

REPORT ON
“PAKISTAN-UZBEKISTAN BUSINESS FORUM”

15th - 16th July, 2021



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CHAPTER 1

1. INTRODUCTION

1.1 PREAMBLE

Uzbekistan is a landlocked Muslim country with a population of 29 million and is geographically important in the Central Asia. The other states in CARs region (*Kazakhstan, Turkmenistan, Kyrgyzstan and Tajikistan*) are closely connected by a common language, culture, religion, economic structure and history. Since independence in late 1991, CARs were inclined to regional cooperation and took initiatives for regional integration. CARs also are ultimate stakeholders in the peace of Afghanistan as it provides the shortest channel to the region in the southern direction.

Uzbekistan is one of the important prospective export destinations for Pakistan. Pakistan has signed Transit Trade Agreement with Uzbekistan. Uzbekistan has a potential to be used a regional hub for expansion of Pakistan's exports in different sectors to capture market of Eastern Europe through Russia. It recently got GSP plus status which provides best opportunity for Pakistan to initiate joint ventures.

In terms of bilateral trade, Uzbekistan previously has stayed at a lower priority as compared to the traditional export markets for Pakistan owing to connectivity and logistics issues. Although, it has been a significant market for a few of Pakistan's important exports namely rice, pharmaceuticals and fruits, vegetables and confectionery products.

Pakistan's Bilateral Trade with Uzbekistan(\$ Million) Source FBR											
S. No	Country	2015-16		2016-17		2017-18		2018-19		(2019-20)	
		Export	Import	Export	Import	Export	Import	Exports	Imports	Export	Import
1.	Uzbekistan	1.9	1.9	5.5	3.4	8.5	5.9	22.5	4.5	21.50	5.52

In line with the objective of enhancement of engagement with Central Asian Republics and to enhance connectivity with Central Asian Republics (CARs), number of the steps has been taken by Ministry of Commerce. It was under the same policy initiative of "Regional Connectivity" that Ministry of Commerce in collaboration with TDAP organized the Pakistan – Uzbekistan Business Forum (PUBF) in Tashkent, Uzbekistan, from 15th to 16th July, 2021.

1.2 OBJECTIVES OF PAK UZBEK BUSINESS FORUM

Main objectives of the event were:

- Focusing on Central Asian in general and in particular on Uzbekistan as new frontier for exports.
- Awareness for Pakistani business community regarding business and investment opportunity in Uzbekistan.
- Facilitation in interaction of business community and exploring new avenues of cooperation in Uzbekistan.

CHAPTER 2

2. PRE-EVENT ACTIVITIES

2.1 BUDGET APPROVAL

The budget for the event was prepared and rationalized by TDAP ISD and after consent from TDAP Hqrs it was approved by EDF.

2.2 VENUE MANAGEMENT

TDAP ISD prepared BOQs and bidding documents to facilitate Trade Mission & Embassy for Event Management of the event which was, after approval of HQs, shared with the Mission. However, later Mission did not hire services owing to courtesy extended by Uzbek side.

2.3 PRODUCTS IN FOCUS & PREPARATION OF DELEGATES LIST

The sectors & sub-sectors were identified on basis of input provided from all the Product and Service Divisions of TDAP. These Divisions were also asked to identify the delegates interested in participating in the business forum to get best representation from all sectors. Besides that MoC also gave list of additional delegates that was incorporated in the final list. (The final list has been attached in annexure).

2.4 FACILITATION TO DELEGATES

The facilitation to delegates was extended through:

2.4.1 AIR TICKET: An exercise was conducted to evaluate preference of air travel by delegates. Majority of the delegates preferred to travel by their own bookings. However, later on due to non-availability of direct flights options to Uzbekistan from Pakistan, the delegates requested for facilitation in that aspect. As a result a PIA charter flight was arranged. Once the flight was arranged TDAP managed all the payment receipts and coordinated with PIA for ticketing process. The tickets were shared with all delegates before departure.

2.4.2 VISA FACILITATION: TDAP collected details of passport for Note Verbale of all the delegates to get visa which were then passed to MOFA for issuance of NV. Coordination was carried out with Uzbek Embassy in ISD so as timely visas to be issued. Other than that all the delegates were communicated information regarding visa application process. Moreover, all the passports were collected by TDAP, submitted in Uzbek Embassy and

couriered back to the delegates after the visa endorsements. TDAP also generated day to day facilitation status report in order to ensure smooth processing of facilitation.

2.4.3 HOTEL FACILITATION: Trade Mission shared a list of three hotels with TDAP which was shared with the delegates to book their hotel as per their choice and convenience. (List attached in annexure).

2.5 DESIGN & PRINTING

- A. Designing of Logo, Theme, Backdrops, Standees etc was done by TDAP and shared with Mission.
- B. A comprehensive booklet (in English as well as translated in Russian) showcasing major trade statistics and highlights of Pakistani foreign trade, investment and connectivity was developed keeping in view the products in focus. 300 copies of the booklet were printed and distributed later on to the Uzbek delegates during the Conference and B2B session.
- C. A detailed directory of Pakistani delegates (in English as well as translated in Russian) was developed for information sharing with Uzbek counterparts. 300 copies of the directory were printed and distributed later on to the Uzbek delegates during the Conference and B2B session.

CHAPTER 3

3. PAK UZBEK BUSINESS TRADE FORUM (TASHKENT, JULY 15TH -16TH)

3.1 VENUE

Ministry of Commerce and Trade Development Authority of Pakistan organized Pak-Uzbek Business Forum on 15th July, 2021 at Hyatt Regency, Tashkent.

The event can be divided into three main components:

- A. **Pakistan-Uzbekistan Business Forum-Conference** (15th July, 2021)
- B. **B2B Meetings** - interactions of Pakistani delegates with Uzbek buyers through dedicated collaborative endeavors (15th & 16th July, 2021)
- C. **Exclusive interaction of Prime Minister of Pakistan with Pakistan's Business Delegation and Uzbek Businessmen** (15th July, 2021)

3.2 PAKISTAN UZBEKISTAN BUSINESS FORUM-CONFERENCE (JULY 15TH, 2021)

3.2.1 PROGRAM OF CONFERENCE

- | |
|--|
| - Registration of participants |
| - Speech by the Deputy Prime Minister - Minister of Investments and Foreign Trade of the Republic of Uzbekistan -Mr. Umurzakov Sardor Uktamovich |
| - Speech by the Deputy Prime Minister - Minister of Investments and Foreign Trade of the Republic of Uzbekistan -Mr. Umurzakov Sardor Uktamovich |
| - Speech by the Adviser to the Prime Minister on Commerce and Investment of the Islamic Republic of Pakistan Mr. Abdul Razak Dawood |

- Speech by the Minister of Agriculture Mr. Khodjaev Jamshid Abduhakimovicha
- Speech of the chairman of the Association” Uzteksilprom” Mr. Haydarov Ilkhom Utkurovich
- Presentation by Ms. Fareena Mazhar, Secretary Board of Investment, Government of Pakistan
- Speech of Director of the Agency for the development of the Pharmaceutical Industry by Mr. Kariev Sardar Hikmatovich
- Speech by the Deputy Chairman of the association “Uzcharmsanoat” Mr. Nurmukhamedov Farhod Khasanovich
- Speech By the Prime Minister of the Republic of Uzbekistan H.E Aripov Abdulla Nigmatovich
- Speech by the Prime Minister of Islamic Republic of Pakistan H.E Mr. Imran Khan
- Lunch followed by B2B Meetings

3.2.2 SUMMARY OF CONFERENCE

After facilitation for registration at entrance, the delegates were made to take their seats before arrival of trade ministers of both the countries. The Forum was moderated by Mr. Ikramov Adham Ilkamovich, Chairman of the Chamber of Commerce and Industry of the Republic of Uzbekistan. The forum started with welcome speech by Deputy Prime Minister - Minister of Investments and Foreign Trade of the Republic of Uzbekistan - Mr Umurzakov Sardor Uktamovich. He expressed his gratitude for support received from Ministry of Commerce and shared his utmost desire to ensure growth of trade, investment and connectivity in the future between Uzbekistan & Pakistan.



It was followed by a speech by Advisor to Prime Minister on Commerce Pakistan, Mr. Abdul Razak Dawood expressing gratitude to Uzbekistan for the great hospitality and hoped that such interactions will strengthen relationship between both countries in addition to ensure growth of trade, investment and connectivity in the future between Pakistan and Uzbekistan.

Afterwards Secretary Board of Investment of Pakistan Ms. Fareena Mazhar gave presentation on Pakistan investment potential. Deputy Prime Minister of Investment and Foreign Trade Mr. Umurzakov Sardar Uktamovich and several other dignitaries from different Ministries participated as Speakers from Uzbek side during the event.



Prime Minister of Islamic Republic of Pakistan, H.E Mr. Imran Khan, and Prime Minister of the Republic of Uzbekistan H.E Mr. Aripov Abdulla Nigmatovich graced the occasion as Chief Guests. From Pakistani side, the Prime Minister's delegation comprised of Foreign Minister Shah Mahmood Qureshi, Information Minister Fawad Chaudhry, Interior Minister Sheikh Rashid Ahmed, Minister for Maritime Affairs Ali Haider Zaidi, National Security Adviser Dr Moeed Yusuf and Khyber Pakhtunkhwa Minister for Information Technology Atif Khan. More than 100 Business delegates, 40 government officials and 04 Media persons from Pakistan attended the Business Forum on 15th July 2021. Leading trade bodies like FPCCI and Sarhad Chamber of Commerce & Industry etc. and government organization's including FBR, BOI, MOFA, EAD from Pakistan side were present on the occasion.

H.E Mr. Imran Khan, Prime Minister of Pakistan during his brief discourse stated that Pakistan has immense potential to connect Central Asia with the rest of the world and will become a hub of trade. He emphasized country's route connectivity with Uzbekistan in trade and bilateral fields and ensured the businessmen of Uzbekistan that Pakistan would extend them every possible facility in promotion of trade and investment. Both countries agreed to extent multifaceted bilateral cooperation to all areas of mutual interest and emphasized on the resolution of Afghanistan conflict through internal political process for peace of the whole region.

The event was then followed by a lunch and B2B session.

