



EMBASSY OF THE ISLAMIC
REPUBLIC OF PAKISTAN
JAKARTA, INDONESIA
(Trade & Investment Wing)

No. 3(11)/2024-reports

21 November, 2024

The Secretary

Trade Development Authority of Pakistan (TDAP)
Karachi

SUBJECT: **MARKET INTELLIGENCE REPORT ON KINNOW**

Kindly refer to the above cited subject.

2. The brief market intelligence report on Kinnow in Indonesia and the SPS requirements including the latest regulations is enclosed herewith for sharing with the relevant stakeholders.

Best Regards

(Muhammad Naseem Rashed)
Minister, Trade & Investment

Copy to:

Maryam Aslam
Section Officer (SEA-I)
Ministry of Commerce
Islamabad

Brief Market Report on Kinnow

1. Introduction

Indonesia is the 8th most important Kinnow market for Pakistan after Afghanistan, UAE, Russia, the Philippines, Saudi Arabia, Kazakhstan, and Oman¹. Indonesia is a sizable producer of citrus with annual production of around 2.8 million metric tons in 2023². However, most of this produced is consumed domestically with only a meagre export worth US\$ 0.73 million to Malaysia, France and Netherlands³.

2. Mandarin Imports by Indonesia

In 2024, the Indonesian citrus imports were 86,579 tons worth US\$ 153 million⁴. According to the National Bureau of Statistics (BPS), Indonesia's average annual imports during the last three years was around 93,163 tons worth US\$ 176 million. China has gained 71.6% of the total market share. On the other hand, Australia accounted to around 15.09% of Indonesia's imports, while Argentina has 1.09% of Indonesia's imports. The remaining import market for Indonesia is shared between other countries including Egypt and USA.

Import of Mandarin by Indonesia (US\$)

	2020	2021	2022	2023	2024
World	98,789,385	174,804,979	182,805,605	184,727,475	153,440,196
China	60,205,151	102,792,195	137,119,233	143,845,909	109,928,770
Australia	7,482,577	13,257,529	13,356,129	23,029,910	23,159,904
Pakistan	27,396,058	49,493,627	28,431,512	14,314,641	17,067,021
Argentina	1,140,491	5,170,535	1,438,837	1,380,596	1,681,050

Source: Statistics Indonesia

Import of Mandarin by Indonesia (Tonnes)

	2022	2023	2024
World	107,872	107,772	85,401
China	78,244	87,299	63,765
Pakistan	22,579	10,049	10,850
Australia	6,284	9,782	10,023
Argentina	763	640	762

Source: Statistics Indonesia

¹ The Observatory of Economic Complexity (OEC) Report in 2022.

² Reportlinker.com

³ Statistics Indonesia (BPS)

⁴ Statistics Indonesia (BPS)

3. Pakistan's share

Pakistan exported Kinnow worth US\$ 17.06 million in 2024 with a share of 11.12% of Indonesian mandarin market.

4. SPS requirements

Following SPS requirements need to be fulfilled for Kinnow exports to Indonesia:

- a. Import Recommendation Letter (RIPH) and Import Permit (SPI) is required by Indonesian Ministry of Agriculture and Ministry of Trade respectively.
- b. Pre-shipment inspection by SGS is mandatory.
- c. Good Agricultural Practices Certificate (GAP) is required.
- d. Good Handling Practices Certificate (GHP) is mandatory.
- e. Certificate of Analysis issued by duly approved laboratories is mandatory.

5. New/latest regulations

This Mission is intensely engaged with relevant ministries and organizations relating to our exports of Kinnow. The Indonesian Quarantine Authority Agency has communicated a latest regulation which require prior notice (Code of document: K-1.2) by the exporting country to the IQA prior to the departure of the said commodity to Indonesia (detailed presentation enclosed)

Under the new decree, exporters must submit a Prior Notice to the IQA, providing a detailed description of goods to ensure compliance with Animal, Fish, or Plant Quarantine Requirements prior to departure from the country of origin.

The Pakistani exporters can complete this Prior Notice application through <https://notice.karantinaindonesia.go.id>. Technical information regarding the prior notice application process is enclosed for your reference. This regulation has come into force on October 1, 2024.

6. Recommendations:

In 2023, Kinnow accounts for around 4.62% of Pakistan's exports to Indonesia, whereas in 2024 (January to September), Kinnow has accounted to 4.14% of Pakistan's exports to Indonesia. Timely issuance of Kinnow quota every year in January has become a recurrent issue because quota is issued at a time when Pakistani Kinnow season is at its peak. Following is suggested to increase Pakistan's share in Indonesian market.

