

Pakistan – Kenya Trade Relationship



Relations between Pakistan and Kenya are cordial, and it were first historically established in the 1960s, when Pakistan expressed its support for Kenya in getting independence from British rule. During 2020, Pakistan's exports goods worth \$ 273 Mn and imported goods worth \$ 530 Mn recording a trade deficit of \$346 Mn. The bilateral trade has remained tilted in favor of Kenya over the years.

In the Pakistan-Kenya Joint Ministerial Commission session hosted by Kenya in 2004, both countries discussed boosting bilateral trade and economic relations. A Double Taxation Treaty (DTT) has also been signed between the two countries. To enhance trade with African countries, Pakistan has formed the "Look Africa Policy initiative", under which the first of its kind Pakistan – Africa Trade Development Conference was held in Nairobi. from 30th-31st Jan'20.

ECONOMIC INDICATORS

Capital: Nairobi  
 GDP (PPP): \$262.66 bn 2021 est  
 GDP Per Capita: \$5,274 (PPP) 2021e  
 GDP Growth: 6.1 % in 2021 est  
 Population: 47.56 million (2019)  
 Exports of Goods in 2020: USD 6.02 bn  
 Imports of Goods in 2020 USD 15.41 bn

KENYA GLOBAL TOP 10 TRADE ITEMS

Import Items	\$(Mn)	Export items	\$(Mn)
Mineral fuels, mineral oils	2,185,871	Coffee, tea, maté and spices	1,469,716
Machinery, mechanical appliances	1,433,813	Live trees and other plants	635,352
Electrical machinery and equipment	1,199,434	Mineral fuels, mineral oils	407,219
Vehicles other than railway or tramway	1,120,807	Edible vegetables and certain roots and tubers	295,437
Iron and steel	932,156	Edible fruit and nuts; peel of citrus fruit or melons	216,332
Animal or vegetable fats and oils	864,850	Ores, slag and ash	206,444
Cereals	797,296	Articles of apparel not knitted	198,637
Plastics and articles thereof	727,024	Animal or vegetable fats	189,038
Pharmaceutical products	690,518	Tobacco and manufactured tobacco substitutes	154,716
Miscellaneous chemical products	382,786	Preparations of vegetables	137,655

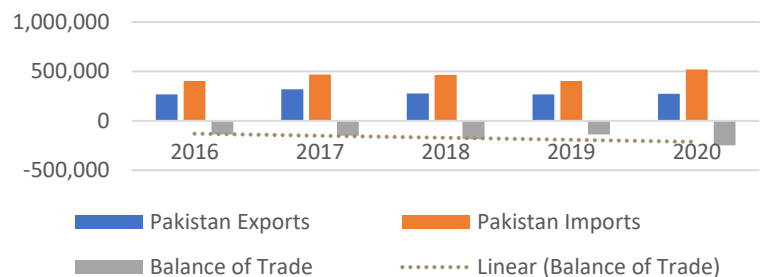
MAJOR CHALLENGES

- 1: Absence of physical presence of exporters/ delays in visa issuance
- 2: Pending trade disputes
- 3: No branding & marketing of Pakistani products
- 4: non-participation of exporters in trade fairs.

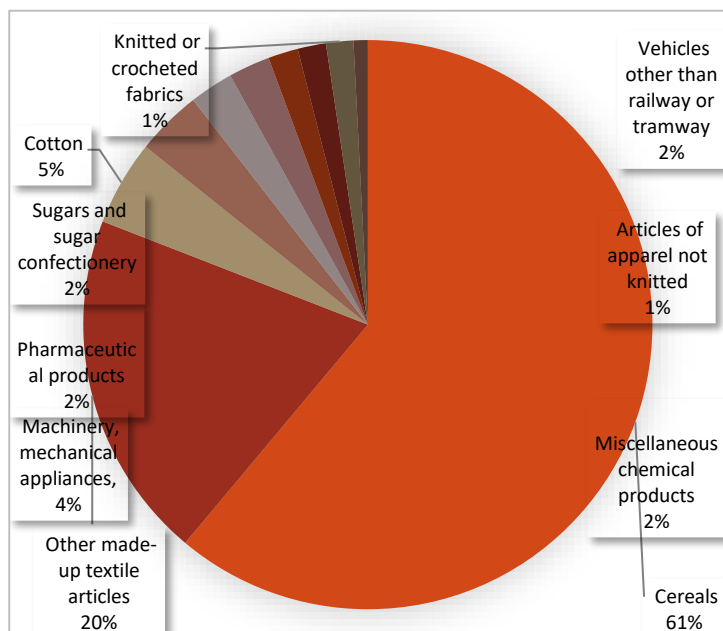
EXPORT POTENTIAL

- 1: Pharmaceutical & hospital equipment
- 2: Surgical instruments
- 3: Horticultural products
- 4: Secondhand clothes
- 5: Tractors & Agri implements

PAK-KENYA TRADE (2016-2020)



EXPORTS TO KENYA IN 2020



IMPORTS FROM KENYA IN 2020