3.2.3 DISTRIBUTION OF PROMOTIONAL MATERIAL

Promotional material developed by TDAP was distributed among the Uzbek delegates.

Following items were included in the promotional material

- Pakistan-Uzbekistan Trade potential booklet,

- Delegates Directory,
- Booklet on How to do Business in Pakistan.

3.2.4 MOUs SIGNED DURING VISIT OF PM TO TASHKENT (G2G)

Several MoUs and agreements were signed to strengthen cooperation between the two sides in diverse areas. These include

- A protocol on exchange of pre-arrival information on goods moved across the state border,
- An agreement on Transit Trade,
- Cooperation in the field of Military Education,
- An agreement on simplification of visa procedures for businessmen and tourist groups,
- An MoU between Pakistan's Foreign Service Academy and the University of World Economy and Diplomacy of Ministry of Foreign Affairs of Uzbekistan was also signed, in addition to a cultural exchange programme 2021-2026 and
- MoU on Tourism.

3.2.5 MOUs WERE SIGNED & EXCHANGED DURING CONFERENCE (B2B)



Several MOUs were signed and exchanged among the business delegates from Pakistan & Uzbek side during the conference. These include MoUs in field of development of Namangan Region, Fertilizers, Auto Disposable Syringes & University student exchange.



3.3 B2B SESSION

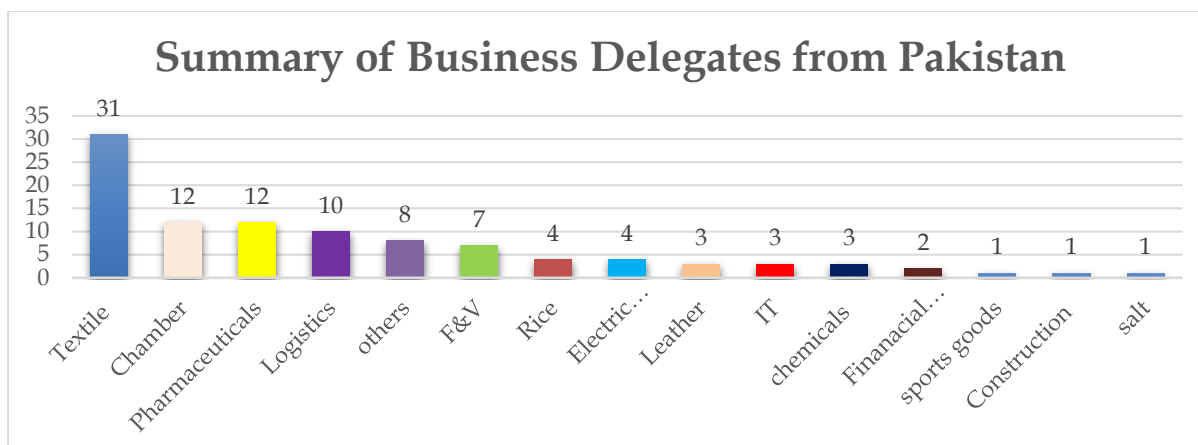
The Conference was followed by B2B Matchmaking exercise on 15th July, 2021 between businessmen of both countries. Product officers from TDAP coordinated with the businessmen of Pakistan and Uzbek buyers for successful interactions on 15th July, 2021 and subsequently follow up meetings and visits/ MoUs on 16th and 17th July, 2021. The response from the Uzbek business community was very encouraging and promising that lead into signing of many MoUs & Business Agreements amount the business communities of both sides. Venue of the B2B session was same as that of conference at Hyatt Regency, Tashkent.

3.3.1 LEADING SECTORS PARTICIPATING IN B2B SESSION

TDAP arranged business delegation comprising of more than 100 Pakistani businessmen including leading business representatives from Textile, Fruit and vegetables, Pharmaceuticals Engineering, Tourism, Construction, Chemicals, I.T. etc. Moreover, representatives from leading trade bodies like FPCCI, FCCI, GCCI, Sarhad Chamber of Commerce & Industry, APTMA, REAP and APFVEA, were part of Pakistani delegation.

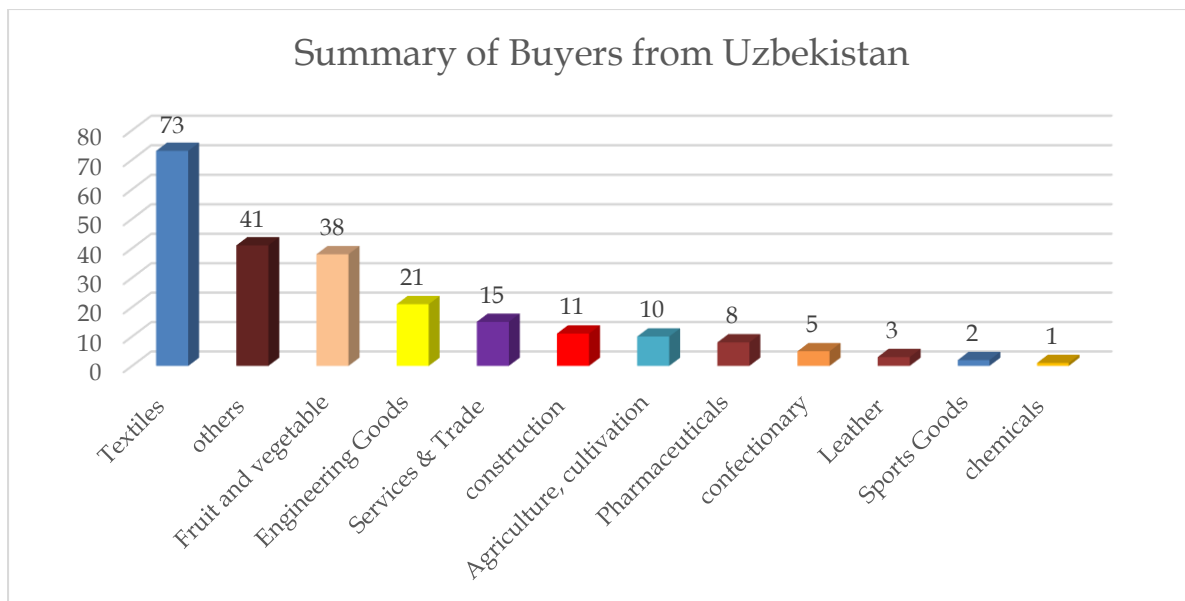
LIST OF SECTORS FROM PAKISTANI SIDE

Sector	No of Exporters
Textile	31
Leather	3
Fruits and vegetable	7
Sports Goods	1
Pharmaceuticals +herbal & health care	12
Construction -Power Plants	1
Logistics	10
Financial Services	2
IT and Other Services	3+6
Salt	1
Electric Appliances	4
Petrochemicals	2
Total Pakistani Exporters	101



The list of 228 Uzbek businessmen was shared by Trade Mission (enclosed in annexure). The product officers were designated to prepare B2B schedules for their allocated sector which were shared with all Pakistani delegates before departure. Also were identified sectors where Pakistani delegates or Uzbek buyers were not available for B2B interactions. The detail of the Uzbek buyers is reported in the table below. The registration process was handled by the Uzbek Chamber of Commerce and Industry at the venue. Name Tags were distributed to the Pakistan delegates and Uzbek buyers at the registration desk.

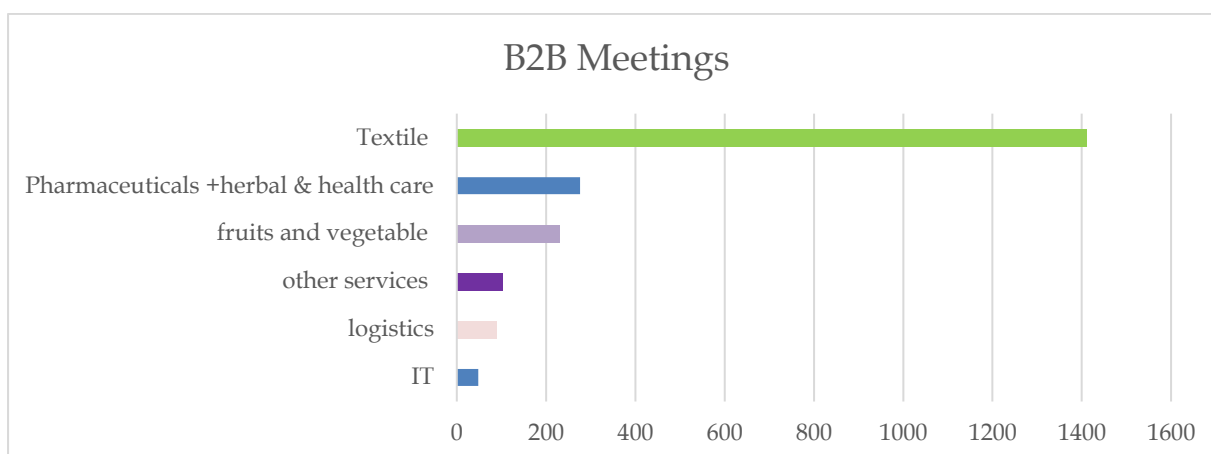
LIST OF SECTORS FROM UZBEK SIDE	
Sector	Uzbek Buyers
Textiles	73
Engineering Goods	43
Fruit and vegetable	38
others	32
Services & Trade	15
Agriculture, cultivation	10
Not identified	9
confectionary	5
Leather	3
Total	228



3.3.2 SUMMARY OF B2B MEETINGS B/W PAKISTANI & UZBEK BUSINESSMEN

The response from both Uzbek and Pakistani side was quite encouraging as out of 228 delegates list shared by Trade Mission (Tashkent) approximately 200 Uzbek buyers attended the Business Forum. More than 2000 business interactions took place between Pakistani exporters and Uzbek buyers.

In addition to that, Pakistan's Pharmaceutical, IT, Rice, Fruit and Vegetable, Textile, Logistics, Sports Goods and Salt companies also signed different agreements and MOUs related to trade, investment and joint ventures.





