

READYMADE GARMENTS

(KNITTED & NON-KNITTED)



**TRADE DEVELOPMENT AUTHORITY
OF PAKISTAN**





TDAP INTRODUCTION

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.

Introduction of Readymade Garment

Readymade garments industry of Pakistan is innovative and creative. It produces new designs according to latest fashion trends of the industry and needs of the customers. USA, Germany, UK, Spain, Italy, and France are the main export destinations of Pakistan's Readymade Garments. Knitted garment and hosiery are playing a pivotal role in value addition in the clothing sectors where the products are wide in range and include T-Shirts, Jogging Suits, Jerseys, Pajamas, Sport, Shirts, Gloves, Night Gowns, Track Suits, Sweaters and socks. The products also include utility items such as overalls, shirts Trousers, sports shirts jeans and night suit.

Readymade garments of Pakistan not only satisfying demand of local customers but also have high demand in international. The sector produces enough to meet local demand. Most of the machines utilized by the industry are imported. The total exports of the articles of apparel including knitted and not-knitted apparels by Pakistan crossed \$5 billion in 2019.

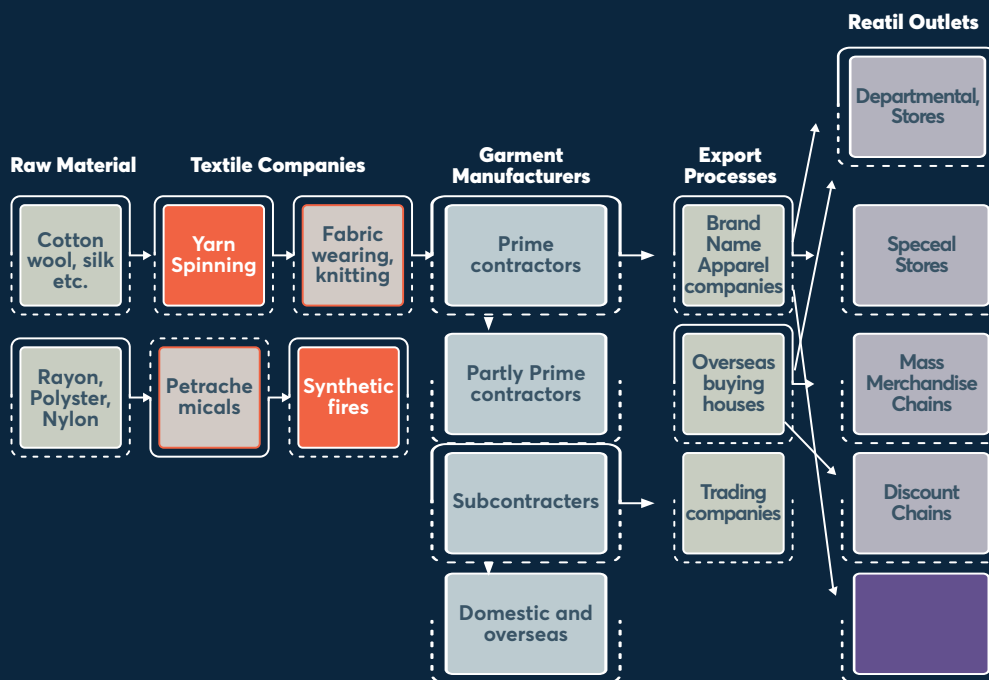


Brief on facts of Textile and readymade Garment Industry of Pakistan

Facts and contribution of textile and readymade garment of Pakistan in economy and export of Pakistan is given following;

