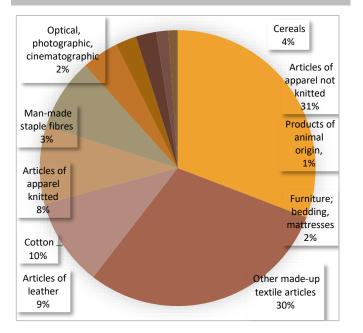
## TRADE DEVELOPMENT AUTHORITY OF PAKISTAN



Poland is located in the center of Europe, and this factor alone demonstrates great potential for international trade. The bilateral relationship between Pakistan and Poland are non-traditional and the trade volume have remained below \$370 million over the years. In 2020, Pakistan exports good worth \$265.5 million and the bilateral trade balance over the years favors Pakistan. The trade volume has increase by compound annual growth rate of 5% from \$258 million in 2016 to \$359 million in 2020. However, imports from Poland have remained volatile under the study, whereas exports to Poland have recorded an increasing trend.

POLAND GLOBAL TOP 10 TRADE ITEMS			
Import Items	\$ (Mn)	Export items	\$ (Mn)
Electrical machinery and equipment	34,830	Machinery, mechanical appliances	33,970
Machinery, mechanical appliances	33,729	Electrical machinery and equipment	29,404
Vehicles other than railway or tramway rolling	21,165	Vehicles other than railway or tramway	24,767
Plastics and articles thereof	14,743	Furniture; bedding, mattresses	14,394
Mineral fuels, mineral oils	13,479	Plastics and articles thereof	11,900
Iron and steel	8,588	Articles of iron or steel	8,331
Pharmaceutical products	8,499	Meat and edible meat offal	5,512
Optical, photographic, cinematographic	5,758	Rubber and articles thereof	5,115
Articles of iron or steel	5,682	Paper and paperboard	5,038
Articles of apparel not knitted	5,310	Optical, photographic, cinematographic	4,931

### EXPORTS TO POLAND IN 2020



# Pakistan – Poland Trade Relationship



### ECONOMIC INDICATORS

#### Capital: Warsaw

GDP (PPP): \$1.141 Tn (2021 est) GDP Per Capita: \$37,323 (PPP 2021 est) GDP Growth: 4.6% in 2021 Population: 38.38 million Exports of Goods in 2020: \$ 254.16 bn Imports of Goods in 2020 \$ 254.66 bn

### MAJOR CHALLENGES

- .: Import Tariffs
- 2: Customs regulations
- 3: Labeling & Marketing
- 4: Prohibited & restricted
- 5: Special certificates & NTBs.

### **EXPORT POTENTIAL**

- 1: Textile Sector (Home textiles & RMGs)
- 2: Agriculture sector ( Rice. Mango, dates)
- 3: Leather sector (Safet shoes & Gloves)
- 4: ICT Services
- 5: Manpower Exports.



### IMPORTS FROM POLAND IN 2020