Following sectoral B2B meetings were held during Business Forum:

SECTORS	Pakistani Exporters	Uzbek Chamber	B2B Meetings
Textile	30	47	1410
Leather	3	7	21
fruits and vegetable	7	33	231
sports Goods	1	16	16
Pharmaceuticals +herbal & health care	12	23	276
Construction -Power Plants	1	12	12
logistics	10	9	90
Financial Services	2	4	8
other services	6	17	102
Salt	1	13	13
IT	3	16	48
Textile Chemicals	1	4	4
Electric Appliances	4	6	24
Petrochemicals	2	2	4
Total Pakistani Exporters	101	209	2259

3.3.3 FEEDBACK OF COMPANIES ATTENDING BUSINESS FORUM

AGRO FOOD SECTOR			
Sub-sector	Delegate/Company	MOUs	Business Deals
Rice	Muhammad Raza (HKM group of companies)	Signed an MoU with Evergreen Agriculture.	B2B meetings with Uzbek Buyers
Potato	Aslam Pakhali F&A Enterprises	Signed 02 Agreements	Agreement with Organic Foods to have a trade of initial 3.5 million dollars for trade of potatoes and chicken peas. Another agreement with Usman Sher Shamshod LLC of worth 2.75 million dollars was signed
F&V	Binyamin Yusuf MDS Company	Discussions are going on to finalize business deals	First interaction took place with several Uzbek Buyers.
Fruit and Vegetables	Mr. Manzor Ellahi MM Enterprises	Signed an MOU	Successful business interaction took place and received an export order worth of US\$ 3 million. The company received another order of 500 tons kinnow and 1300 tons potatoes
Citrus	Khalid Eijaz Qureshi Roshan Enterprises	Discussions are going on to finalize agreement	B2B meetings with Uzbek Buyers
F&V	Muhammad Riaz Al-Rafique Enterprises	Discussions are going on to finalize agreement	18 one to one meetings were held, one with Makro retail chains. received trial shipment of 50 tons Kinnow and Mango from an Uzbek company
F&V	Atif Naseem AK Solutions		B2B meetings with Uzbek Buyers. Discussions are going on to finalize business deals
F&V	Kashif Naseem International Business System		First interaction took place with Uzbek Buyers. Discussions are going on to finalize agreement
Mango	Fahad Iqbal Fahad Traders		First interaction took place with Uzbek Buyers. Discussions are going on to finalize agreement
Processed Food	Abbad Farooq (President Snack food association)	Signed an MoU with biggest Uzbek food industry 'Bonaf' worth 5 million dollars. Signed an MoU with Sunny Land LLC worth	Successful Business interactions
SERVICES			
IT	Yasir Ali (Zeki Solutions)		B2B meetings with Uzbek Buyers. Discussions are going on to finalize business deals
	Info Tech		B2B meetings with Uzbek Buyers. Discussions are going on to finalize agreement
Financial Services	AKD Group (Nasir Rizwan Hashmi)	Signed an MOU related to DAP Fertilizers worth 12 million dollars, Signed an MOU related to development of Namangan Region worth 10 million dollars	Successful Business interaction took place during the Business Forum

Logistics	Pyramid Logistics		B2B meetings with Uzbek Buyers. Discussions are going on to finalize business deals
	TCS		B2B meetings with Uzbek Buyers. Discussions are going on to finalize business deals
	Best Transport	Business Agreement with BAKAN company	Successful Business interaction took place during the Business Forum
	Manzoor Elahi (Ali enterprise, Sarhad Chamber)	Agreement	Trilateral agreement to carry out transit and transport clearing and forwarding business for 5 years.
	Zahid Shah		B2B meetings with Uzbek Buyers. Discussions are going on to finalize business deals
	TBBS (Ibrar Khan/Ibrahim Khan)		B2B meetings with Uzbek Buyers. Discussions are going on to finalize business deals

ENGINEERING

Sports Goods	Forward Sports	signed a MoU with Uzbek Company for a Joint-Venture in Uzbekistan	B2B meetings with Uzbek Buyers.. Discussions are going on to finalize business deals
Construction	Descon	expected business in Power Generation sector of Uzbekistan	Descon Engineering had 10 B2B meetings
Pharmaceuticals	Medizan Genix Pharma CCL Pharma Sante Pharma Marhaba Laboratories	03 MOUs	Medizan: 2 MoU's signed, one worth USD 2.5 Million for Syringes export and other with Ministry of health for bulk export and local re-packing of pharmaceutical products (70% of the profit will be repatriated to Pakistan). Genix pharma: One MoU signed for Pharma products exports worth USD 1 Million. CCL pharma: Already have established business in Uzbekistan. Marhaba : Already registered and established business in Uzbekistan. Sante Pharmaceuticals: 6 products registered recently and working on existing MoU.
Electrical appliances	Orient		B2B meetings with Uzbek Buyers. Uzbekistan and coordination with Ministry of Energy of Uzbekistan is requested for export of power products.
Salt	Hub Salt		Hub Salt conducted successful B2B session with Uzbek Buyers to introduce their innovative products. Discussions are going on to finalize business deals
Chemicals	Reliance	01 MOU signed	Successful B2B interaction for import of petrochemicals from Uzbekistan, processing in Pakistan and further exports to Europe.

Chemicals	Impex Corporation		received an export order of Hydrogen peroxide from Uzbekistan
TEXTILE			
Textile	Sapphire	Agreement signed with Uzbek company	A leading Textile Company of Pakistan (Sapphire) is initiating a partnership with Uzbek Textile company. The company would export high quality fabric to Uzbekistan. Other than partnership, Sapphire expected to receive export orders of US\$ 2.5 million from other companies visited the business forum
Cosmetics	Zuni	An MOU signed	Global Apparel is signing an MOU with a company in the field of cosmetics to introduce their brand Zuni in the Uzbek market
Textile	Rashid Textiles		Successful Business interaction and expected to generate business worth of US\$ 5 million during B2B meeting session.

3.3.4 BUSINESS MEETING ON 16TH & 17TH JULY, 2021

Besides the B2B session on July 15th, Business delegates from Pakistan & Uzbekistan held meetings at International hotel & factory visits. Certain MoUs were also signed.



3.3.5 BUSINESS HIGHLIGHTS

- More than 2000 business meetings took place and approximate US\$ 50 million agreements/deals were signed during the business forum. Other discussions are going on to finalize business deals
- 14 MOUs were signed on 15th and 16th July, 2021. Other business deals are in process to finalize.

3.3.6 TESTIMONIALS PAKISTANI DELEGATES

Textile Sector

<u>M/s. Sante Pvt Ltd</u>	<p>“On behalf of PPMA I would like to thank mission, TDAP and MOC for arranging excellent trip. The arrangements and facilitation were excellent and we had got everything smoothly. “</p> <p>Mr. Tauqeer</p>
<u>M/s. Zis Textile:</u>	<p>“Excellent Team effort Ministry of Commerce, Pakistan Embassy, TDAP. Highly appreciate and congratulate for making all events successfully and very well organized.”</p> <p>Mr. Zafar</p>
M/S Rashid Textile	<p>First of all I would like to thank you all for great efforts to hold this remarkable event.</p> <p>Now for our particular organization since we are manufacturer of fashion fabrics and intend to export products from Pakistan to Uzbekistan and to further Central Asian States it is a time taking job. We have shoor products to various potential customers and are in contact with them to finalize some orders. Not only this we are interested to buy silk yarn and other fancy yarns like Milange yarn and dyed yarn which are very rare in our country along with other fancy yarns. We are negotiating prices with the sellers and perhaps in a week or 2 will be able to finalize sample orders.</p>
M/S Garment Resource:	<p>The director of Garment Resources, Adnan Abbas, was a part of the TDAP delegation for the Pakistan Uzbekistan Business Forum in Tashkent and following is his feedback.</p> <p>Uzbekistan, being a garment producing country itself, we did not have</p>

	<p>much luck when it came to business development. However, this trip proved to be more than a business trip. It was a great learning experience for me. Knowing the market of Central Asia, the capacity it has, the technological advancements, etc. The Uzbek chamber went out of the way to make us feel at home and it was truly an experience unlike any other. Trips and delegations like these should be held more regularly as it exposes you to the world beyond. As for the team of TDAP, the event was extremely well managed. They went out of their way to assist us, especially during my last minute request of accommodating me on the charter flight. From the departure in Islamabad till we landed back, the TDAP personnel made sure that we got an exceptional experience. It is truly commendable as I have not experienced such professionalism from a government agency in the past.</p> <p>I would like to specially mention Mr. Saeed Tamimi here, who, although was not part of the delegation but he made sure we were a part of this delegation. And has worked tremendously to promote us and other SMEs like us. If you have any specific questions, please do not hesitate to get back to me. Thank you once again for the wonderful experience and I hope to participate with TDAP in even more events in the future.</p>
<p><u>M/s. Lala Textile:</u></p>	<p>“I really appreciate the MOC and TDAP for organizing such a wonderful and successful event in TASHKAND. This is the write time to explore this market.I hope it will be a good start for the CIS and onwards markets, InshaAllah”</p> <p>M Pervez Lala APTPMA</p>

Engineering Sector

<p><u>M/s. Medizan</u> <u>Labs:</u></p>	<p>“Excellent initiative by TDAP”</p>
<p><u>M/s. Genix</u> <u>Pharma:</u></p>	<p>“After "Ali shan Pakistan" in Dehli. It has been an excellent experience and handled much more professionally. Salute to all team involved. □</p>

	Congratulations to all organisers and related staff” - Mr. Israr Ahmed
<u>M/s. Habib Calico Weaving Ind.</u>	<p>“Thankyou TDAP for organising this trip.”</p> <p>Regards, Hunain Hamid Javed</p>
<u>M/s. CCL Pharma:</u>	<p>“On behalf of CCL Pharma I wanted to extend my highest level of gratitude and sincere thanks to each and every member of TDAP and MOC specially HE. Mr. Abdul Razaq Dawood, Mr. @Shahzad Rana , Ms. @shukaiba Ms. @Sana Tdap in making this mission above Par.</p> <p>In last I have one suggestion to every member, lets be connected and learn from each other experiences and services instead of burning our own hands at first... since one way or another most of us has already burnt our hands in markets of Central Asia.... let's interact more to increase ratio of success. Just a small reference point,</p> <p>Our beloved neighbour □ is done annual exports of 800 Mio \$ for Pharmaceuticals only in Central Asian markets in 2020. Lets keep the flag of Pakistan □□ and take it high. Regards</p> <p>Syed Umair Maroof. CCL Pharma.</p>
<u>M/s. Hub Salt:</u>	<p>“Thank you everybody for the wonderful time we spent together ALHUMDOLILLAH. Goid job MOC TDAP as well as our mission in Uzbekistan. Now let’s concentrate on reaping the fruits from this visit.”</p> <p>Ismail Suttar Employers federation of Pakistan</p>
<u>M/s. Super Asia:</u>	<p>Good Job TDAP, Ministry of Commerce and Pakistan Embassy for a very good trip. It takes a lot of time and effort to organize such large number of delegates and coordination with Uzbek Counter parts. Keep up the good work sincerely hope that we reap the results very soon by increasing our trade.</p> <p>Congratulations □ Umar Ashraf Mughal President</p>

	Gujranwala Chamber of Come
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Services Sector

<u>M/s. Best Trans Private Limited.</u>	Thanks to MOC and TDAP to organize such a great trip. Everything was properly managed, fruitful meeting. Hope to see such deliberated trips in future also. Mr.Ramiz Ali Rabbani. Leading transport in Uzbekistan
<u>M/s. InfoTech:</u>	“Dear TDAP & MoC officials Thank you for your efforts and diligence towards making this event a success.”