- a. Recently, Indonesia has waived the condition of GAP certification for few countries, e.g., Australia. Pakistan should pursue the case with Indonesian authorities to get the similar concession for Pakistani Kinnow, and this Mission is working on it.
- b. Ministry of Commerce should take lead in leveraging the lopsided PTA with the Indonesian authorities and maintain pressure to issue Kinnow quota timely.
- c. Increased participation of Kinnow growers/exporters in next edition of Sial Interfood is recommended.
- d. A Zoom meeting with this Mission is requested to DG Agro, TDAP with exporters of Kinnow from Pakistan so that a comprehensive discussion/strategy is finalized to overcome challenges/bottlenecks for increasing our Kinnow exports in Indonesia.

Implementation of Prior Notice and Quarantine Certificate

ANTARJO DIKIN, Ph.D.
INDONESIAN QUARANTINE AUTHORITY
THE REPUBLIC OF INDONESIA





SPS WTO Notification



- G/SPS/N/IDN/149 (4 July 2024) : Draft Decree of the Chairman of the Indonesian Quarantine Authority Concerning Quarantine Documents And Seals
- Referring to G/SPS/N/IDN/148:
 - Indonesia will require the following documents for the importation of **animal and animal products, fish and fish products, plant and plant products** into the territory of Indonesia : ***Prior Notice (K-1.2), Notification of Non-Compliance (K-7.4)***
 - Indonesia will also issue the following documents for the exportation of **animal and animal products, fish and fish products, plant and plant products** from the territory of Indonesia: ***Animal Health Certificate (KH-1), Sanitary Certificate of Animal Products (KH-2), Health Certificate for Fish and Fish Products (KI-1), Phytosanitary Certificate (KT-1), Phytosanitary Certificate for re-export (KT-2), and Certification for Export of Processed Product/Non-Regulated Article (KT-4):***



Quarantine Service In Glance

- New Era Mission from Indonesia Law No. 16 of 1992 to Law No. 21 of 2019 (27 years – 5 generation)
- Global trade mission >> WTO sanitary and phytosanitary measures, WTO Trade facilitation Agreement, Safe Biodiversity
- Border strategic >>> Pre-Border and post border service
- High risk for quarantine matters >> much entry point for quarantine pests with less capacity
- Why the prior notice and electronic certificate are needed



Alfar Hussain Khokhar
PhD Agro & Food
Thursday, 21 November, 2024, 2:14:29 PM



Prior Notice K.1-2 (Notification Prior-Arrival)

- To inform description of goods to fulfill Animal/Fish/Plant Quarantine Requirements Prior Arrival Consignment in Indonesia (Before Departure from Original Country)
- **Mandatory document** submitted by the exporter in the country of origin (the exportation of animals, fish, plants, or its derivative products, required documents by Indonesian Quarantine Authority before the Consignment of commodity be departed to Indonesia)

(Appendix II IQA Regulation No 9 of 2024)



Arha Hussaini, Ph.D. Agro & Food
Thursday, 21 November 2024 14:29



Notification of Non-Compliance K.7- 4



- To Inform NPPO exporting Country, Authority Competent for Food Safety of Exporting Country against Non-Compliance of Consignment after Inspection at Port of Entry (Arrival Country) on SPS matters
- NPPO and Authority Competent Exporting conduct further corrective action and report to NPPO and Authority Competent in Indonesia

(Appendix II IQA Regulation No 9 of 2024)

Thursday, 21 November 2024, 2:14:29 PM
Arhar Hussaini Khokhar
DG Agro & Food
2024, 2:14:29 PM



Quarantine Certificate

Appendix II IQA Regulation No 9 of 2024



Health Certificate for Fish and Fish Products (KI-1): Health Assurance of fish and Fishery Products for Exporting.

