

## **Report on Pakistan-Tajikistan Business Forum and B2B Meetings**

The Pakistan-Tajikistan Business Forum and B2B Meetings were decided to be held on 12<sup>th</sup> December, 2024 but it was postponed to be 13<sup>th</sup> December, 2024 due to delay of flight of Tajik delegation. The event was held at the Islamabad Chamber of Commerce and Industry (ICCI), Islamabad. The event aimed to strengthen economic ties, foster bilateral trade, and explore collaborative opportunities between the business communities of Pakistan and Tajikistan.

### **Plan of B2B Meetings**

The B2B meetings were divided into two sessions. The first session lasted from 09:00 AM to 12:00 PM, followed by a second session held after the Business Forum, from 2:30 PM to 5:00 PM. A total of 24 companies from Tajikistan participated, while over 200 representatives from 120 plus Pakistani companies of different sectors attended these sessions.

### **Participation of Pakistani Companies**

A total of 330 plus Pakistani companies initially confirmed their participation (list enclosed). However, due to continuous changes of Tajik delegation and exclusion of delegates of some sectors, Pakistani companies of the relevant sectors did not participate in the event. Despite these challenges, the forum attracted significant interest, with many representatives participating actively.

### **Industries Represented:**

The event hosted companies from diverse and strategic sectors, including:

- Agro products, juice & beverages and pulp & fruits, etc.
- Energy, electric equipment
- Multi-trading,
- Textile
- Construction Material
- Industry
- Logistics and tourism

### **Key Statistics of Business Forum & B2B meetings**

#### **Participation from Tajikistan**

A delegation comprising 24 companies representing various sectors from Tajikistan attended the forum. These companies showcased their expertise and explored potential partnerships with Pakistani counterparts.

#### **Pakistani Business Delegation**

Over 120 businessmen from diverse industries in Pakistan participated in the forum and B2B

meetings. Their participation underscored the growing interest in enhancing trade relations with Tajikistan.

### **B2B Meetings**

More than 350 business-to-business (B2B) meetings were successfully arranged. These meetings provided a platform for direct interaction and discussion of potential joint ventures, investments, and trade agreements.

### **Expected Business Outcomes**

The event is anticipated to generate business transactions worth USD 300 million, reflecting the significant potential for trade and investment between the two countries. Details of which are furnished below:

- a. Agro products: USD 97 Million
- b. Energy, electric equipment : USD 20 Million
- c. Multi-trading: USD 105 Million
- d. Textile: USD 10 Million
- e. Construction Material: USD 15 Million
- f. Industry: USD 45 Million
- g. Logistics and tourism: 15 Million

### **Conclusion**

The Pakistan-Tajikistan Business Forum and B2B Meetings proved to be a highly productive event, offering substantial opportunities for mutual collaboration. The strong participation from both sides highlights the commitment to bolstering bilateral economic relations. Moving forward, continued engagement through such forums will be instrumental in achieving sustainable growth in trade and investment between Pakistan and Tajikistan.