Agro & Food Sector

<u>Vice President REAP:</u>	“Thank you, all organizers. It was a splendid trip” Mr. Raza
<u>M/s. AK Solutions:</u>	I just wanted to thanks Ministry of Commerce, TDAP and all delegates to make this event excellent. If anyone have any query regarding logistics feel free to contact me. Best Regrds. Atif Naseem.

Other Services

<u>M/s. AYS Group</u>	“This was great experience one of the best tour organized by TDAP and MOC. Congratulations to TDAP and MOC.” Adeel Rauf, Former President of Sarhad Chamber of Commerce and Industry. CEO, AYS Group
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3.3.7 FEEDBACK BY PAKISTANI DELEGATES BASED ON TDAP FEEDBACK PROFORMA

The feedback received from Pakistani participants reflects satisfaction in the arrangements and its details are as under:

- Above testimonials shows that more than 90% of the participants highly appreciated the seriousness of the selected B2B buyers from the Uzbekistan and were ambitious on materializing the trade negotiations done during the B2B,
- 95% of the Pakistani delegates were satisfied with the arrangements and management of the B2B meetings,
- 80% of the participants highly appreciated the appropriateness of the matchmaking with Uzbek counterparts.

3.3.8 FEEDBACK FROM COMMERCIAL SECTION

Commercial Section has submitted a brief report on Pakistan-Uzbekistan Business Forum held on 15th July, 2021. However, response of Uzbek Chamber of Commerce and Industry is still awaited from Commercial Section.

3.4 INTERACTION OF PRIME MINISTER OF PAKISTAN WITH PAKISTAN'S BUSINESS DELEGATION



An exclusive interactive session of Prime Minister of Pakistan, Mr. Imran Khan with Pakistani delegates was organized later on 15th July, 2021 to discuss trade related issues and possible ways to enhance bilateral trade of Pakistan to Uzbekistan.

Business community expressed great enthusiasm regarding the enhancement of trade and economic relations between the two nations and the visit of the delegation was generally remarked upon as a milestone for the opening of best possible avenues of cooperation in trade and investment ties between Pakistan and Uzbekistan.

Businessmen from Pakistan also highlighted issues of their respective sectors. Prime Minister Imran Khan ensured all businessmen resolution of their issues. He also announced that a meeting with the exporters will be organized regularly in Pakistan to resolve pending issues.



CHAPTER 4

4. SIDELINE ACTIVITIES

4.1 HIGH PROFILE MEETINGS WITH LEADING CHAMBERS/TRADE BODIES

Advisor to Prime Minister for Commerce and Investment Mr. Abdul Razak Dawood, Secretary Commerce, Mr. Muhammad Sualeh Ahmed Faruqi and Secretary TDAP, Mr. Ahsan Ali Mangi held high profile meetings with the renowned businessmen of Pakistan and Uzbek Chamber of Commerce and Industry. The objective of the meetings was to highlight the importance of regional cooperation in enhancing trade and also held detailed meetings with different delegates, representatives of chambers and associations

Advisor to the Prime Minister on Commerce and Investment Mr. Abdul Razak Dawood met with different Uzbek and Pakistani delegates, chambers, associations and discussed the possible ways to increase bilateral trade and investment.

4.2 MANGO PROMOTION BY TDAP

As per TDAP's Mango Diplomacy, 1000 kg of Mangoes were distributed by TDAP for product promotion. The Mango boxes were presented to President, Prime Minister, Deputy Prime Minister, Ministry of Foreign Trade, Chamber of Commerce Protocol, and Uzbek Dignitaries. Mangoes were also served to Uzbek businessmen during lunch held on 15th July, 2021.

4.3 OFFICIAL DINNERS

An exclusive Gala Dinner was arranged in the evening of 14th July, 2021 at the International Hotel Tashkent. The dinner was arranged for Pakistani delegates. Advisor to the Prime Minister on Commerce and Investment Mr. Abdul Razak Dawood graced the occasion and appreciated business community of Pakistan showing interest in Uzbek market. Secretary Commerce, Secretary TDAP and Ambassador of Uzbekistan also attended the dinner.

Another dinner was arranged by the Uzbek Chamber of Commerce and Industry in the evening of 15th July, 2021 at a restaurant for Pakistani delegates.

A lunch was organized by the Embassy of Pakistan, Uzbekistan and government officials attended the same for developing futures strategies to capture Uzbek market.

CHAPTER 5

5. MANAGEMENT TEAMS

5.1 VENUE MANAGEMENT TEAM

A team comprising of Director General TDAP ISB (Shehzad Ahmad) and Assistant Director TDAP (Ms Samia Saleem) were assigned the task of venue management in connection with the Pak-Uzbek Business Forum and B2B meetings held on 15th July 2021. Mr. Nasir Hameed, Trade Minister, Russia coordinated Venue Management for the conference and B2B. The detailed execution plan under the guidance and supervision of the Secretary TDAP was prepared and shared with all concerned officers and Pakistan's Commercial and Diplomatic missions through WhatsApp communication.

5.2 B2B TEAM

B2B Secretariat was established to ensure smooth and effective facilitation and coordination of B2B meetings between the Uzbek buyers with Pakistani delegates and with Chambers /Associations.

TDAP team was comprised of following officers was mandated to conduct B2B meetings:

Mr. Ishaq Shinwari	Director TDAP
Ms. Afshan Uroos	Assistant Manager, TDAP (FP)
Mr. Asad Ali Rind	Assistant Director, TDAP (T& L)
Ms. Maryam Mumtaz	Assistant Director, TDAP (Agro & Ser)
Ms. Shukaiba Ghafoor	Assistant Director, TDAP (Engg)

Product officers coordinated with the businessmen of Pakistan and Uzbek buyers for successful interactions on 15th July, 2021 and subsequently follow up meetings and visits/ MoUs on 16th and 17th July, 2021.

5.3 TRANSPORTATION TEAM

Mr. Muhammad Farooque, CC Kazakhstan was assigned to head Transportation Team. Vans and buses were hired to pick delegates from airport to hotel and hotel to Conference area. Pakistani delegates staying at three hotels (Hayatt Regency, International Hotel Tashkent, Navroz) were facilitated by Transportation Team on Event Days for pick & drop from & to airport.

5.4 MAJOR ISSUES FACED BY TDAP

- Coordination issues with Mission due to non-availability of permanent Trade Officer posted in Tashkent,
- Uncertainty till the last moment in terms of Program, Venue, Conference and B2B,
- Limited Information with Mission in terms of Facilitation being offered by Uzbek side,
- Program and Venue not in Control of Mission leading to confusion,
- Limited and late Information from Uzbek side with Mission in terms of B2B,
- Frequent last minute changes in terms of Program and Facilitations.
- Since B2B was totally dependent on Uzbek Chamber of Commerce and Industry hence some sectors didn't get any meetings coordinated by Uzbek Chamber.
- Facilitation at the Airport was not professionally handled both at arrival and departure leading to inconvenience for the delegates.

5.5 ISSUES AT THE VENUE

- The Venue was handed over in the morning of Event with no time at all to make arrangements as per TDAP Event SOPs.
- Registration of Invitees, Pakistani Delegates were not allowed at the start of Conference.
- Stage, Program and Moderator were not from Pakistan hence no idea of run-through of Program.
- Registration desk at venue for B2B meetings was not provided by Uzbek side. The matter was taken up matter with the authorities, but permission was not given. Hence, TDAP

placed a table for Help desk for B2B in the hall to resolve immediate action for any issue faced by Exporters. It took nearly an hour in the start to at least place right match at the relevant table.

- No separate space was allocated for B2B meetings. The set up of B2B meetings were arranged in the same hall of business forum during lunch time. Buyers and exporters were there but seating arrangements took time and created confusion.
- Sectoral Lay out Plan of TDAP could not be executed in limited time at the Venue; hence the sector allocation was not done properly for B2B arrangements
- Interpreters committed by Uzbek Chamber were not there at the start of B2B leading to problems in interaction. Mission tried to do damage control through Interns /volunteers but they were quite limited in Number. Hence, it was difficult for TDAP team to handle the Uzbek buyers at the venue.

CHAPTER 6

6. RECOMMENDATIONS

1. Keeping in view the importance of market we need to have permanent Trade officer in Tashkent.
2. Better coordination of Mission with Uzbek side for early resolution of issues and finalization of Event details
3. Venue Booking and all related arrangements to be made by the Mission so as to have control of the Event
4. Venue of Conference and B2B need to be separate with proper Lay out at the time of execution and supported by interpreters.
5. Mission to arrange B2B Meetings and not to be totally dependent on Uzbek Chamber with complete control from Invitation to registration and execution of B2B with the Mission.

