisalabad based Textile Companies which are willing to get registered with amazon.com and forwarded following lists to TLD Karachi:</p> <ol style="list-style-type: none"> 1. List of 33 applicant firms that approached TDAP Fsd directly. 2. List of 111 firms, who submitted their applications to FCCI 3. List of 35 firms which submitted their consent to PTEA
70	Input for the TDAP Calendar of Events for the year 2021-22 Dated: 20.05.2021	<p>As desired by DG (TLD), TDAP Karachi, this office approached all the TEXTILES representative trade bodies of the region like FCCI, JCCI, SCCI, PTEA, APBUMA, PHMA and APTPMA etc. seeking their input for the events (Int'l Exhibition, Webinars, Seminars & Workshops and B2B Meetings) to be included in TDAP's calendar of events for the year 2021-22.</p>

71	Nominations for Silk Route Connect Conference (July, 2021) Dated: 20.05.2021	On the instructions received from TDAP (HQs)/Islamabad, this office contacted the trade bodies as well as the individual exporters seeking their willingness/nominations for participation in the "Silk Route Connect Conference- July, 2021 - Tashkent". A list of 19 applicants/nominees was forwarded to the concerned authorities for onward necessary action.
72	Awareness seminar on registration with amazon.com Dated: 21.05.2021	Invitation sent to PCMA & Chemical Manufacturers for the planned webinar on 25.05.2021 regarding seller's registration with amazon.com
73	Trade Inquiry of M/s Surf Chemicals Dated: 21.05.2021	M/s Surf Chemicals contacted this office in order to clarify their queries regarding export procedures, DTRE scheme of SBP and Custom tariffs on export & import of different chemicals. A detailed email explaining the export procedures and requirements regarding export of Chemicals to new markets was sent to the applicant.
74	Seminar on "Effective Use of Pesticides in Rice Growing" Dated: 24.05.2021	<p>This office received confirmation from Ministry of Commerce with a slight change of date from 23rd June to 22nd June, 2021 because of the availability issue of the speakers from MoC.</p> <p>On receipt of the confirmation from MoC, this office contacted Faisalabad Chamber of Commerce & Industry communicating the schedule and requesting their collaboration to make the event - a success.</p>
75	Awareness seminar on registration with amazon.com Dated: 24.05.2021	Information was widely disseminated among the trade bodies of this region with a request to further circulate it among their members about webinar to be held on 25.05.2021 creating awareness about seller's registration with amazon.com. In addition to trade bodies, individual applicants were also contacted and informed about the event.
76	Intra Division Meeting Dated: 24.05.2021	Concerned officers of this office attended the intra division meeting of the E&M Division.
77	Issues of the Chemical Industry Dated: 27.05.2021	Contacted PCMA regarding the persistent issues with China for export of Chemicals there.
78	Meeting with the Secretary TDAP Dated: 27.05.2021	A meeting with the Secretary, TDAP, regarding Annual Business Plan of E&M Division was attended by the Officers along with other Product Officers of E&M Division.
79	Contact with M/s Petro Chemicals Dated: 28.05.2021	Contacted M/s Petro Chemicals, a Chemical manufacturing company to discuss the issues of trade with China.
80	Seminar on "Effective Use of Pesticides in Rice Growing" Dated: 31.05.2021	<p>On the request of TDAP Lahore, this office shared the confirmation of FCCI for conducting the subject seminar along with the budget estimates and final schedule for finalization of speakers.</p> <p>Budget estimates were revised afterwards on the instructions of TDAP Lahore and shared with concerned.</p>

81	Meeting with the Secretary General, Anjuman-e-Tajiran Dated: 01.06.2021	Mian Tanveer Ahmed, Secretary General, Anjuman-e-Tajiran, Faisalabad visited this office and held a meeting with the Director to discuss export related issues of the Industry and traders.
82	Contact with M/s. National Silk & Rayon Mills Dated: 01.06.2021	In response to the queries raised by M/s National Silk & Rayon Mills, this office contacted and justified their queries with documentary support regarding registration on Amazon.
83	Contact with the Secretary General, JCCI Dated: 02.06.2021	The Director TDAP Faisalabad contacted Mr. Farooq Ahmed Cheema, Secretary General, Jhang Chamber of Commerce & Industry in order to discuss the upcoming seminar on "Export Potential of Traditional Textile Handicrafts". The event has already been included in the Annual Business Plan of TDAP Faisalabad.