- Pakistan is the 8th largest exporter of textile products in Asia.
- It is 4th largest producer and 3rd largest consumer of cotton.
- It comprises of 46% of the total manufacturing sector and provides employment to 40% of the total labour force.
- The industry consists of 11.3 million spindles, 3 million rotors, 350,000 power looms, 18,000 knitting machines and processing capacity of 5.2 billion square meters.
- It has about 700,000 industrial and domestic stitching machines. There are 21 filament yarn units having capacity of 100,000 tons.
- A complete textile value chain exists in the country, unlike many other countries that possess only the primary base or the finished base.
- Pakistan has supply base for almost all man-made and natural yarns and fabrics, including cotton, rayon and others. This abundance of raw material is a big advantage for Pakistan due to its beneficial impact on cost and operational lead time.
- The demand for textiles apparel in the world was around \$1.2 trillion at the end of FY18 and it is projected to increase at a CAGR of 2% during the next 4 years. Given the positive demand outlook, Pakistan has significant opportunity to earn foreign exchange through textile exports.
- Pakistan can produce goods at a cheaper cost as compared to western countries and hence is a good location for outsourcing production.
- Many international brands currently operate in Pakistan and work with the local textiles mills such as H&M, Levis, Target, Nike, Adidas, Puma etc.

Main activities in ready-made garments value chain



Raw Material Networks ----- Intermediate good Network----- Production Network----- Export Network----- Marketing Networks

Top exports of Pakistan in Readymade Garments

Top exports of Pakistan in Readymade Garments

S.N	HS Code	Name of Product
1	620322	Men's or boys ensembles of cotton (excluding knitted or crocheted, ski ensembles and swimwear)
2	620342	Men's or boys trousers, bib and brace overalls, breeches and shorts, of cotton
3	610590	Men's or boys shirts of textile materials, knitted or crocheted (excluding of cotton or manmade)
4	611090	Jerseys, pullovers, cardigans, waistcoats
5	610910	T-shirts, singlets and other vests of cotton, knitted or crocheted

Chapter 61 Articles of apparel and clothing accessories, knitted or crocheted

HS CODE:

Sr. No	Headings	Description
1	61.01	Men's or boys' overcoats, car-coats, capes, cloaks, anoraks (including ski-jackets), windcheaters, wind-jackets and similar articles, knitted or crocheted
2	61.02	Women's or girls' overcoats, car-coats, capes, cloaks, anoraks (including skijackets), windcheaters, wind-jackets and similar articles, knitted or crocheted
3	61.03	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear), knitted or crocheted
4	61.04	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, bib and brace overalls, breeches and shorts (other than swimwear), knitted or crocheted.
5	61.05	Men's or boys' shirts, knitted or crocheted.
6	61.06	Women's or girls' blouses, shirts and shirt blouses, knitted or crocheted.
7	61.07	Men's or boys' underpants, briefs, nightshirts, pyjamas, bathrobes, dressing gowns and similar articles, knitted or crocheted.
8	61.08	Women's or girls' slips, petticoats, briefs, panties, nightdresses, pyjamas, négligés, bathrobes, dressing gowns and similar articles, knitted or crocheted.
9	61.09	T-shirts, singlets and other vests, knitted or crocheted.
10	61.10	Jerseys, pullovers, cardigans, waistcoats and similar articles, knitted or crocheted.
11	61.11	Babies' garments and clothing accessories, knitted or crocheted
12	61.12	Track suits, ski suits and swimwear, knitted or crocheted.
13	61.13	Garments, made up of knitted or crocheted fabrics.
14	61.14	Other garments, knitted or crocheted.
15	61.15	Panty hose, tights, stockings, socks and other hosiery, including graduated compression hosiery (for example, stockings for varicose veins) and footwear without applied soles, knitted or crocheted.
16	61.16	Gloves, mittens and mitts, knitted or crocheted.
17	61.17	Other made up clothing accessories, knitted or crocheted; knitted or crocheted parts of garments or of clothing accessories (- Shawls, scarves, mufflers, mantillas, veils and the like

(Source: Trade map ITC)

List of importers for the selected product

Product: 61 Articles of apparel and clothing accessories, knitted or crocheted Unit: thousand USD

