

## **Meetings of the Tanzanian Delegation in Islamabad (Dated: 30 November 2020)**

### **Meeting with Secretary Commerce**

Leader of the Tanzanian Delegation Mr. Paul Koyi, President Tanzanian Chamber of Commerce, Industry and Agriculture stressed on the importance given by the Tanzanian delegation to Pakistan that was evidenced by their commitment to undertake this visit despite the Covid-19 pandemic. Key areas that Mr. Koyi presented for the consideration of Secretary Commerce included the potential for agro processing business for both Tanzania and Pakistan, issue of direct import of tea from Tanzania, tourism opportunities in Tanzania, visa issue for Pakistanis visiting Tanzania, and the prospect of formation of a business council.

Secretary Commerce, Mr. Muhammad Sualeh Ahmad Faruqi welcomed the Tanzanian delegation and apprised them that the African region is now a priority area for the Pakistani government as the Ministry of Commerce had started its Look Africa initiative. He appreciated the positive spirit of the Tanzanian delegation and said that the Ministry of Commerce would support frequent delegations from Tanzania.

### **Meeting with Federation of Pakistan Chambers of Commerce and Industry**

Leader of the Tanzanian Delegation Mr. Paul Koyi emphasised the importance of trust in business and said trust can only develop through physical interaction among businessmen.

FPCCI welcomed the Tanzanian delegation and told them that there is great potential for business with Africa and the business community has recently started to value the opportunity that Africa presents. A member apprised that already an MOU has been signed with the Tanzanian delegation in which a Pakistani company would supply 2500 tractors to Tanzania. Brief B2B meetings took place on the side-line of this meeting between Pakistani businessmen and the Tanzanian delegation.

### **Meeting with Islamabad Chamber of Commerce and Industry**

Leader of the Tanzanian Delegation Mr. Paul Koyi said that Tanzania is committed to doing business with Pakistan. He apprised the chamber of the opportunities in Tanzania in the construction, tourism, agro, and IT sector and expressed hope that business between Tanzania and Pakistan would grow.

President of Islamabad Chamber of Commerce and Industry, Mr. Sardar Yasir Ilyas Khan extended a warm welcome to the Tanzanian delegation and promised them that his chamber would connect them to businessmen throughout Pakistan. An interactive session also took place in which members of the chamber discussed different business opportunities in Pakistan. Moreover, B2B meetings also took place. In the end, the Tanzanian delegation and ICCI signed an MOU for mutual collaboration in future.

### **Meeting with Board of Investment**

Leader of the Tanzanian Delegation Mr. Paul Koyi talked about the Tanzanian Investment Centre, which is a one shop setup in which all investment related processes can be handled. He requested to form a business working group between Pakistan and Tanzania so that tangible outcomes can emerge.

Director General Board of Investment Ms. Seema Bukhari welcomed the Tanzanian delegation and told them that the Board of Investment would facilitate them in arranging investment related meetings in Pakistan. Ms. Bukhari agreed that a joint working group should be formed between Pakistan and Tanzania and was optimistic that business opportunities between the two countries can be tapped.

### **Meeting with Foreign Secretary**

Leader of the Tanzanian Delegation Mr. Paul Koyi told the foreign secretary that he was impressed with his visit to Pakistan and was especially appreciative of Pakistani hospitality. He told the foreign secretary that economic cooperation is key in relations between countries and Tanzania is open to economic cooperation

Foreign Secretary, Mr. Sohail Mehmood apprised the Tanzanian delegation that Africa is now a priority sector for Pakistan and Ministry of Foreign Affairs had also started its Engage Africa initiative. According to him, the importance of Tanzania for Pakistan can be evidenced by the fact that Pakistan upgraded its mission to Tanzania to ambassadorial level and expressed hope that the gesture would be reciprocated by the Tanzanian government



Tanzanian Delegation meeting with Secretary Commerce --- Meeting with FPCCI



Meeting with ICCI----Meeting with BOI---Meeting with Foreign Secretary