84	Proposed Delegations Dated: 03.06.2021	A list of proposed trade delegation for the year 2021-22 of the Chemical Sector was prepared and shared with E&M Division, TDAP Karachi for kind perusal of the Competent Authority and onward inclusion on the TDAP's Calendar of Events for the year 2021-21.
85	Meeting of SRO, with the Secretary TDAP Dated: 03.06.2021	TDAP Team (All the Officers) attended online/zoom meeting of Sub Regional Offices with the Secretary TDAP, organized by Lahore Office for Annual Business Plan 2021-22.
86	Recommendations on promotion of Agriculture Machinery Exports Dated: 04.06.2021	Shared with E&M Division recommendations for the promotion of agriculture machinery exports. These recommendations were part of the export of light engineering by Ministry of Commerce.
87	Intra-Division Meeting Dated: 04.6.2201	Concerned Officers of TDAP Faisalabad attended the intra-division meeting of E&M regarding Annual Business Plan 2021-22.
88	Contact with FCCI in connection with Rice Seminar Dated: 07.06.2021	In response to the verbal query of the FCCI, this office contacted Mr. Sajjad, Assistant Secretary General of FCCI and conveyed the details of arrangements to be made by FCCI.
89	Revised Budget of Rice Seminar Dated: 07.06.2021	As per directions received from National Rural Support Program (NRSP) Islamabad (collaborator of the said event), this office revised the budget estimates and sent to NRSP under intimation to TDAP Lahore for approval and remittance.
90	B2B Meetings & Webinars for the year 2021-22 Dated: 08.06.2021	Final Plan of B2B Meetings and Webinars for Chemical Sector to be conducted/arranged during the year 2021-22 was prepared and shared with the Staff Officer to Secretary, TDAP, Karachi.
91	Meeting of E&M Division Officers with Secretary TDAP Dated: 09.06.2021	Attended the meeting of E&M Division with Secretary TDAP regarding finalization of Annual Business Plan 2021-22.
92	Visit of FWCCI Dated: 10.06.2021	The officer(s) of this office visited Faisalabad Women Chamber of Commerce and Industry on the invitation to establish liaison with Women Entrepreneurs of the city.

93	Visit of M/s Crescent Textile Mills Ltd, Faisalabad. Dated: 11.06.2021	TDAP Team (The Director and Deputy Director) visited M/s Crescent Textile Mills Ltd, Faisalabad and held a meeting with Mr. Sohail Maqbool, Director of the firm in order to discuss the supply-side issues of cotton yarn.
94	Contact with FCCI for provision of data of Rice exporters. Dated: 11.06.2021	In connection with awareness seminar on "Effective use of Pesticides in Rice Growing Areas" to be held on 22.06.2021, this office requested FCCI to provide the contact details of the members engaged in Rice business (Growers, Processors and exporters etc.) in order to invite them for participation.
95	Sharing of Revenue Record of TDAP (Ministry of Commerce) Dated: 14.06.2021	On the direction of MoC/TDAP Karachi, this office filled-in the online form regarding revenue record (land acquired) of TDAP Faisalabad along with documentary evidences. The same has also been intimated to TDAP Lahore/Karachi.
96	Contact with PCMA Dated: 14.06.2021	Invitation email sent to PCMA for Pak - Bulgaria B2B meeting planned to be held on 28th Jun, 2021.
97	Contacted to M/s Sitara Chemical Industries (Pvt) Ltd. Dated: 14.06.2021	Invitation email sent to Sitara Chemicals for Pak - Bulgaria B2B meeting to be held on 28th Jun, 2021.
98	Visit of M/s Gohar Textile Mills Ltd, Faisalabad. Dated: 15.06.2021	TDAP Team (The Director and Deputy Director) visited M/s Gohar Textile Mills Ltd, Faisalabad and held a meeting with Mr. Gohar Mustafa, Director of the firm in order to discuss the supply-side issues of cotton yarn.
99	Verification of a Faisalabad-based firm. Dated: 16.06.2021	On receipt of a request from Pakistan's Trade & Investment Attaché, Lagos for verification of the credentials of a Faisalabad-based exporting firm, this office contacted Faisalabad Chamber of Commerce & Industry seeking their assistance for relevant data.
