







TRADE DEVELOPMENT AUTHORITY OF PAKISTAN





Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets. TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions & trade delegations. It also conducts seminars and organizes contacts and information exchange events both physically as well as digitally.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.







PRODUCT PROFILE

Construction sector is the most potent and important segment of Pakistan for economic growth and well being. Construction sector is directly or indirectly related to more than 40 industries. This sector contribution to GDP is slightly over 2%. It has multiple linkages with other sectors of the economy.

Today, construction is the second largest sector in Pakistan's economy after agriculture. Roughly 30–35% of employment is directly or indirectly affiliated with the construction sector. As such, the construction sector in Pakistan has played an important role in providing jobs and facilitating revival of the economy.

CONSTRUCTION INDUSTRY SEGMENTS

Two broad categories of construction are General building construction and Engineering construction.

- General Building Construction Include residential, commercial, institutional and industrial buildings. Residential
 construction produces buildings for human habitation, including single-family dwellings, condominiums, multifamily
 to wnhouses, flats and apartments and high-rise apartment buildings.
- 2. Commercial construction includes retail and wholesale stores, markets and shops, shopping centers, office buildings, warehouses and small manufacturing facilities. Institutional construction are medical clinics and hospitals, schools and universities, recreational centers and athletic stadiums, governmental buildings and houses of worship and other religious buildings.
- 3. Industrial construction is a special segment of the industry that develops large-scale projects with a high degree of technical complexity. Such endeavors result in facilities that manufacture and process products; examples include steel mills, electric power-generating plants, petroleum refineries, petro chemical processing plants. Broad category of construction, sometimes called engineering construction, is characterized by designs prepared by engineers rather than architects, the provision of facilities usually related to the public infrastructure and thus owned by public-sector entities and funded through bonds, rates or taxes and a high degree of mechanization and the use of much heavy equipment and plant in the construction process. Examples are PSDP mega projects in Pakistan. Two common subcategories of engineered construction are Highway construction and Heavy construction.



Hs Codes

Detail	HS CODES
Construction Services	98240000
Property Developers or Promoters	98143000
98142000Contractors of building (including water	98142000
supply, gas supply and sanitary works), roads and	
bridges, electrical and mechanical works (including	
air conditioning), horticultural works, multi-discipline	
works (including turn-key projects) and similar other	
works	
Architects or Town Planners	98141000
Cement	2523
Ceramics products	69
Plastic PVC Pipes	39
Iron and steel	73





PRODUCTION/ SERVICES AREAS IN PAKISTAN

KARACHI, LAHORE, MULTAN, HAYDERABAD, ISLAMABD, PESHAWER, GAWADER and all other all areas of construction zones in Pakistan.

GOVERNMENT FACILITATION TO THE SECTOR

Government of Pakistan has established a National Housing Task Force, which is working by creating Naya Pakistan Housing and Development Authority (NAPHDA) with a special focus on affordable housing.

The government is also contemplating formation of Real Estate Regulatory Authority 'RERA' to promote and develop the real estate industry and protect all stakeholders especially consumers as per best international practices.

At the same time, creation of ease-of-doing-business and reforms in the fore-closure laws will enable institutional funding support, which is extremely positive. This includes refinance facilities from the Pakistan Mortgage Refinance Company 'PMRC' backed by funding from the World Bank, which is working towards making long-term affordable developer and end-buyer mortgage, a reality in the country.

These include the National Trade Corridor Improvement Program (NTCIP), the construction of large water reservoirs (Kalabagh, Diamer, Bhasha), the rehabilitation of the key barrages, delivery of clean drinking water, sanitation, and electricity to all and the new Islamabad Airport project is a prime example, which is fully operational.

REGULATORY AUTHORITY

Pakistan Engineering Council (PEC)

Associations

Association of Builders and Developers (ABAD).

Pakistan Constructor Association (PAC).

Pakistan Council of Architect and Town Planners.