USD Thousands	Importers	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
	World	200,599,851	215,101,300	215,917,654	187,464,309	233,608,684
	United States of America	45,745,754	47,681,654	48,160,270	38,254,141	52,283,428
	Germany	19,051,641	20,233,915	19,639,904	18,990,708	22,754,784
	Japan	12,810,747	13,781,060	13,663,490	11,989,270	12,526,923
	France	10,854,942	11,796,521	11,584,604	10,253,183	12,243,825
	United Kingdom	12,504,993	13,048,094	13,018,418	11,092,497	11,971,718

(Source: Trade map ITC)

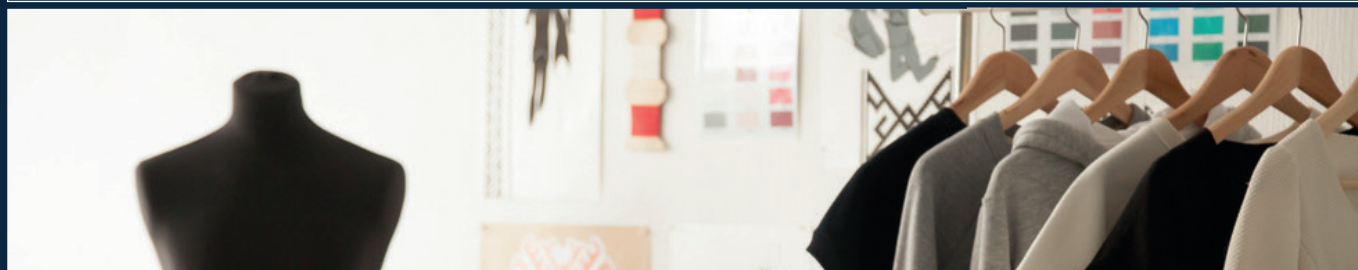
Top Knitwear Exports of Pakistan

Product: 61 Articles of apparel and clothing accessories, knitted or crocheted

List of exporters for the selected product

USD Thousands	Exporters	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
	World	223,155,009	238,277,983	238,229,416	211,716,643	262,941,282
	China	71,972,535	73,525,495	71,440,138	62,243,501	78,216,156
	Bangladesh	17,647,138	19,944,238	20,707,275	18,943,867	25,039,929
	Viet Nam	12,058,645	13,850,362	14,884,923	13,700,827	17,838,164
	Germany	9,787,282	11,103,946	11,314,712	11,101,475	13,175,949
	Italy	8,738,980	9,637,815	10,230,024	9,076,007	11,040,869

(Source: Trade map ITC)



Product: 62 Articles of apparel and clothing accessories, not knitted or crocheted

List of exporters for the selected product

USD Thousands	Exporters	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
	World	224,098,581	235,067,955	233,852,474	205,812,488	227,134,407
	China	73,591,016	71,448,039	66,798,309	62,342,227	63,306,153
	Bangladesh	16,678,190	18,656,419	19,602,259	16,806,504	19,306,014
	Viet Nam	12,337,235	14,301,298	15,153,098	13,329,806	15,827,301
	Italy	12,651,972	13,790,590	13,939,065	11,747,417	13,784,591
	Germany	10,530,548	12,276,548	12,489,807	11,500,058	12,208,604

(Source: Trade map ITC)

Exports of Not Knitted Products

Product: 62 Articles of apparel and clothing accessories, not knitted or crocheted

List of importers for the selected product

Product: 61 Articles of apparel and clothing accessories, knitted or crocheted Unit: thousand USD

USD Thousands	Importers	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
	World	198,767,480	213,163,043	213,059,845	189,298,836	203,121,733
	United States of America	37,804,711	39,014,939	39,224,194	32,911,543	35,064,056
	Germany	18,495,676	19,690,767	19,316,522	18,156,843	19,098,714
	France	11,772,114	12,683,699	12,376,212	11,027,206	11,961,196
	Japan	13,563,272	14,708,493	14,301,882	11,964,712	11,307,663
	Spain	10,019,573	10,842,760	10,732,860	8,673,908	9,617,685

(Source: Trade map ITC)

1. Pakistan's export potential based analysis (realized vs untapped potential specific to top exporting products in chapter 61)