Phytosanitary Certificate for Export (KT-1): Plant Health Assurance for Exporting Plants or Plant Products (NPPO exporting country to NPPO Importing Country)

Sanitary Certificate of Animal Products (KH-2): Assurance for Animal Products for Quarantine Domestic and Exporting

Phytosanitary Certificate for re-export (KT-2): This is to certify that the plants, plant products or other regulated articles imported into (Indonesia) from eg. Denmark covered by Phytosanitary certificate for export No. _____, NPPO transit country to NPPO Importing Country

Animal Health Certificate (KH-1): Assurance for Life Animal Health for Domestic Quarantine and Export

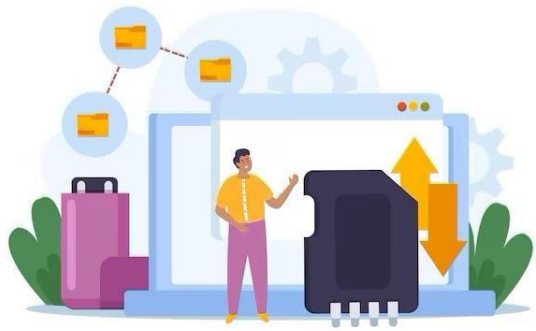
Certification for Export of Processed Product/Non-Regulated Article (KT-4): Document from Plant Quarantine to assure a consignment fulfill plant health but the commodity should no be issued the Phytosanitary Certificate due to the consignment was full process product without any possible quarantine pests associated (Refer to ISPM 32)



Watermark: Athar Hussain Khokhar, Thursday, 21 November 2024, 2:14:29 PM



Going paperless



- **Indonesia Quarantine Authority**
Paperless certificates/documents.
- If necessary, the printed document may do yourself



Athar Hussain Khokhar
DG Agro&Food
Thursday, 21 November, 2024, 2:14:29 PM



Web-application



How to Submit a Prior Notice

1. Go to <https://notice.karantinaindonesia.go.id>
2. Register for an account
3. Create and Submit a Prior Notice

How to verify Quarantine Certificate

1. Go to <https://ptk.karantinaindonesia.go.id/check-cert>
2. Enter certificate number and serial number, then Validate
3. If the document is not found, then the document is not valid

Terima Kasih, Thank You

ANTARJO DIKIN, Ph.D.
INDONESIAN QUARANTINE AUTHORITY
THE REPUBLIC OF INDONESIA



PRIOR NOTICE DOCUMENT & QUARANTINE CERTIFICATE



'Mechanism and Procedure'