100	Silk Route Connect Conference (July, 2021) Dated: 16.06.2021	As per directives of TDAP (HQs) Karachi, this office contacted nineteen (19) delegates from fourteen (14) firms for previously proposed " <i>Silk Route Connect Conference</i> ", in order to get their consent because the event has now been redesigned/redefined as " <i>Pak-Uzbek (Single Country) Trade, Investment and Connectivity Conference</i> ". Their consent along with other requisite information/documents has been sent to TDAP Lahore/Karachi for onward necessary action.
101	Invitation for Webinar Dated: 16.06.2021	On the directions of Director TDAP Faisalabad, Chambers and all other Association were invited to attend the webinar on " <i>Financing Schemes and Funding Opportunities for SMEs and Women Entrepreneurs</i> ", which was scheduled on <u>17.06.2021</u> and being arranged/organized by TDAP, Lahore.
102	Contact with M/s Al-Ghazi Tractors Dated: 17.06.2021	As per directions of the Ministry of Commerce, M/s Al-Ghazi Tractors were contacted and details of their focal person were collected and shared with MoC.

103	Verification of the Credentials of a Faisalabad-based Company. Dated: 18.06.2021	Pakistan's Trade & Investment Attaché in Lagos approached this office with a request to verify the credentials of a newly established exporting firm of Faisalabad - M/s G. M. Traders because some African buyers intend to procure rice from them. An officer of this office visited firm, collected necessary documents and submitted a detailed report to TIA Lagos for onward sharing with the buyer.
104	Pak-Uzbek (Single Country) Trade, Investment and Connectivity Conference Dated: 18.06.2021	In continuation of this office's previous activity/practice about " Pak-Uzbek (Single Country) Trade, Investment and Connectivity Conference ", a final verdict/report regarding consent of the willing delegates along with other requisite documents has been sent to TDAP Lahore/Karachi for onward necessary action.
105	Seminar on Pesticides in Rice Dated: Till 21.06.2021	Invitations were sent to the stakeholders of different institutions (NIAB) NIBGE, Ayub Research, Oil Seeds Research, Punjab Agriculture Department, University of Agriculture) for the Seminar on "Use of pesticides in rice growing area" by MOC, TDAP, ITC & FCCI.
106	Handing over of PIFD Record Dated: 21.06.2021	As per the directives of the TDAP-Punjab, Lahore, the Deputy Director of this office visited TDAP Lahore/PIFD in order to hand-over the record/assets of PIFD.
107	REX / SOO verification Dated: 22.06.2021	Factory visit of M/s. Genius Textile Network , was conducted to check the originating status of the shipped goods to respond Spanish Custom Authority.
108	Seminar on Effective Use of Pesticides in Rice Dated: 22.06.2021	The Ministry of Commerce and TDAP, in collaboration with ITC, NRSP and FCCI organized a seminar on " Importance of Maximum Residue Levels (MRL) of Pesticides in Global Markets ". More than 60 persons (farmers, representatives from Punjab Agriculture Department, REAP, Rice Research Institute, Kala Shah Kaku, Nuclear Institute for Agriculture and Biology (NIAB) and National Institute for Biotechnology & Genetic Engineering (NIBGE) and University of Agriculture) attended the event. Mr. Shoaib Zafar, Advisor (Trade Policy) ITC-ReMIT, Dr. Syed Tauqeer Shah, National Project Coordinator ITC-ReMIT, delivered the welcoming address, while the technical presentation was delivered by Dr. Mubarak Ahmed. The session was followed by a Q&A session.
109	Research Topics for Agri Machinery Dated: 23.06.2021	Shared a list of possible research topics for Agriculture Machinery with E&M Division, TDAP Karachi.
110	Contact with PCMA Dated: 23.06.2021	Contacted Pakistan Chemical Manufacturers Association (PCMA) in order to seek the Data regarding challenges & problems of chemical industry of the country.

111	Input from the stakeholders for Annual Business Plan 2021-22 Dated: 24.06.2021	As per directives of the Textile & Leather Division, TDAP Karachi, this office visited following firms in order to seek their input/proposal for the B2B Meetings during 2021-22: 1. Gohar Textile Mills Ltd. 2. Masood Textile Mills Ltd. 3. Medas (Pvt) Ltd. 4. Sadaqat Corporation 5. Habib Calico Weaving (Pvt) Ltd.