Pakistan's products with potential

Legend

- Export potential
- Realized potential
- Apparel

ITC Export Potential Map
exportpotential.intracen.org

<https://exportpotential.intracen.org/en/products/tree-map?exporter=586&fromMarker=i&toMarker=w&market=w&whatMarker=k>

TOP EXPORTERS

Company: SAAM International
Address: 37 Meezan Market, Circular Road, P.O. Box: 87300, Quetta, Balochistan, Pakistan
Phone: 0302 8278873
Email: sarah@garesources.net

Company: Manhattan Enterprises / Jubilee Apparels
Address: Plot 2. 3. IV, KEPZ Sector A Karachi Export Processing Zone (KEPZ) Landhi Town, Karachi, Karachi City, Sindh
Phone: 0300 8205766, 0300 8251487
Email: mandvia@hotmail.com

Company: Chen One Ltd.
Address: 92-93 E1, Gulberg III, Halli Road, Lahore, Tel. 0800 – 24361(CHEN 1), (92 41) 35758965
Phone: 0308 7770000
Email: kashif@chenone.com

Company: Ahmed Enterprises
Address: Makkah Colony Rd, Makkah Colony, Gulberg 3, Makkah Colony, Lahore, Punjab 54000
Phone: 0300 2750504
Email: asif@ahmedenterprises.com.pk

Company: BENZER APPARELS
Address: Twp., Sector 12 North Karachi Twp, Karachi, Karachi City, Sindh
Phone: 0300-8238011 / 36412169
Email: ahtesham@benzerapparels.com

Company: Gul Ahmed Textiles
Address: GTM - 2, PLOT HT-4/B, LANDI INDUSTRIAL AREA
Phone: 0345 2809756
Email: umair.muzaffar@gulahmed.com

Company: Naeem Impex Pvt Ltd
Address: A25/B1 Metroville Road, Karachi, Pakistan, Sindh Industrial Trading Estate, Karachi, Karachi City, Sindh 75840
Phone: 0302-8201452 / 32569906-10
Email: siraj@naeemimpex.com

Company: Mianoor Textile Industries (Pvt) Ltd
Address: D-97 Sindh Industrial Trading Estate, Karachi, Karachi City, Sindh
Phone: 0300-8265583 / 3256-7026
Email: umianoor2019@gmail.com , umair@mianoor textile.com

Company: Alshirakat Industries (Pvt) Ltd.
Address: PLOT NO. A-64,HILL STREET, S.I.T.E., KARACHI.
Phone: 0300-8255946
Email:haaris@casualcutssourcing.com

Company: Naeem Enterprises
Address: A-B, Hub Chowki Rd, Sindh Industrial Trading Estate, Karachi, Karachi City, Sindh
Phone: 0300-2115567
Email: zafar@naeementerprise.com

Company: Al Karam Textiles
Address:
Phone: 0300 8231500
Email: fawad@alkaram.com

Company: Ismail Sports Garment Industry (Unit - 2)
Address: 1D/3, Sector 21, Korangi Industrial Area , Karachi
Phone: 92-21-35014564-6692-92-21-35014 572-73 0300-9235092
Email: ashfaq@ismailgarments.com

Company: MYM Knitwear
Address: L22 block 21 F.B Area, KHI
Phone: 0321-8237013
Email: mymknitwear@gmail.com; mahmoodnara@mymknitwear.com; mujtabanara@mymknitwear.com

Company: Multinational Export Bureau
Address: WH-7, SECTOR 16 B, NORTH KARACHI IND. AREA
Phone: 0300-8201503/0300-2030343
Email: Babar@meb.com.pk

Company: Pelikan Knitwear
Address: Plot # 67, Sector 28, K.I.A, Karachi
Phone: 0320-1210353 & 02132585511-12
Email: info@pelknit.com

Company: Bills Inc
Address: Plot #131, Sector 15, Korangi Industrial, Area,
Phone: 0333-2271995/0300-8221183
Email: shabbir@bills-inc.com