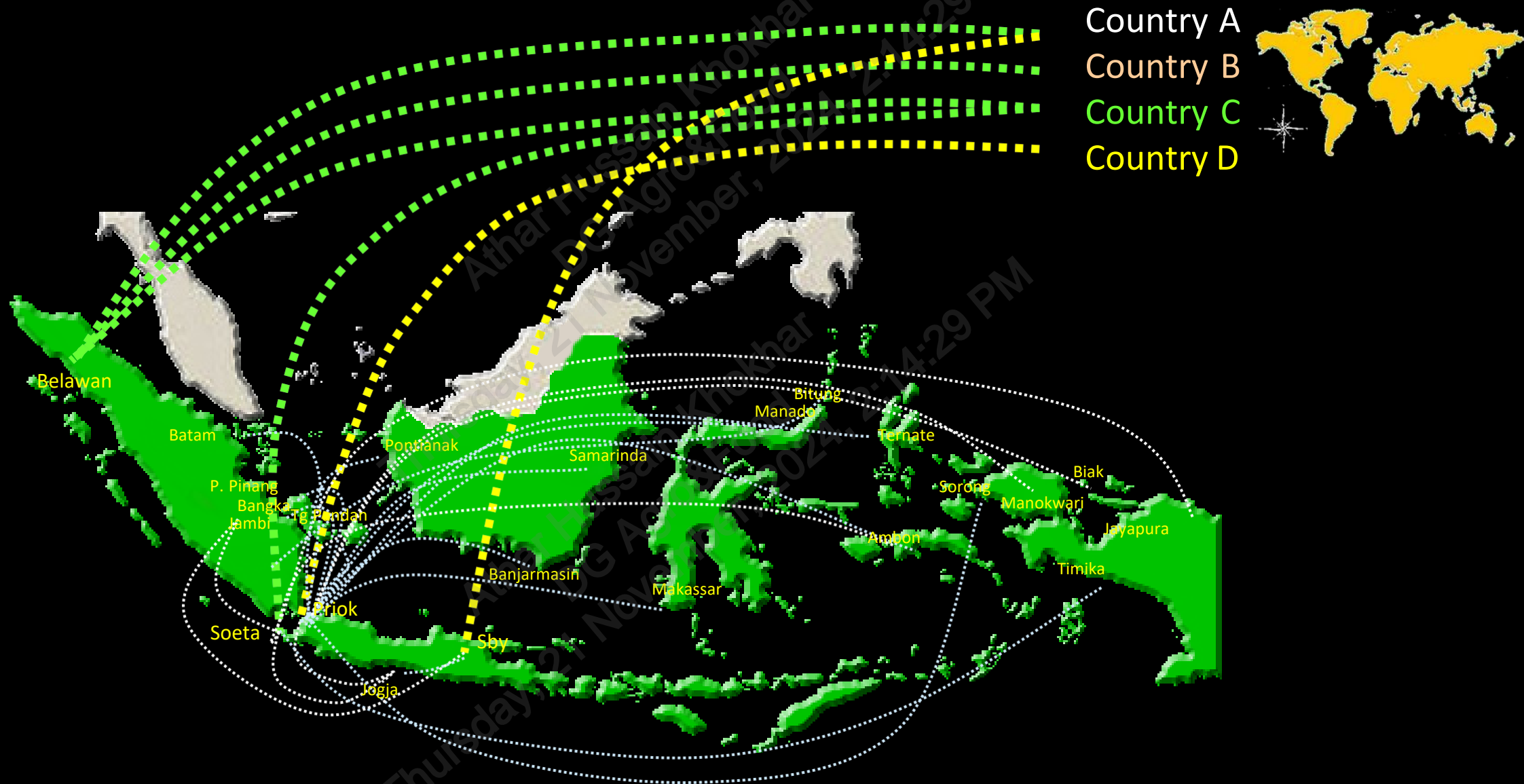
READINESS

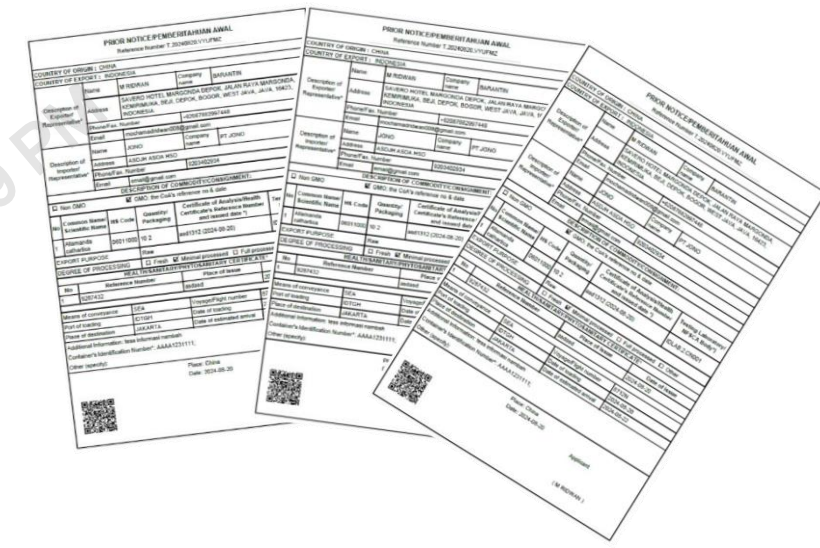


Ichwandi

**Indonesia Quarantine Authority
(IQA)**

Transmovement of Commodity





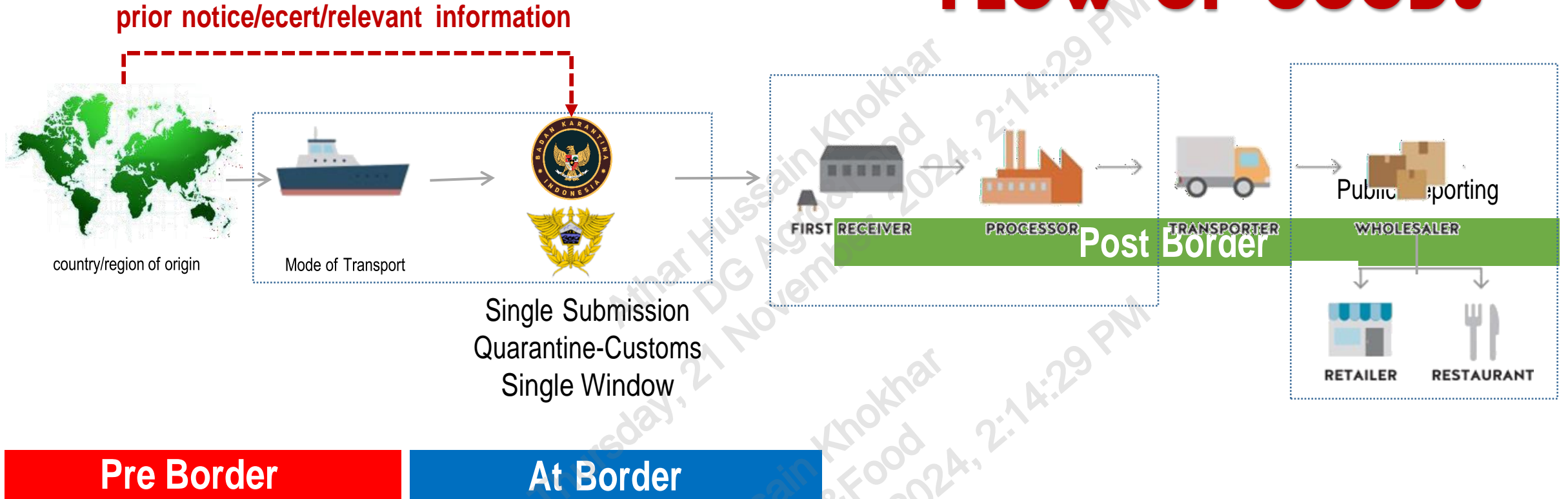
Prior Notice



a Mandatory document submitted by the exporter in the country of origin regarding the exportation of animals, fish, plants, and their derivative products along with required documents to the Indonesian Quarantine Authority before the Consignment of commodity will be departed to Indonesia

Athar Hussain Khokhar
Thursday, 21 November 2024, 2:14:29 PM
Thursday, 21 November 2024, 2:14:29 PM

FLOW OF GOODS



Athar Hussain Khokhar
DG Agro & Food
Thursday, 21 November, 2024, 2:14:29 PM

All relevant information must be obtained from the country/region of origin incld the prior notice

Requirement verification process and subject for inspection at the border

- Implementation of post-entry quarantine
- Supervision and control
 - Inspection at Quarantine Installation
 - Data exchange with other authorities
 - Incld Public Reporting etc

