## TRADE DEVELOPMENT AUTHORITY OF PAKISTAN



Iran is a non- traditional trading partner of Pakistan and in the year 2019, bilateral trade between Pakistan and Iran stood at US \$537.3 million, whereas the balance of trade remained tilted in favor of Iran as Pakistan imported worth US \$ 532.6 million of goods.

On the contrary, Pakistan exported a meager US \$ 4.6 million worth of goods in the year 2019 resulting in a considerable trade deficit of US \$ 527.9 million. However, over the years Pakistan exports have remained volatile from US \$26 million in the year 2017 to US \$4.6 million in the year 2019. Given that Pakistan has failed to tap the potential of the Iranian market and as a bordering country it has yet to benefit from Iranian market.

## Pakistan – Iran Trade Relationship



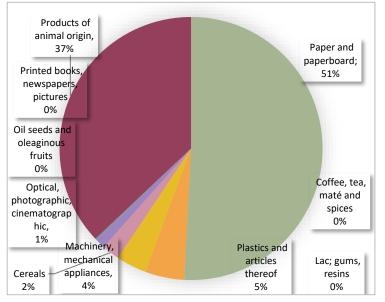
## ECONOMIC INDICATORS

## Capital: Tehran

GDP (PPP): \$1.14 Tn (2021 est) GDP Per Capita: \$13,513 (PPP 2021 est) GDP Growth: 3.1% (2021 est) Population: 85.484 million Exports of Goods in 2020: \$ 12.04 bn Imports of Goods in 2020 \$ 22.30 bn

IRAN GLOBAL TOP 10 TRADE ITEMS (ITC, TRADE MAP)			
Import Items	\$ (Mn)	Export items	\$ (Mn)
Machinery, mechanical appliances,	3,461	Plastics and articles thereof	2,650
Cereals	2,385	Mineral fuels, mineral oils	1,926
Electrical machinery and equipment	1,859	Organic chemicals	1,294
Commodities not elsewhere specified	1,541	Edible fruit and nuts	1,272
Optical, photographic, cinematographic	1,085	Iron and steel	907
Vehicles other than railway or tramway	1,005	Commodities not elsewhere specified	806
Pharmaceutical products	844	Salt; sulphur; earths and stone	339
Organic chemicals	828	Copper and articles thereof	332
Oil seeds and oleaginous fruits	750	Ores, slag and ash	312
Plastics and articles thereof	658	Fertilisers	247

#### EXPORTS TO IRAN IN 2019



# MAJOR CHALLENGES

- 1: Absence of banking channel.
- 2: NTB of heavy road tax & load tax on Pakistan trucks
- 3: Heavy attestation fee charged by Iranian CGs on exports of food

# **EXPORT POTENTIAL**

- 1: Rice
- 2: Meat
- 3: Sesame seeds
- 4: Fruits: Mango & Kini
- 5: Textile Fabrics



## IMPORTS FROM IRAN IN 2019