Company: M/s Gold Panel International
Address: International, Pasrur Road, Lakhon Pur, Sialkot
Phone: 052-3540006-7
Email: info@goldpanelgroup.com

Company: M/s Vivify International, Road, Sialkot.
Address: 10 km, Lakhon Pur, Pasrur
Phone: 0300-9618235
Email: sheikh@wellwayind.com

Company: Momin Sports
Address: PO Harrar, Wazirabad Road, Sialkot
Phone: 03338608171/0523560035
Email: info@mominsports.com

Company: BRIGHT SPORTS
Address: 73, 75 B, S.I.E SIALKOT
Phone: 0300-4260094/3255688
Email: info@brightsports.com

Company: AL-QURESH FABRICS (PVT) LTD
Address: P-76/A PUNJAB SMALL INDUSTRIAL ESTATE SARGODHA ROAD FAISALABAD
Phone: (0301 8659262)/0418586674
Email: tahir@alqureshfabrics.com

Company: Eureka Industries
Address: Manufacturer Exporter Garments, Gloves, Martial Arts
Phone: 03008611727
Email: ks@eureka.com.pk

Company: COLARO SPORTS
Address: LIAQAT ALI ROAD PLOT# 79-81 S.I.E SIALKOT
Phone: 0300-8612706
Email: usman@colarosports.com

Company: SBA Brothers
Address: Zafarwal Road Ahmad Nagar Bonga Sialkot
Phone: 03006162557
Email: bilal@sba-brothers.com

Company: ZAS Textiles
Address: P-351, Maqbool Road, Faisalabad 1st Floor Al-Mustafa Center, Yarn Market, Montgomery Bazar, Faisalabad
Phone: 0300-72726500321/8660721
Email: info@zas.com.pk

Company: Zulfikar Brothers HassanZB International
Address: 4- Norgate street Sialkot Cantt . 51310
Phone: +92 300 8616617
Email: info@zbggroup.com

Company: Muhammad Ashraf (Pvt) Ltd
Address: Plot 75, Sector 7-A, KIA, Karachi
Phone: 0300-8229363/021-35062488-90
Email: atif@afleather.com

Company: IRONWILL GROUP
Address: KHADIM ALI ROAD , OPP AL KHIDMAT HOSPITAL Sialkot
Phone: 0300-0704055
Email: info@ironwillgroup.com

Company: KM Ashraf & Sons (Pvt) Ltd.
Address: Pull Aik, Aminabad Road, Sialkot-51310 Pakistan
Phone: 0300-6124661
Email: anjum@kmashraf.com.pk

Company: Mount Fauji Textiles
Address: D-148 SITE Karachi
Phone: 0300-7882807
Email: nafees@mountfaujixtextiles.com

Company: Filtrade Pvt Ltd.
Address: First Floor, 1-A Sector No 12-C, North Karachi industrial Area North Karachi
Phone: 0301-8247071
Email: ahfleo@yahoo.com

Company: Global Exports – I MD.SHAHID Global Exports – II
Address: F-61/J, SITE
Phone: 0300-2981934
Email: global@electrosteel.com

Company: Mahad International
Address: Plot# 21 Sector 12, North Karachi, Industrial Area
Phone: 0321-3788296
Email: am@ammerchandisingltd.com

Company: NOOR APPARELS
Address: F-115A, SITE, KARACHI
Phone: 03332373044 /021-32582706
Email: yusuf@noorapparels.com

Company: Zubisma Apparel
Address: Plot#25Sector 12, North Karachi, Industrial Area
Phone: 0345 8294774
Email: amiriza@ammerchandisingltd.com

Company: AM Merchandising
Address: Plot # 15/E SITE Industrial Area Karachi
Phone: 0321-8294773
Email: info@ammerchandisingltd.com

Company: Premium Knits
Address: F-261, S.I.T.E, Area. Karachi - Pakistan
Phone: 0300-8241373
Email: Tehseen@premiumknits.com.pk



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