SUGGESTED WAY FORWARD

- Sectoral Zoom Meetings to be arranged by respective Product officers as a follow up to B2B events.
- Visit of Sectoral Trade Delegations from Pakistan and Uzbekistan to take the discussions further.
- Product officers who visited Uzbek market to develop success stories for their sectors and include in their annual plan for Uzbek market as POs have first-hand knowledge. They need to identify focus areas of Uzbekistan and after one year export & import analysis to be conducted by POs to calculate impact analysis.
- TDAP has already completed B2B model to capture market potential and now planning to develop B2C Model for next activity in the form of SCE Tashkent.

ANNEXURES

A.LIST OF PAKISTANI DELEGATES

SR NO	LAST NAME	GIVEN NAME	COMPANY	SECTOR
1	Hamid	Hunain	Habib Calico	Textile
2	Lakhany	Muhammed Hanif	Qasimi Industry	Textile
3	Nasir	Azan	KB Enterprises	Textile
4	Zahid	Hamd	Fair Deal Mills pvt Ltd	Textile
5	Nasir	Nazir	KB Enterprises	Textile
6	Sheikh	Saeed Ahmad	Fair Deal Mills pvt Ltd	Textile
7	Maggo	Mian Nasser Hyatt	FPCCI Al Riaz	Textile
8	Ahmad	Idrees	RASHID TEXTILE PRINTING IND. (PVT) LTD.	Textile
9	Farooq	Abbad	MDM industries	Textile
10	Khan	Muhammad Tahir Mehmood	Sapphire Finishing Mills Ltd	Textile
11	Bokhari	Syed Mohsin Javaid	Sapphire Finishing Mills Ltd	Textile
12	Naqi	Masood	Rajby	Textile
13	Lala	Muhammad Pervez	Lala Industries	Textile
14	Fayyaz	Ismail Aamir	Kohinoor Mills	Textile
15	Chaudhry	Gohar Mustafa	Gohar Textile Mills	Textile
16	Javed	IHTASHAM	Representing Fidec & ex pr. FPCCI FAISALABAD	Textile
17	Ashraf	Umar	Super Asia	textile
18	Poonawala	Adnan Abbas	Garment Resource	Textile
19	Atif	Muhammad	Global Apparel	Textile
20	Sarwar	Zafar Iqbal	ZIS Textile Pvt Ltd	Textile
21	Ashfaq	Muhammad Kashif	Chenone	Textile
22	Khwaja	Anees	Mehmood Group	Textile
23	zamin	Hamid	Sarena Textile	Textile
24	abdullah	Shahid	Sapphire	Textile
25	Bashir	Adil	Soraj Cotton Mills	Textile
26	Munir	Shahid	APTMA	Textile
27	Ejaz	Gohar	Ejaz Textile	Textile
28	Ahmed	Fawad	Fatima Group	Textile
29	Nasir	Rahim	Ayesha Group	Textile
30	Mansha	Muhammad	Nishat Group	Textile
31	Tabba	Muhammad Ali	Lucky Cement and Lucky Motors	Textile
32	Kamran	Sheikh Muhammad	M/s COCO Traders (Pvt) Ltd.	Leather
33	Kamran	Sania	M/s COCO Traders (Pvt) Ltd.	Leather
34	Malik	Azam Muhammad	"Royal Leather"	Leather
35	Sharif	Chudhary Muhammad Israr	Genix Pharma (Private) Limited	Pharmaceutical

36	Mullick	Muhammad Sohaib	Sante Pvt. Ltd.	Pharmaceutical
37	Haq	Tauqeer Ul	Sante Pvt. Ltd.	Pharmaceutical
38	Khan	Dr. Mahwash Akhtar	Ophth Pharma	Pharmaceutical
39	Sheikh	Muhammad Usman	Marhaba Laboratories (Pvt.) Ltd.	Pharmaceutical
40	Khalid	Nadeem	Herbion	Pharmaceutical
41	Mahmood	Khalid	Getz Pharma	Pharmaceutical
42	Akram	Shahzeb	M/s. Pharma Health Pakistan (Private) Limited	Pharmaceutical
43	Farooq	Ansar	Medizan laboratories	Pharmaceutical
44	Warriach	Chaudhary Pervaiz Ahmed	Ipram international	Pharmaceutical
45	Rehman	Mirza Abdur	Syntex Pharma	Pharmaceutical
46	Maruf	Omair	CCL Pharma	Pharmaceutical
47	Suttar	Ismail	Hub Salt	Salt
48	Nisar	Anjum	Nimir Chemical Pak Ltd.	chemicals
49	Saeed	Taimur	Descon	Power Plant Construction
50	Kumar	Jai	Reliance	Petro Chemicals
51	CHEEMA	MUHAMMAD ALI	Pachem	Petro Chemicals
52	Akhtar	Javaid	Forward Sports	Sport Goods
53	Faisal	Muhammad	R&I Electrical Appliances Pvt Ltd.	Electric Appliances
54	Saleem	Muhammad	Pak Elektron Ltd.	Electric Appliances
55	Ahmed	Fazal	Orient	Electric Appliances
56	Iftikhar	Bilal	Orient	Electric Appliances
57	Yousuf	Binyamin	MDS Company	F&V
58	Naseem	Atif	AK Solutions	F&V
59	Naseem	Kashif	International Business System	F&V
60	Qureshi	Khalid Eijaz	Roshan Enterprises	F&V
61	Riaz	Muhammad	Al-Rafique Enterprises	F&V
62	Pakhali	Aslam	FA international	F&V
63	Iqbal	Fahad	Fahad Traders	F&V
64	Rabbani	Ramiz Ali	Best Transport	logistics
65	Akhtar	Naseer Ahmad	Info Tech	IT
66	Naseer	Haris bin	Info Tech	IT
67	Hassan	Syed Zahid	zahid Group and highland resorts	logistics
68	Khan	Ibrar	TBPS	logistics
69	Ismail	Ismail Abdullah	Impex corporation	others
70	Sheikh	Yaqoob	Paramaid logistics	logistics
71	Khan	Naveed Ullah	Paramaid logistics	logistics

72	Thaheem	Prince Muhammad Fahad	The truth international	others
73	Sultan	Muhammad Ather	Buraq international	others
74	Ali	Yasir	Zaki Solution	IT
75	Chhapra	Mushtaq	Coastal converters	others
76	Raza	Farah	Coastal converters	others
77	Barlas	Khursheed	Pak world trade and expo centre	others
78	AWAN	KHALID NAWAZ	TCS	logistics
79	AWAN	QASIM	TCS	logistics
80	ZAFAR	AHMED	TCS	logistics
81	JAMALI	HARRIS	TCS	logistics
82	Ibrahim	Muhammad	TBPS	logistics
83	Rizwan Hashmi	Nasir	AKD Group	Financial Services
84	Hussain	Tanweer	AKD Group	Financial Services
85	Bilour	Ghazanfar	Sarhad Chamber	chamber
86	Ullah	Zahid	Sarhad Chamber	chamber
87	Muhammad	Faiz	Sarhad Chamber	chamber
88	Ishaq	Imran	Sarhad Chamber	chamber
89	Ahmad	Hasnain Khurshid	Sarhad Chamber	chamber
90	Javaid	Sohail	Sarhad Chamber	chamber
91	Asif	Muhammad	Sarhad Chamber	chamber
92	Anjum	Shahzad	Sarhad Chamber	chamber
93	Bilour	Sherbaz Ilyas Ghazanfar	Sarhad Chamber	chamber
94	Elahi	Manzoor	Sarhad Chamber	chamber
95	Altaf	Junaid	Sarhad Chamber	chamber
96	Rauf	Adeel	Sarhad Chamber	chamber
97	Afridi	Bilawal	MPA	MPA
98	Vankwani	Ramesh Kumar	MNA	MNA
99	Khandwala	Muhammad Kazim	Al-Asad Rice Mills	Rice
100	Raza	Muhammad	Haji Khushi Muhammad and Co.	Rice
101	Chaudhry	Ahmad Mubarak	SAFIA RICE MILLS	Rice
102	Ali	Ishfaq	Ishfaq and company	Rice

B.LIST OF UZBEK DELEGATES FOR B2B

№	Name of participants	Business/ Company Name	Sector	Business Profile
1.	Akhmadaliev Tulkinjon- Commercial Director	“Cotton Road” JV LTD	textile	Kids Knitwear, Denim fabrics, Home clothes- production, sale Women's clothing, Women's coats, Women's underwear, Winter clothes - sale, production. Winter jackets - sale, sewing
2.	Akhmedov Botir- Head of the Marketing Department	“Real Tex Tashkent” LTD	textile	Denim fabrics - sale, production; Spinning mills; cotton yarn; textile products; Fabrics- cotton; Weaving; export and import operations;
3.	Usarboev Javokhir- Export manager	“Beruniy Textile Invest”	textile	Denim fabrics, T-shirts, Medical gauze, Non-woven fabric (gauze) - sale, production; Spinning production; Spinning mills; textile products; Fabrics- cotton;
4.	Samadov Sardorbek- Marketing & Export Manajer Farkhod Salimov- The Manager of Marketing & Domestic Nafisa Rakhimova- Marketing & Export Manajer	“Marjan Investment Group” LTD	Textile	Denim fabrics, Home clothes, Women's underwear, Dressing gowns - sale, production; Fabrics – knitted Fabrics; Fabrics- cotton; Knits- manufacturing, sale; Velor dressing gowns, Children's dressing
5.	Kasimov Shamsiddin- Director	“Shams” PC	textile	Manufacture of other technical and industrial textiles
6.	Azimov Azizjon- Director	“Dina TEX” LTD	textile	Production of workwear, mattresses, bed linen, pillows, blankets

7.	Fayziev Nuritdin-Director	"Garbus Trade Carpet" LTD	textile	Building materials - floor coverings, carpet. Bedspreads, duvets, throws and quilt fabrics. Clothing industry - equipment
	Mirzaboev Bakhodir-specialist			
	Fayziev Shokhrukh-Deputy Director			
	Fayziev Shokhrukh-Deputy Director			
	Ergashev Bahram- director of operations			
8.	Julia Solovieva-Director	"MELISSKI" TM	textile	Sewing products - production, sales, technical documentation
9.	Sharipov Bekzod- Head of Marketing Prospects Sector	"Art Soft TEX Group" LTD	textile	Bathrobes - sale, sewing Embroidery machines, embroidery equipment Tajima, Spare parts for embroidery machines and equipment Tajima - sale Terry towels, Towels - sale, production; Textile equipment Textile machinery - spare parts, assembly, maintenance
	Mamadzhanov Zokir- Head of Export Department			
	Zhamalov Zuhridin- Lead Specialist of Marketing and Export Department			
10.	Saidov Muzaffar-Director	"Мир Махровых" TM	textile	Corporate gifts, Summer clothes, Terry towels, Blankets, Towel - sale, production; Clothing Stores; Bedspreads on the bed - sale, manufacturing; Beds, Blankets
11.	Toshboev Muzaffar-Director	"Unifoarma.uz & Medmonda.uz " (Muz International)	textile	"Muzex group" has been a manufacturer of professional high-quality medical clothing of the European level for more than 12 years. In particular: medical gowns, costumes, surgical uniform, hats.