Athar Hussain Khokhar
DG Agro&Food
Thursday, 21 November, 2024, 2:14:29 PM

Mechanism and Procedure



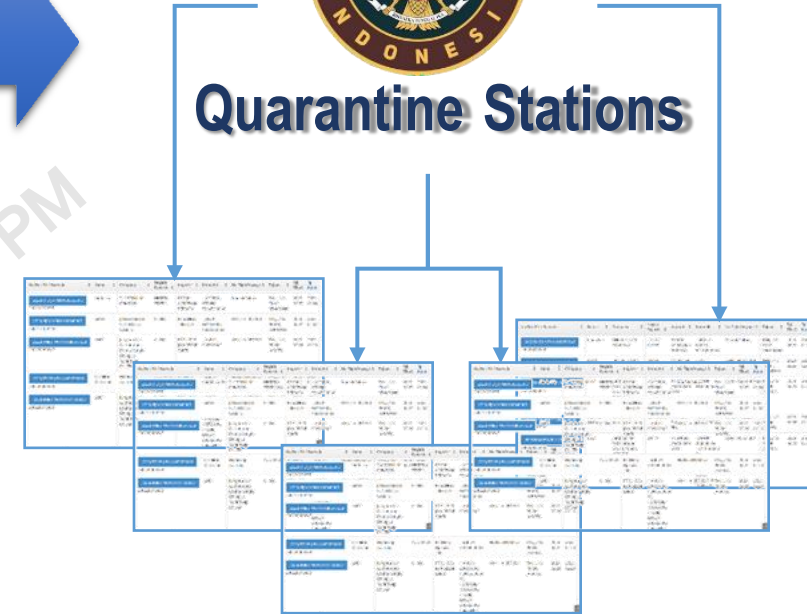
Exporter of country of origin



IQA-Prior Notice App




Quarantine Stations

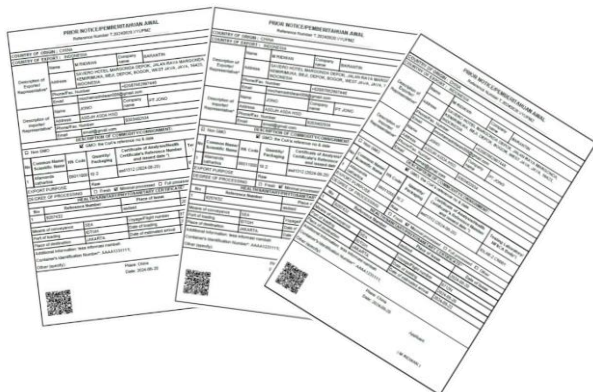
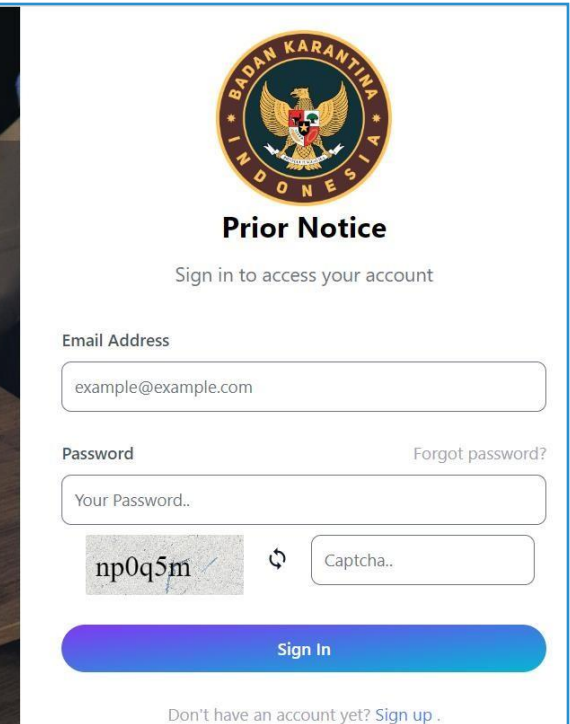
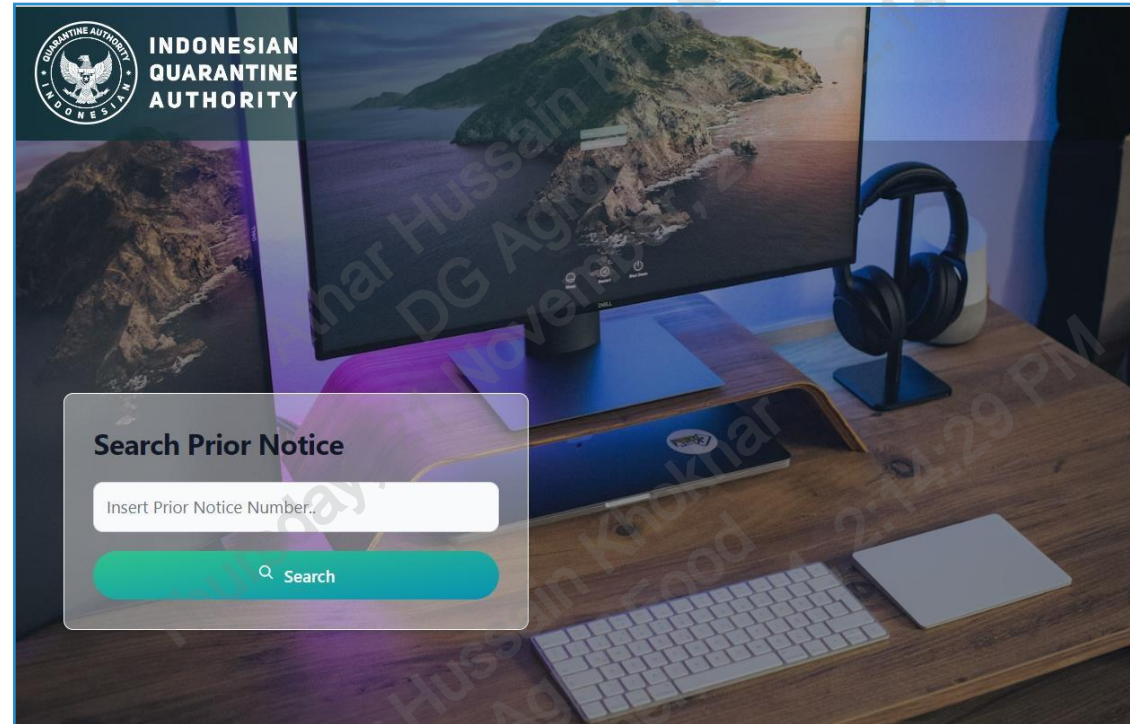


Usage:

- Exporters complete registration on the Quarantine system
- Access code and password will be sent via email to the exporter's log in.
- Exporters log in and submit commodity export information from the country of origin through the Prior Notice App
- Submission of the prior notice is carried out after the commodity has been loaded onto the means of transport.
- The information received by the system will be distributed to the quarantine station.

