TRADE DEVELOPMENT AUTHORITY OF PAKISTAN

Pakistan – Ethiopia Trade Relationship

Ethiopia has reported a robust economic growth in the last decade coupled with the trade liberalization which has attracted investors as well as exporters. Pakistan has a competitive advantage to export cement to African countries and was the only exporter to Ethiopia with exports worth $15.46 million in 2012 before Ethiopia banned cement. However, recently in the last quarter of 2020 government has lifted ban on cement imports

A new commercial section in the Pakistan Embassy in Ethiopia has been set up since early 2020 to promote bilateral trade. Pakistan has lifted restrictions on imports of red kidney beans from Ethiopia. Ethiopia is also interested in promoting bilateral trade and is keen to establish its embassy in Pakistan. A direct air link between the two countries is also being finalized. Pakistan's Export to Ethiopia was US$ 1.79 million during 2020 and Import was US$ 22.36 million.

ECONOMIC INDICATORS

Capital: Addis Ababa

GDP (PPP): $293.46 bn 2021

GDP Per Capita: $2,701

GDP Growth: 2.0% in 2021 est

Population: 151.11 million

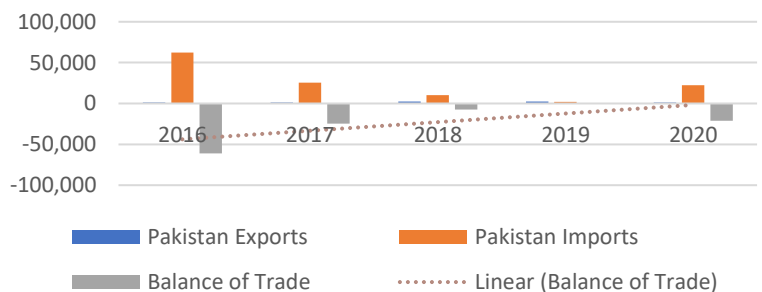Exports of Goods in 2020: USD 2.52 bn

Imports of Goods in 2020 USD 14.13 bn

ETHIOPIA GLOBAL TOP 10 TRADE ITEMS

Import Items	$ (Mn)	Export items	$ (Mn)
Machinery, mechanical appliances	1,833	Coffee, tea, maté and spices	811
Mineral fuels, mineral oils	1,723	Edible vegetables and certain roots	553
Electrical machinery and equipment	1,091	Oil seeds and oleaginous fruits	439
Vehicles other than railway or tramway	1,036	Live trees and other plants	216
Animal or vegetable fats and oils	898	Articles of apparel knitted	87
Cereals	863	Meat and edible meat offal	66
Iron and steel	707	Articles of apparel not knitted	48
Plastics and articles thereof	638	Live animals	42
Pharmaceutical products	580	Electrical machinery and equipment	35
Fertilisers	507	Machinery, mechanical appliances	28

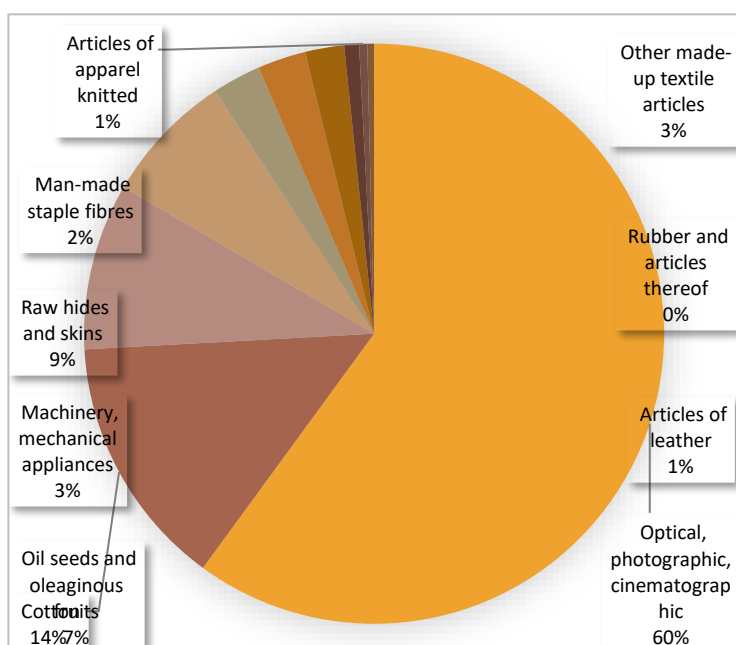## EXPORT POTENTIAL

1: Cereals
2: Articles of apparel & clothing accessories
3: Animal or vegetable fats & oils
4: Salt
5: Cotton
6: Cement

PAK-ETHIOPIA TRADE (2016-2020)

Legend: Pakistan Exports · Pakistan Imports · Balance of Trade · Linear (Balance of Trade)

EXPORTS TO ETHIOPIA IN 2020

Articles of apparel knitted 1%
Man-made staple fibres 2%
Raw hides and skins 9%
Machinery, mechanical appliances 3%
Oil seeds and oleaginous fruits 7%
Cotton 14%
Other made-up textile articles 3%
Rubber and articles thereof 0%
Articles of leather 1%
Optical, photographic, cinematographic 60%

IMPORTS FROM ETHIOPIA IN 2020

Footwear, gaiters and the like; parts of such articles 0%
Cocoa and cocoa preparations 0%
Tanning or dyeing extracts 0%
Coffee, tea, maté and spices 3%
Edible vegetables and certain roots 97%
Oil seeds and oleaginous fruits 0%