TESTING / CERTIFICATIONS/ REGISTRATION AGENCIES

- 1. Construction Materials Testing SGS Pakistan
- 2. Building Standards Certifications ISO 9001:2015, ISO 14001:2015, ISO 45001:2018
- 3. Pakistan Standard Quality Control Authority



Pakistan - Construction Services Exports in current Prices

Unit: US Dollar thousand

Exporters	Exported value in 2016	Exported value in 2017	Exported value in 2018	Exported value in 2019	Exported value in 2020
China	12,690,000	23,925,706	26,593,610	27,961,631	23,930,670
Japan	9,368,500	10,388,500	9,214,900	10,569,100	7,422,959
Korea, Republic of	11,780,300	10,588,100	12,748,900	9,055,499	6,403,390
Russian Federation	3,593,000	4,811,700	5,443,300	4,785,600	4,697,531
Netherlands	2,814,080	3,478,288	3,622,342	3,543,473	4,387,175
United Kingdom	3,054,138	3,139,090	3,642,275	4,934,615	3,665,387
Denmark	6,368,943	6,907,431	9,986,711	5,809,824	3,406,839
India	2,078,802	2,284,895	3,176,519	2,912,086	2,798,716
France	3,318,496	5,437,156	2,276,880	2,759,505	2,675,023
Belgium	3,588,580	3,829,619	3,447,206	3,800,616	2,663,601
United States of America	1,690,000	2,053,000	2,842,000	3,127,000	2,349,000
United Arab Emirates	2,505,106	2,614,023	2,668,482	2,750,170	2,069,435
<u>Pakistan</u>	149,000	663,000	597,000	277,000	131,000
Ukraine	182,000	96,000	153,000	117,000	93,000
Philippines	71,285	57,326	60,954	65,821	85,361
Ireland	76,376	85,856	82,667	78,363	82,238

Pakistan Export 131 (million US dollars) in 2020

Source: ITC, UNCTAD, WTO trade in services database based



Pakistan - Construction Services Imports in Current Prices

Unit: US Dollar thousand

Unit : US Dollar thousand					
Importers	Imported value in 2016	Imported value in 2017	Imported value in 2018	Imported value in 2019	Imported value in 2020
China	8,266,580	8,567,453	8,603,558	9,276,570	8,150,821
Russian Federation	3,763,900	4,386,400	4,850,600	5,524,100	7,481,826
Saudi Arabia	5,545,880	5,605,200	6,407,480	7,053,200	6,451,500
Japan	7,455,600	8,223,600	8,240,500	7,333,200	5,461,693
United Kingdom	1,884,870	2,218,857	2,824,431	3,317,399	3,942,310
Netherlands	2,463,191	2,582,112	3,558,570	3,096,466	3,523,675
Kuwait	3,412,198	4,227,279	8,398,075	3,924,244	3,270,951
United Arab Emirates	3,104,152	2,450,647	2,614,023	2,695,711	2,014,976
France	2,376,521	2,615,212	1,676,955	1,569,503	1,956,582
Germany	2,005,708	1,858,326	1,913,146	1,981,470	1,865,206
Korea, Republic of	2,223,800	2,710,200	3,265,800	2,427,185	1,734,764
Taipei, Chinese	1,184,000	1,481,000	1,328,000	1,484,000	1,483,000
Sweden	1,599,385	1,783,351	1,820,468	1,996,383	1,407,489
Azerbaijan	2,976,006	2,482,167	1,331,496	1,034,176	1,141,971
United States of America	1,768,000	1,950,000	3,077,000	1,377,000	1,131,000
<u>Pakistan</u>	689,000	1,216,000	1,221,000	501,000	57,000
Jordan	16,803	17,324	27,465	34,930	54,508

Pakistan Import 57 (million US dollars) in 2020

Source: ITC, UNCTAD, WTO trade in services database based



Addresses of Construction Services Companies

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Website: www.nespak.com.pk

Habib Rafiq Pvt Ltd

13, Block-H Gulberg-II, Lahore. Pakistan. (+92-42) 35711411, hrl@habibrafiq.com, www.habibrafiq.com

SKB Construction Services Company

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ZKB construction Services

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Descon Construction Company

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