PRIOR NOTICE/PEMBERITAHUAN AWAL					
Reference Number: T.20240820.VYUFMZ					
COUNTRY OF ORIGIN: CHINA					
COUNTRY OF EXPORT: INDONESIA					
Description of Exporter/Representative*		Name	M RIDWAN	Company name	BARANTIN
Address		SAVERO HOTEL MARGONGDA DEPOK, JALAN RAYA MARGONGDA, KEMIRIMUKA, BEJI, DEPOK, BOGOR, WEST JAVA, JAWA, 16423, INDONESIA			
Phone/Fax Number*		+620878290748			
Email		moohamadriwan00@gmail.com			
Description of Importer/Representative*		Name	JONO	Company name	PT JONO
Address		ASDAN ASDA HSD			
Phone/Fax Number		0203402934			
Email		emas@gmail.com			
DESCRIPTION OF COMMODITY/CONSIGNMENT:					
<input type="checkbox"/> Non GMO <input checked="" type="checkbox"/> GMO: the CoA's reference no & date					
No	Common Name/Scientific Name	HS Code	Quantity/ Packaging	Certificate of Analysis/Health Certificate's Reference Number and issued date *)	Testing Laboratory/ HFSCA Body*)
1	Alamanda	06011000	10.2	asd1312 (2024-08-20)	ILAB.2.CND01
EXPORT PURPOSE: Raw					
DEGREE OF PROCESSING: <input type="checkbox"/> Fresh <input checked="" type="checkbox"/> Minimal processed <input type="checkbox"/> Full processed <input type="checkbox"/> Other					
HEALTH/SANITARY/PHYTOSANITARY CERTIFICATE*					
No	Reference Number	Place of Issue	Date of Issue		
1	9287432	asdad	2024-08-20		
Means of conveyance		SEA	Voyage/Flight number: 8712N		
Port of loading		IDTGH	Date of loading: 2024-08-20		
Place of destination		JAKARTA	Date of estimated arrival: 2024-08-22		
Additional information: less informasi nambah					
Container's Identification Number*: AAAA1231111					
Other (specify):					
Place: China		Date: 2024-08-20		Applicant:	
		(M RIDWAN)			

Prior Notice App



<https://notice.karantinaindonesia.go.id>

DEMO



Data Matching

Import Decl

Prior Notice

No. Cert	PCNU 127625804	No. E-Cert	127625804														
Recipient's Name	.PT. [REDACTED]	Recipient's Name	[REDACTED]														
Recipient Address	[REDACTED]	Recipient Address	[REDACTED] Aruna, Kec. Taniung Priok, Jakarta Utara 14340														
Sender's Name	[REDACTED]	Sender's Name	[REDACTED]														
Sender's Address	[REDACTED]	Sender's Address	STATIONSWEG 8 4416 PJ KRUIINGEN NL														
<table border="1"> <thead> <tr> <th>No</th> <th>Commodity</th> <th>Net Weight</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>ONION /Allium cepa</td> <td>28,00 KILOGRAMS</td> </tr> </tbody> </table>		No	Commodity	Net Weight	1	ONION /Allium cepa	28,00 KILOGRAMS	<p>Additional Declaration</p> <p>The consignment of onion produced from pest free production site as referred in the Decree of Ministry Agriculture of Republic Indonesia</p>									
No	Commodity	Net Weight															
1	ONION /Allium cepa	28,00 KILOGRAMS															
<table border="1"> <thead> <tr> <th>No</th> <th>No Dok</th> <th>Tgl Dok</th> <th>Negara</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>PCNU 127625804</td> <td>2017-01-06</td> <td>NL</td> </tr> </tbody> </table>		No	No Dok	Tgl Dok	Negara	1	PCNU 127625804	2017-01-06	NL	<table border="1"> <thead> <tr> <th>No</th> <th>Commodity</th> <th>Net Weight</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>CONSUMPTION ONIONS/Allium cepa</td> <td>28000 KGM</td> </tr> </tbody> </table>		No	Commodity	Net Weight	1	CONSUMPTION ONIONS/Allium cepa	28000 KGM
No	No Dok	Tgl Dok	Negara														
1	PCNU 127625804	2017-01-06	NL														
No	Commodity	Net Weight															
1	CONSUMPTION ONIONS/Allium cepa	28000 KGM															
<p>RESPON PPK</p> <p><input type="radio"/> Accepted <input type="radio"/> Rejected</p> <p>Submit Back</p>		<p>Print</p>															



Quarantine Station



QUARANTINE CERTIFICATE

Validation of Indonesia's Certificate



QUARANTINE CERTIFICATE VALIDATION

Choose Document

Animal and Animal Products

Animal Health Certificate

Sanitary Certificate of Animal Product 1

Fish and Fish Products

Health Certificate for Fish and Fish Products

Plant and Plant Products

Phytosanitary Certificate for Export

Phytosanitary Certificate for Re-Export

Certificate for Export of Processed Product/Non-Regulated Article

Certificate Number 2

2024-H3.0-7501.0-K.H.2-000001

Series Number 3

102RVYG


4

Validation Success ✕

Document is valid and has been successfully verified.