112	Registration on Amazon.com Dated: 25.06.2021	This office held a meeting with the representative of M/s Enablers, Faisalabad for the Pakistani companies & their issues regarding registration on Amazon.com
113	Provision of Data to TDAP Peshawar & Quetta Dated: 25.06.2021	Officer of this office contacted TDAP, Peshawar & Quetta and provided them the contact details of suppliers of Magnetite from Pakistan.
114	Intra Division Meeting of E&M Dated: 28.06.2021	Concerned product officers of this office attended the Zoom meeting of E&M Division, TDAP Karachi regarding the Annual Business Plan 2021-22.
115	Contact with Agri Machinery Exporters Dated: 29.06.2021	Contacted the exporters of Agriculture Machinery to discuss challenges faced by them. The same were shared with the DG(E&M Div), TDAP Karachi.
116	Training of the GSP Officers Dated: 28 – 30 June, 2021	GSP Officers along with other officers and relevant staff of GSP branch attended online three (03) days training session on EU GSP and Rules of Origin.
117	Facilitation issuance of GSP/FTA/PTAs During 4 th Quarter 2020-21	In addition to the above facilitation activities, this office also issued <u>372</u> GSP/FTA/PTA/COO during the 4 th Quarter of 2020-21
118	Activity Reports of the Product Officers posted in E&M Division (During Q4 of 2021)	As advised by TDAP (HQs), an officer of this office compiled the Monthly Activity Reports of all Product Officers of Engineering and Minerals Division (April, May and June 2021) were compiled and submitted to the DG E&M Division.
119	Facilitation During 4 th Quarter 2020-21	In connection with facilitation activities, this office: ➤ Attended/entertained more than <u>75 Help Desk visitors</u> , who visited this office in order to justify their queries regarding REX registration, Post Brexit UK's GSP Scheme, Webinars being organized by TDAP and Registration with amazon. ➤ Prepared and shared <u>certificate-wise/country-wise issuance report of GSP/FTA/PTA</u> for the preceding month(s) on prescribed format provided by TDAP (HQs). ➤ <u>Data Entry Report of GSP/FTA/PTA/COO</u> for the preceding month(s) was prepared and shared with the concerned quarters. ➤ <u>GSP Monthly stock & sale reports</u> (for the 4 th Quarter -2020-21) along with deposit of sale proceeds were also prepared and sent to the concerned authorities.

120	<p>Contact with the Trade Bodies of the Region During 4th Quarter 2020-21</p>	<p>In order to be well aware of the issues of the exporters and management of supply chain, Officers of this office remained in permanent contact with the leading trade bodies of the region and frequently visited following representative bodies:-</p> <ul style="list-style-type: none"> • Faisalabad Chamber of Commerce & Industry • Pakistan Textile Exporters Association • All Pakistan Bedsheet & Upholstery Manufacturers Association. • Pakistan Hosiery Manufacturers Association • All Pakistan Textile Processing Mills Association • Faisalabad Women Chamber of Commerce & Industry • Jhang Chamber of Commerce & Industry • Sargodha Chamber of Commerce & Industry
121	<p>Facilitation Circulation of Advertisement Material During 4th Quarter 2020-21</p>	<p>Furthermore, this office widely circulated the advertisements of following TDAP sponsored international exhibitions:-</p> <ul style="list-style-type: none"> • 2nd Pakistan-Africa Trade Development Conference (PATDC) – November 23, 2021 – Lagos, Nigeria. • Pakistan Single Country Exhibition – Lagos, Nigeria (November 24 – 25, 2021) • Yummex Exhibition – Dubai, UAE (Nov 07 – 09, 2021) • Medica – Dusseldorf, Germany *Nov 15 – 18, 2021) • Medic West Africa – Lagos, Nigeria (Sep 22 – 24, 2021)
122	<p>Daily Cotton Prices During 4th Quarter 2020-21</p>	<p>As per the instructions of the Worthy Director General, TDAP Lahore, this office remained in permanent contact with the relevant trade bodies (PHMA, PTEA and APBUMA) of the region regarding prices of cotton. Information thus collected, is being shared with TDAP Lahore/Karachi on <u>daily basis (Apr, May and Jun, 2021)</u>.</p>