				Our company is one of the largest manufacturers of medical clothing in Uzbekistan. We export our products to Kazakhstan, Turkmenistan, Tajikistan and Kyrgyzstan.
12.	Ishonkulok Kakhramon-Director	"SHUKRIYA TEXT" LTD	textile	Complex equipment with textile products for hotel and restaurant business, for children and government institutions. Application of logos (printed and embroidered) on all types of textile products. Sewing uniforms for individual orders.
13.	Kositsyna Evgeniya- Sales Manager	"Sunstars TEX" III LTD	textile	Production of bed linen, pillows, blankets, dressing gowns for hotels.
	Ubaidullaev Zafar- Executive Director			
14.	Shin Dmitry-Manager	"Kinder Brush" LTD	textile	Cotton blankets, Terry towels, Blankets, Towels - sale, production; Bedspreads on the bed - sale, manufacturing; Beds, Blankets, Plaids and Blankets, Textile Products
15.	Aslonov Zhasur-Director	Medtexno.uz	Surgical Instruments	Medtexno.uz represented by the legal entity Medtexno Trade LLC is a dynamically developing company in the field of supplying medical equipment to both private clients and government institutions of the healthcare system. It is one of the leading companies in the local market. The company was born in 2018, and

				thanks to the high professional skills and perseverance of the team, the company is still active and provides the highest level of service to its customers.
16.	Umarov Aloviddin-Director	“Original orient partners”	Textile	The textile company carries out a comprehensive supply of textile products for the hotel and restaurant business, hostels, sanatoriums, boarding houses, recreation centers, mini-hotels, children's and government institutions. We apply logos (embroidered and printed) on all types of textile products. We offer tailoring according to your individual sizes and uniforms in Tashkent
17.	Nikita Vladimirovich-Manager	"TRANSSTAR" LTD	logistics	The group of companies "Customs Technologies" represented by LLC "Transstar" welcomes you and offers services for the delivery of goods from Russia to Uzbekistan (and vice versa). What we can do: - Consolidated cargo from anywhere in the Russian Federation to any city in Uzbekistan - - Separate euro trucks to Uzbekistan - - Air transportation to Tashkent and other cities - Purchase and delivery of goods from Russia - - ST-1 certificates - - Customs clearance in

				Russia and UZ
18.	Umarov Umarjon- Chief Executive	"Umaruss Group" LTD	Logistics	We will help to ensure high-quality export of goods, as well as provide logistics and brokerage services for customs clearance.
19.	Fazliddin Abdurahimov- Chief Executive	"Fazliddin Abdurahimov Bog'i"	Fruits & vegetables	Our company is engaged in the export and import of fruits, vegetables, dried fruits,
20.	Abdullayev Bahtiyor- Chief Executive	"Gold Granate Agro" LTD	Fruits & vegetables	Our company is engaged in the export and import of fruits, vegetables, dried fruits,
21.	Maddonov Zayniddin- Chief Executive	"Miyonqol Saxovatli"	Fruits & vegetables	Our company is engaged in the export and import of fruits, vegetables, dried fruits,
22.	Nasrullayev Botir- Chief Executive	"SHavkat"	Farming	Our company is engaged in the export and import of fruits, vegetables,
23.	Nasipov Samid- Chief Executive	"Samejon Agro Fayz Hosil"	Farming	Our company is engaged in the export and import of fruits, vegetables,
24.	Kolupayev Artur- Chief Executive	"TASNIM" Узбекско-Российское JV LTD	Fruits & vegetables	Our company is engaged in the export and import of fruits, vegetables,
25.	Kamiljanov Murod- Chief Executive	"ADONIS PLYUS GRAND" LTD		Supply of fresh vegetables and fruits of our own production trade retail chains
26.	Abduraxmonov Abdugaffarov- Chief Executive	"ABDURAXMON-ABDUGAFFOR DAVR"		Supply of fresh vegetables and fruits of our own production trade retail chains
27.	Vahobov Shohjahon- Manager	"BARAKA NUR BOG'I" LTD	Fruits & vegetables	Supply of fresh vegetables and fruits of our own production trade retail chains

28.	Turabov Sherzod- Specialist in export web managed	"BIO EXTRACT SERVICE" LTD	Fruits & vegetables	We specialize in the production of salads such as arugula, spinach, mongold, endive, romano, lollo rosso, lettuce, iceberg, keil, kutem, radichio, mitsuni and many others. Our agricultural land covers an area of 25 hectares.
29.	Karimov Ravshan- Chief Executive	"BULUNG'UR MEVA-SABZAVOT" LTD	Fruits & vegetables	Supply of fresh vegetables and fruits of our own production trade retail chains
30.	Rashidov Farrux- Chief Executive	"DAINTY FRUITS"	Fruits	Supply of fresh fruits of our own production trade retail chains
31.	Alisher Turayev- Chief Executive	"DE NOVA AGRO" LTD	Fruits	The company "De Nova Agro" LLC was founded in 2006 in the city of Tashkent (Republic of Uzbekistan) by Professor Alisher Turaev, and has been active in the field of crop production for 14 years. We offer our clients clonal (identical) seedlings and seedlings: more than 10 types of ornamental, fruit and other important crops, absolutely free of diseases and viruses, with the potential to produce more than 3 million plants in vitro per year.
32.	Erkinov Oybek- Director	"Dilnoza Biznes"	textile	Children's clothing- sale; Confectionery; Clothing productions
33.	Zarnigor Trusunova- Accountant	"DUR QUSHBEGI BIZNES"	textile	Weaving production
34.	Xamrayev Bahodir- Financier	"Optimum Fruits"	dried fruit	The following types of goods are produced: Food mash Groats: Peas, mung bean, chickpeas, beans, lentils. A mixture of dried fruits and prunes. White cabbage

				for women Dried fruits
35.	Mardonov Zayniddin- CEO	“SHAYXISLOM”	Agricultural products	Export Agricultural Products
36.	Vasilxonov Abdubakirxon	"ANTALIA-TEXT" Семейное предприятие	textile	Weaving production
37.	Khudainazarov Rakhim- CEO	"Asian Pharmaceceutical Industrial Group KRG" JV LTD	Pharmaceutical company	Manufacturing of pharmaceuticals
	Golbert Roman- Founder			
38.	Gaidullaev Tulkin- Deputy General Director	"Genesis Trade" LTD	Pharmaceutical company	Biologically active additives, dietary supplements - sale, production Pharmaceutical Consulting
	Abbosov Zhafar- Deputy General Director			
	Ravshanov Alisher- CEO			
39.	Turabov Abdurashid- Director	"MEDPROTECT TECHNOLOGY" ЧП	Pharmaceutical company	Manufacturing of pharmaceuticals
	Akhmedova Khurshida- Technologist			
40.	Abdullaev Sherzod- Deputy director	"ECLIPSE TEKSTIL" LTD	Sporting goods	Sale of knitwear.
41.	Zakirov Akobir- Director	"NANO MEDEC" LTD	Pharmaceutical company	Manufacturing of pharmaceuticals
42.	Sharipov Boburjon- Marketing Manager	"APITEKS" LTD	textile	Weaving production
43.		“DORALIN”	Pharmaceutical s production	Pharmaceuticals - production
44.	Valixanov Abdullo- Director	LTD “Mega Line Textile”	textile	Manufacture of other technical and industrial textiles
45.	Abbos Botirov-	"GLOBAL EXPORT		Beans, Dried food,

	Specialist in export Department	COMPANY" LTD		Textile Exports Imports
46.	Yusupov Alishe- Chief Executive	"Agro Organic Food"	Fruits & Vegetables	Dried fruits; Exports Imports
47.	Akbarov Bahodir- Chief Executive	"Namangan Logisik Trans"	logistics	
48.	Abdurahmon Uljayev- Chief Executive	"Amudaryo Baraka" JV LTD	Fruits & vegetables	
49.		"MELANJ-TEKSTIL" LTD		
50.	Алексей Придачыко- Директор	Altima-Sport		manufacture of sports equipment
51.	Salme Dinora - Head of the enterprise	"LUX-FEMIDA" LLC		Food industry
52.	Nazarov Bakhrom - Head of the enterprise	"TOOP SMART EXPORT" HC		Leather industry
53.	Yusupov Zokhid - Head of the enterprise	"AGRAXAR GRAND" LLC		Agricultural products
54.	Akhaev Suren - Head of the enterprise	"DLS EXPORT" LLC		Light industry
55.	Akromova Nargiza - Head of the enterprise	"FITO BOCHKA" LLC		agricultural products
56.	Baykhanova Zukhrakhon - Head of the enterprise	"ZAMONA RA'NO" LLC		Cultivation and packaging of medicinal plants
57.	Islomov Jamshid- Head of the enterprise	"SO'QOQ GILOSI" LLC		Cultivation of agricultural products
58.	Maxmudov Jasur- Head of the enterprise	"PARKENT MEBEL HOUSE" LLC		Furniture manufacturing
59.	Tursunov Zafar- Head of the enterprise	"MAX GOLDEN RATIO" LLC		Service
60.	Berdieva Safaroy - Head of the enterprise	"ДОУРЖОН ШОДИЁР" LLC		Textile products
61.	Ermatova Shohida - Head of the enterprise	"ХОИ ҚИЗИ" LLC		Textile products