5

KH-2



REPUBLIK INDONESIA
BADAN KARANTINA INDONESIA
REPUBLIC OF INDONESIA
INDONESIAN QUARANTINE AUTHORITY

SERTIFIKAT SANITASI PRODUK HEWAN
SANITARY CERTIFICATE OF ANIMAL PRODUCT

Nomor: 2024-H3.0-7501.0-K.H.2-000001
Number: 102RVYG

Berdasarkan Permohonan Tindakan Karantina dan/atau Pengawasan terhadap Pemasukan/Pengeluaran/Transit*) Media Pembawa Nomor 2024-H3.0-7501.0-K.1.1-000001 Tanggal 21 Agustus 2024

I. Rincian Keterangan
Detail of Description

1. Negara / Daerah*) Country/Region	Asal (origin)	Tujuan (Destination)
	KABUPATEN GORONTALO	KOTA ADM. JAKARTA PUSAT
2. Nama, Alamat, dan NIB/NPWP/KTP/SIM/Passpor Name and Address	Pengirim (Consignor)	Penerima (Consignee)
	ABDULKADIR HASAN DUSUN DUNGALA TIBAWA GORONTALO 7501040502910001	JOHADI JAKARTA -
3. Tempat Pengeluaran dan Tanggal Muat : 21 Agustus 2024 Port of Exit and Date Of Loading Bandar Udara Jalauluddin	4. Tempat Pemasukan dan Tanggal Bongkar : 21 Agustus 2024 Port of Entry and Date of Unloading Bandar Udara Soekarno Hatta, Cengkareng	
Tempat Transit Port of Transit	6. Jenis dan Identitas Alat Angkut : Udara Type and Identity of the Means of Conveyance GARUDA INDONESIA GA-455	

*) Cetak yang tidak perlu.
Streak if not necessary

II. Uraian Media Pembawa
Description of Carrier

No.	Jenis Media Pembawa Type of Carrier	Jumlah Quantity	Satuan Unit	Keterangan***) Description
1	SARANG BURUNG WALET	84	kilogram	--

****) Untuk Hewan disebutkan bangsa, jenis kelamin, umur, dan keterangan lain.
For animal(s), the breed, gender, age, and other description shall be stated

Berdasarkan hasil tindakan karantina yang telah dilakukan, dengan ini menerangkan bahwa**):
Based on quarantine measure, hereby explains that:


Produk hewan tersebut di atas telah dilakukan tindakan, tidak ditemukan HPHK.
The animal product as stated above has (have) been conducted with quarantine measures, is (are) not infected of animal quarantine pets and diseases.

Produk Hewan tersebut di atas dalam keadaan sanitasi baik, kemasan utuh, tidak terjadi perubahan sifat, tidak terkontaminasi, dan dinilai tidak membahayakan kesehatan hewan dan/atau manusia.
The animal product as stated above is (are) in good sanitation, intact in packaging, no change in characteristics, not contaminated, and is (are) considered not endangering animal and/or human health.

Produk Hewan sudah memenuhi persyaratan dokumen lain
The animal products mentioned above have met the requirements of other documents

Lainnya: _____
Others:

**) Beri tanda pada kotak yang sesuai
Tick to the appropriate box(es)

Tanggal dikeluarkan: Date of Issued 21 August 2024	Dokter Hewan Karantina Quarantine Veterinarian Nama : KRISTINA DWI WULANDARI Name NIP : 199002082014032002 iQV		Stamp Stamp
--	---	---	----------------

Pernyataan lain dan hasil pemeriksaan laboratorium di halaman berikut.
Other declaration and laboratory results are in the next page.

Terimakasih

Kompeten, Unggul, Amanah, Tangguh

Athar Hussain Khokhar
DG Agro&Food
Thursday, 21 November, 2024, 2:14:29 PM

Athar Hussain Khokhar
DG Agro&Food
Thursday, 21 November, 2024, 2:14:29 PM