#### Webinar / Online B2B Report

Title	Fashion Forecast, Trends & Consumer Behaviour
Meeting Date:	06 <sup>th</sup> October, 2022
Meeting Time:	2:00 PM to 5:30 PM
Meeting Location:	TDAP Headquarters, Karachi
Coordinated by:	Mr. Saeed Tamimi, AM (Fashion)

#### 1. Objective(s) of the Meeting

The primary objectives and topics covered in the above trainings were;

- a) learn the technicalities of making a product under a latest fashion forecast, trends and geographical consumer behavior to handle the sales & marketing side of their masterpieces.
- b) aims to build the capacity of our fashion designers, SMEs and women entrepreneurs in Pakistan to effectively participate in national and international fairs by a better learning the ways & means of modern-day practice with various display techniques & strategies to gain the attention of visitors/buyers.
- c) importance of exports by following the trends yet fusing it with local unique embroidery techniques & craftsmanship with contemporary silhouette and ensure the its supply chain.
- d) role & importance of understanding of geographical consumer behavior and tackle it accordingly

#### 2. List of Participants

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# List of Confirmed Participants – TDAP's Seminar on Fashion Forecast, Trends & Consumer Behaviour In Collaboration with AIFD (06<sup>th</sup> October, 2022) At the Conference Room, 03<sup>rd</sup> Floor, TDAP, Headquarters, Karachi

<u>S.NO.</u>	Name	Company Name	Profession	<u>Phone</u>	<u>Email</u>	Signature
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49.	Sakina Hashim	Sakina Hashim	Designer	0300 8280838	sadaf_garments@hotmail.com	Hadi
50.	Urooj	Urooj	Designer	0300 8280838	sadaf_garments@hotmail.com	

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#### 3. Discussion

- Trade Development Authority of Pakistan (TDAP) in collaboration with Asian Institute of Fashion Design-AIFD (Iqra University) successfully organized a seminar cum display on "Fashion Forecast, trends and Consumer Behaviour" at the TDAP Headquarters, Karachi, wherein, more than 60 participants from various textile & fashion institutes, fashion designers, SMEs and women entrepreneur observed the session and learn the technicalities of making a product under a latest fashion forecast, trends and geographical consumer behavior to handle the sales & marketing side of their masterpieces.
- The welcome address was given by Mr. Ahsan Ali Mangi, Secretary, TDAP, who also explained the latest initiatives of TDAP to further facilitate our exporters in more scientific manners by using latest tools & tactics. He also appreciated AIFD institute for its valuable cooperation to TDAP in arranging such seminar & display by focusing the vast understanding of the topic.
- In her keynote speech, the legendary designer Shamaeel Ansari gave a comprehensive presentation to apprise the audience about her success story and importance of exports by following the trends yet fusing it with local unique embroidery techniques & craftsmanship with contemporary silhouette and ensure the its supply chain. Her presentation was followed by a Q&A session from the participants.
- In the main session, Dr. Asad Hussain, Director, AIFD spoke about the role & importance of consumer behavior and explained very impressively the dynamics of his lecture through different live pictorial/ video presentations, on-spot explaining methods by engaging each participant, and thoughtful Q&A session.
- In the end, the closing remarks and vote of thanks was delivered by Ms. Madiha Ali, Director, TDAP, Karachi followed by certificate distribution ceremony, group photo sessions and visit of Display by the participants.

#### 4. Conclusion / Way Forward

- The above series of seminars on various technical topics in collaboration with different reputable textile & fashion institutes is planned by TDAP's Textile & Leather Division & Women Entrepreneur Division under its Annual Business Plan 2022-23 that aims to build the capacity of our fashion designers, textile & fashion students, SMEs and women entrepreneurs in Pakistan to effectively participate in national and international fairs by a better learning the ways & means of modern-day practice with various display techniques & strategies, making a masterpiece product to gain the attention of international buyers.

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#### 4. Photos (if applicable)









	5. Evaluation Matrix Against (Total No. Of Participants 60) - October 06, 2022								
ſ	No.	Question	No. Of	No. Of	Disagree/	Neutral			
			Participants	Participants	Strongly				
			Strongly Agree	Agree	Disagree				
	1	The objectives of the training	48	7	-	-			

	were clearly defined				
2	Participation and interaction	52	3	-	-
	were encouraged				
3	The topics covered were	50	8	-	-
	relevant to me				
4	The content was organized	52	5	-	-
	and easy to follow				
5	The information given was	55	2	-	-
	helpful				
6	This training experience will	51	3	-	2
	useful in my work				
7	The trainer was	56	2	-	-
	knowledgable about the				
	training topics				
8	The trainer was well	55	3	-	1
	prepared				
9	The training objectives were	56	1	-	2
	met				
10	The time allotted for the	40	10	-	5
	training was sufficient				
11	The meeting room and	34	20	-	5
	facilities were adequate and				
	comfortable				

### 6. Press Clippings

## TDAP, AIFD organize seminar-cumdisplay on 'Fashion Forecast, Trends and Consumer Behaviour'



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