62.	Tolipov Mokhir - Head of the enterprise	“БЕКОБОД ҚУРИЛИШМАНТАЖ” LLC		Service
63.	Madrakhimov Kozimbek - Head of the enterprise	“ЧОРВА КЛАСС АГРО” ФХ		Agriculture
64.	Rakhmatov Botir - Head of the enterprise	“ЗИФЕР” НС		Service
65.	Khasanov Khaitakhmat - Head of the enterprise	"BIOLINE KOSMETICS" LLC		production of cosmetic products
66.	Elesbkov Anarbay - Head of the enterprise	“ANARBAY-FERMER” Ф/Х		Export of agricultural products
67.	Nurlibaeva Gulsanam - Head of the enterprise	“SARSENBAYEVA” ОК		Manufacture of textile products
68.	Babadjanov Khairulla - Head of the enterprise	"FRESH FOOD PACK" LLC		Processed food products
69.	Mamatkulov Marifzhon - Head of the enterprise	ООО "CHINOZ WHITE FISH"		Fishing
70.	Dadajonov Olimjon - Head of the enterprise	ООО "JU FU"		Children's bicycle
71.	Sharipova Kholis - Head of the enterprise	"ZUXRA XOLIS" ОК		Sewing
72.	Samariddinov Doniyor - Head of the enterprise	ЧП "BEST SELLER"		Wholesale of pharmaceutical products
73.	Muratov Otabek - Head of the enterprise	ООО "RELAX TEX"		Manufacture of confectionery products
74.	Nazarov Kairat - Head of the enterprise	LTD"ECO GREEN PLAST"		Manufacture of other plastic products
75.	Urinboev Dilmurod - Head of the enterprise	ЧП "RIDIDO PLAST"		Manufacture of plastic toys and toys
76.	Zoirov Kulomzhon - Head of the enterprise	LTD "NAZARBEEK WOOD PRODUCTION"		Wood sawing and planing industry, softwood processing

77.	Yusupov Alijon- Director	LTD «POLIMER PLASTIK»		Common consumption goods
78.	Juraev Fazliddin- Director	LTD «NEO STROY INVEST»		Building materials production
79.	Rakhmanov Fozil- Director	ЧП «POLIMER GALANTERY»		Construction industry
80.	Begmatov Bahodirjon- Director	LTD «NEO OSIYO GRAND»		Construction industry
81.	Ten Alexander- Director	LTD «AGROMASH IMPEX»		Rural industry
82.	Ismailov Shuhrat- Director	ГРУППА КОМПАНИЙ «N'MEDOV»		Confectionery production
83.	Saidov Bekzod- Director	LTD «TEHNOPROGRESS»		Construction industry
84.	Davlatov Timur- Director	LTD «TAS SINTEZ»		Making a twist-off lid
85.	Sadriddinov Dilshod- Director	LTD «STANDARD POLIGRAPH BOOKS»		Printing products
86.	Liu Dewen- Director	LTD «PLAST TECHNOLOGY»		Product packaging
87.	Aliev Husniddin- Director	LTD «MUSA PLATINUM»		Construction industry
88.	Yuldashev Doniyar- Trade Operations Director	LTD «GETTER GROUP»		Food
89.	Kasymov Shamsutdin- Director	ЧП «SHAMS»		Textile
	Mamedov Alasker- Deputy Director			
90.	Khatamov Ahmat- Founder	OOO «FERGANA SEGO UGOL»		Construction industry
91.	Azimkhodjaev Khurshid- CFO	LTD «MILLENIUM DISTRIBUTION»		Food
92.	Abdullaev Sanjar- Director	OOO «IMETER»		Gas meter production
93.	Domnikovna Anastasia - Head of the Legal Department	LTD «ADLER GROUP DISTRIBUTION»		Food
94.	Tursunov Akzam- Head of Procurement Department	LTD «AGRO MAKON IMPECKS» ELISEEVSKIY SAVDO UYI		Trade networks
95.	Rozikov Sardor- Commercial	LTD «MIRZACHUL TEKS» «UZ DENIM» ЗАВОД		Tectil production

	Director			
96.	Israilov Khurshid- Director of operations	LTD «AFRASIAB JEANS TEXTILE»		Textile production
97.	Rakhmatov Muzaffar- Sales Manager	LTD «BUKHARA COTTON TEXTILE»		Textile production
	Klycheva Early-Manager			
98.	Ismatullaev Farrukh- Director	LTD «MASUL- SAVDO»		Food
99.	Innamov Erkin- Director	LTD «FERGANA EXIM AGRO»		Export of fruits and vegetables
100.	Akhmetzhanova Dilbar- Deputy Director	LTD «AGRO CITY»		Production and sale of legumes
101.	Arapetyanc Arsen- Chairperson	АССОЦИАЦИЯ ТАМОЖЕННЫХ БРОКЕРОВ РУЗ		Logistics
102.	Yusupov Anvar- Founder	LTD «YO'SHLIK YU»		Pharmaceuticals
103.	Makaev Obidjon- Director	LTD «ENERGOMASH HOLDING»		Construction industry
104.	Tadjiev Anvar- Deputy Director	LTD «NOMAD AGRO»		Agricultural industry
105.	Alimatova Dilfuza- Chief Accountant	ЧП «SHIRIN SHAKAR BIZNES»		Confectionery
106.	Batyrov Abbos- Head of the export department	LTD «GLOBAL EXPORT COMPANY»		Export of agricultural products
107.	Kobulov Erkin- The head of the LLC	“JIZZA ECO TEXTILE” LLC		Textile (socks)
108.	Akbar Fayziev- The head of the LLC	“Shifobaxsh suv chashmasi” LLC		Medical syringes
109.	Ikramov Rustam- Business Manager	"BONU SHIRINLIKLARI" LLC		Confectionery
110.	Usmonov Hasankhon- The head of the LLC	"FAYZLI YANGIOBOD EXPORT" LLC		Exports of melons and gourds
111.	Rustamov Shuhrat- Business	“Zomin-farm” LLC		Medical products and equipment

	Manager			
112.	Chingiz Karimova- The head of the LLC	“Home textile” LLC		Textile products
113.	U.Abdullaeva - The head of the LLC	“Bonu-class” LLC		Textile products
114.	G. Murotova- The head of the LLC	“Shabnam tekstil” LLC		Textile products
115.	M. Nazarova- The head of the LLC	“Baxmal trikotaj” LLC		Textile products
116.	Buriboeva Dilfuza- The head of the LLC	“Progress in life” LLC		Textile products
117.	Tugalova Nozima- The head of the LLC	“Elita-shaxriza-tex” LLC		Textile products
118.	Haitov Murod- The head of the LLC	«SOFITEL» LLC		Export of ultramarined pigment products
119.	Toshpulatov Bakhtiyor- The head of the LLC	“Ecoclimate” LLC		Export of mineralized cotton products
120.	Bakhtiyorov Elmir- The head of the LLC	“Xalol Dumboq Jujalar” LLC		Export of poultry and poultry products
121.	Isabekov Bahodir- The head of the LLC	“Business City” LLC		Export of grapes and raisins
122.	Abilkhaev Yusuf- The head of the LLC	“Baxmal Gold Grain” LLC		Export of legumes
123.	Eshmamatov Akbar- The head of the LLC	“NiholTomchilari” LLC		Export of melons and gourds
124.	Islamov Samandar- The head of the LLC	«Samandar shirinliklari» оилавий корхона		Confectionery and confectionery production
125.	Isomiddinova Yanglish- The head of the LLC	“Yasmin Mega Servis” LLC		Special clothing and bedding
126.	Aliyev Jasur- The head of the LLC	“Maxsus Parranda” LLC		Growing poultry and chicken products
127.	OripovBakhtiyor - The head of the LLC	“DEVELOPMENT” LLC		Manufacture of aluminum doors, windows and frames

128.	Berdiev Shuhrat- Business Manager	“Chaqmoq” хусусий корхона		Complex for growing all types of livestock products
129.	Hazratkulov Tolqin- The head of the LLC	“Platinum Lux Brend” LLC		Silicon dioxide product
130.	Babaeva Holishon- The head of the LLC	“Al Abbos Silk” пиллани қайта ишлаш фабрикаси		Cocoon processing
131.	Gulyamov Doniyor- The head of the LLC	“Diyor Eko Prof” LLC		Exports of poultry and poultry products
132.	Bobobekova Gulbahor- The head of the LLC	“Davr Group ” LLC		Manufacture of hygienic products (pampers)
133.	Mukhitdinova Iroda- The head of the LLC	KOMFORT KONTINENT" ХК		Tourism direction
134.	Sultanova Muyassar- The head of the LLC	HAYOT ECOTOURISM" LLC		Tourism direction
135.	Nilufar- The head of the LLC	“Sohibqiron Darvozasi” LLC		Tourism direction
136.	Gulyamov Doniyor- The head of the LLC	“Diyor Eko Prof” LLC		Manufacture of hygienic products
137.	Abboskhonov Tolibxon- Head	“SADOSH TEXSTIL” LLC		Textile
138.	Mirfayzullaev Rifatillo- Head	"SINTEFON SANOAT SERVIS" LLC		Manufacture of synthetic products
139.	Mukhtorov zoxidjon- Head	“POP AGRO SAVDO” LLC		Processing of dried fruits and vegetables
140.	Jo'raev Sodiqjon- Head	“SAMIRXON SODIG'JON ODILXON” LLC		Processing of dried fruits and vegetables
141.	Sobirov Yusubbaek- Sales Manager	“AISHA HOME TEXTILE” LLC		Production of cotton towels
142.	Muxiddinov Anvar- Head	“TEKSTIL LIBOS” LLC		Manufacture of garments
143.	Muminov Kosim- Head	“NUROBOD SIFAT TEKSTIL” LLC		Production of cotton towels
144.	Boxodirov Akmal- Head	“BOTIR- MUHAMMADALI” LLC		Manufacture of seasonal footwear
145.	Boqiev Axror- Head	“POKIZA YAAA” LLC		Manufacture of garments
146.	Ziyamova Muxayyo- Head	“SABINA TRIKOTAJ” LLC		Manufacture of garments
147.	Tojiaxmedov Sanjar- Head	“IMRONBEK SANOAT” HC		production of garments

148.	Sadrudinova Munojat- Head	“LION GOLDEN GROUP” LLC		Manufacture of garments
149.	Toshkhojaev Olimxon- Head	“KOSONSOY EKSPORT IMPORT SAVDO” LLC		Manufacture of air filters for cars
150.	Saidakhmadov Mahmudhon- Head	“UZ INTEX” LLC		Production of fluffy towel products
151.	Qutfiddinov Orifjon- Head	“GOLD LAZER EXPORT IMPORT” LLC		Manufacture of leather products
152.	Mamadaliyev Shokirjon- Head	“SPRING PHARMACEUTICALS” LLC		Manufacture of pharmaceutical products
153.	Qayumov Furqat- Head	“ORZU TOWEL” LLC		Production of fluffy towel products
154.	Olijonov Rustam- Head	“NORIN TEKS” LLC		Manufacture of knitted goods
155.	Oxunjonov Erkinjon- Head	“ZERO SOFT TEKS” LLC		Manufacture of knitted goods
156.	Sattarova Salima- Head	“XAQQULOBOB TEKSTI” LLC		Manufacture of knitted goods
157.	Khudoyberdiyev Sarvar- Head	“NORIN BROLLER” LLC		Poultry
158.	Abdullaev Muxtorjon- Head	“YANGIQO`RGON AGRO INVEST” LLC		Industry
159.	Kholmiraev Rakhimjon- Head	“YANTEX” LLC		Knitwear
160.	Ahmadjanova Madina- Head	“MADINA SHOHRUH TEXTILE” LLC		Knitwear
161.	Mansurova Shavkat- Head	“KIDNESS TEX” LLC		Industry
162.	Jakbarov Jaxongir- Head	“CORAL TOWN” LLC		Trade
163.	G'anieva Dilfuza- Head	“KARIMJON G” ФХ		Livestock
164.	Raximova Shoira- Head	“IMKON TOMORQA XIZMAT” LLC		Carpentry
165.	Rakhmatullaev Xabibulla- Head	“CHORVADOR” ФХ		Livestock
166.	Muhammadiev Tolib- Founder of the Society	“NAMANGAN PORLOQ TA”MIRLASH SERVIS” LLC		Manufacture of construction products
167.	Fayzullaev Karimullo- Society Manager	“BOSSER TEXTILE SERVICE” LLC		Manufacture of garments
168.	Malikova Zamira- Society is a clerk	“LORD BRINT TEXTILE SAVDO” LLC		Manufacture of garments
169.	Khodjaev	“AHSIKENT TEKSTIL”		Manufacture of garments

	Obidxon- Head	LLC		
170.	Ibragimov Yoqubjon- Head	"MUSTANG TEKSTIL" LLC		Manufacture of garments
171.	Sharipov Adxam- Head	"GLOBUS TEXTILE HOME" LLC		Manufacture of textile products
172.	Askarov Abdusuitalli- Head	"VODIY-MUSAFFO TEKSTIL" LLC		Manufacture of garments
173.	Yakubbaev Jamol- Head	"MUSLIMABONU TEKS PLYUS" LLC		Manufacture of garments
174.	Qaxarov Abdulg'majid- Head	"HOLIS TEKSTIL GROUP" LLC		Production of textile and non-woven products
175.	Muhammadiev Tolib - Founder of the Society	"NAMANGAN PORLOQ TA" MIRLASH SERVIS" LLC		Manufacture of construction products
176.	Rafiqov Muzaffar- Head	"SHIRIN SOF SAVDO ZAMIN" LLC		Manufacture of knitted goods
177.	Mirkamolov Bobirjon – Head	"NAVIL AVTO" LLC		Production of colored paints
178.	Sobirov Begzod- Head	"TOSHBULOQ TEKSTIL" LLC		Manufacture of knitted goods
179.	Kholikov Akramjon- Head	"MUSLIMA GAVXAR TEKSTIL" LLC		Manufacture of knitted goods
180.	Xatamova Zilola- Head	"ZARINA FASHION" LLC		Manufacture of knitted goods
181.	Abdullajonov Zuxriddin- Head	"ZUXRIDDIN YUKSAK KELAJAK" LLC		Manufacture of building materials
182.	Rasuljonov Farux- Head	"STRO DEKO" LLC		Manufacture of building materials
183.	Khudoiberganov Gafurali- Head	"ODIHA-ZUBAYDA" HC		Agricultural products
184.	Mbragimov Yusufjon- Founder of the Society	"NAFIS CHARM" LLC		Skin tanning and processing
185.	Toxirjanov Muslimbek- Head	"GOLD NEW AZIYA" LLC		Trade
186.	Yuldashev Lutfitdin- Head	"ATLANT TOWELS" LLC		Industry
187.	Allayorov Mamayunus- Head	"Ўзбекистон кўзи ожизлар жамияти" Қарши ўкув ишлаб чиқариш комбинати		textile production
188.	Ibragimov Elbek- Head	"JAVXAR ELBEKOVICH" ХК		Mel-microcalcite, Fruits and vegetables
189.	Murtazaev Baxriddin- Head	"M A S T E R O K - G A R A N T" LLC		Production of granular molecular feeds
190.	Khasanov	"KESH LOGIST" LLC		Fruits and vegetables

	Mirkamol- Head			
191.	Jo'raev Utkirjon-Head	"KITOBMARMARZAVOD" LLC		Production of marble powder, Marble, Granite, Tile
192.	Qodirov Raim-Head	"Автотракторрадиатор" ҚҚ НС		radiatoriselskoxozaystvennyx technical
193.	Turdialiev Zafar-Head	"PHOTO EXPRESS" ишлаб чиқариш корхонаси		Printing and Advertising Agency
194.	Akhmatdaliev Tulqinjon- Head	"COTTON ROOD" Ўзбекистон Америка-Кипр Қушма корхонаси		textile production
195.	Ashurov Eshquvvat- Head	"YAKKABOG SAYYID VARAKA TEXTILE" LLC		textile production pryaja
196.	Xolturaev Rustam- Head	"ОЙДИН ЧАРМ ЭКВОРТИ" LLC		Fruits and vegetables
197.	Saydaliev Jamshidbek-Head	"YAKKABOG` STANDART TEKSTIL" LLC		textile production
198.	Karimov Jamshid- Head	"САДО" LLC		textile production
199.	Yuldashev Ruziboy- Head	"KARSHI EXPORT LIDER" LLC		Sladosti production
200.	Erkinov Dadaxon- Head	"INVEST DISCOUNT" LLC		Sladosti i eksport selskoxozaystvennoy produktsii
201.	Karimov Doston-Expert	"MURODALI FARM TEKSTIL" LLC		Battery production
202.	Ruziev G'iyos-Expert	"СУЛТОН ТЕКС ГРОУП" Х/К		Gotovaya odejda proizvodstvo a takje pokraska i obrabotka
203.	Chorshanbiev Zarip- Head	«NISHON TEXTILE» LLC		Production and export of finished textile products
204.	Ramazonov Shoxnur- Head	"МУРОДОВ МУРОДУЛЛА РАМАЗОНОВИЧ" LLC		Milk processing
205.	Kholnazarova Shaxlo- Head	"НИГИНА ТЕКСТИЛЬ" LLC		Production of gowns
206.	Qurbonova Hayriniso- Head	"NISO GOLD SERVIS" LLC		spetsialnaya gotovaya odejda
207.	Nematov Sherzod- Head	"Bukhara Chemical Company" LLC		Sera
208.	Asgari Shoughein Mojtaba Mohammad Reza- Head	"Рооуа polymer Guzor" LLC		Production of pipes for orosheniya
209.	Sayfiddinov Suxrob -Director	LTD "Каврак етиштирувчилар уюшмаси"		Fruit and vegetable

				production
210.	Amirqulov Dilshod -Director	LTD “Денов агро экJVорт-импорт”		Fruit and vegetable production
211.	Norqulov Soxib - Director	Ф/Х “Эъзога биоагро инвест”		Fruit and vegetable production
212.	Gofurjonov Muhammadali - Director	LTD “Сариосиё мева-сабзавот”		Fruit and vegetable production
213.	Oljaev Abdurahmon - Director	LTD “Азия Узун голд фрут”		Fruit and vegetable production
214.	Eshqobilov Ural -Director	LTD “Жойилма агро фирма”		Fruit and vegetable production
215.	Kravchenya Gennady - Director	LTD “Гений Термиз”		Window frame production
216.	Sultonov Ikromjon - Director	LTD “Султон шарбати”		Wine production
217.	Toshboev Olimjon - Director	LTD “Ҳалол меҳнат гўзал пирамида”		Fruit and vegetable production
218.	Musaboev Alisher -Director	LTD “Шеробод анор импекс”		Fruit and vegetable production
219.	Kichkilov Ravshan - Director	JV “Рошер”		Sausage production
220.	Shermatov Alisher -Director	LTD “Мўмин текстиль”		Yarn production
221.	Kadirov Dilshod -Director	LTD “Бэст вег”		Fruit and vegetable production
222.	Tangirova Gulsara -Director	LTD “Бизнес Ихтиёр”		Processing of F&V
223.	Makhmatkulov Botir -Director	LTD "Релс-релонс"		Fruit and vegetable

				production
224.	Mahmudov Oktam -Director	LTD "Браво агро ситрус "		Fruit and vegetable production
225.	Abdukakhkhorov Ibodullo - Director	LTD "Денов мева-сабзавот "		Fruit and vegetable production
226.	Jumaev Uygun - Director	LTD "Сурхон текс"		Manufacture of textile products
227.	Melikboboev Ahmadjon - Director	LTD "Зара голд лидер"		Fruit and vegetable production
228.	Eshniyazov Dilmurod - Director	LTD "Термиз Жайхун кластер"		Manufacture of textile products

C.HOTELS NEAR CONFERENCE VENUE

№	Name of hotel	Website	Name of Sales Manager	Phone number	Remarks	Standard Room Rates Per night
1	International Hotel	https://ihthotel.uz/	Mr. Elbek Madjitov (Director of Marketing & Sales)	00 998 909690920 00 998 711207000	Middle	\$100/-
2	Hyatt Regency	https://www.hyatt.com/	Ms. Irina Kim (Sales Executive)	00 998 71 207 22 1268	Top	\$160/-
3	Navruz Hotel	https://navruzhotel.uz/en	Ms. Nadya (Sales Manager)	00 998 78150 10 90 00 998 998220083	Normal	\$70