



TRADE DEVELOPMENT AUTHORITY OF PAKISTAN MINISTRY OF COMMERCE, GOVERNMENT OF PAKISTAN



Trade Development Authority of Pakistan (TDAP), an authority established for promotion of trade and business, under the Ministry of Commerce, invites sealed bids from firms registered with Income Tax and Sales Tax Departments for services of i. Organization of Global Cuisine show ii. Event Management Company iii. Car Rental Services during Food and Agriculture Exhibition–FoodAg2026 to be held at Expo Centre Karachi from 23–26 November 2026.

S. No	Name of Service Required	Bid Money	Procurement Procedure	Pre Bid Meeting Date and Time	Bid Closing date and Time	Bid Opening date and Time	Desk Officer and Address
1	Organization of Global Cuisine Show	PKR1,200,000	Two Stage Two Envelope as per PPRA Rule 36 (d)	12:00 PM on 14-9-2026	11:00 AM On 23-09-2026	11:30 AM On 23-09-2026	Ms. Kashmala Omer, Deputy Director (AFD) TDAP Lahore Office 62 Garden Block Garden Town Lahore Cell : 0333-0045773
2	Event Management Services	PKR 2,800,000	Single Stage Two Envelope Procedure as per PPRA Rule 36 (b)	12:30 Noon on 14-9-2026	11:00AM on 24-09-2026	11:30 AM On 24-09-2026	Mr. Amir ur Rehman Deputy Manager (AFD) TDAP Head Office 4th Noor Block A FTC Building Shahrāh-e- Faisal. karachi Ph: 021-99201518, Cell : 0300-2230260 Email : amir.rehman@tdap.gov.pk
3	Car Rental Services	PKR 500,000	Single Stage Two Envelope as per PPRA Rule 36 (b)	1:00 PM on 14-09-2026	11:00 AM on 25-09-2026	11:30 AM On 25-09-2026	Mr. Waqar Rasool Deputy Manager TDAP Multon Office Bungalow No. 20/2, Park Lane Business Centre, Officers Colony, near Khawojo Masood Park. Multon. Phone No 061-9330882-63 Mobile No: 03008639906 Email: waqar.rasool@tdap.gov.pk

2. Bidding documents containing the details of each Service can be downloaded from PPRAEPADS website (<https://eprocare.gov-.pk/>). In case of downloading bidding document, the bidders, shall be required to submit pay order of amount Rs1,000/- upon sub-mission of the bids.
3. In the first stage only technical proposals will be opened. Later, the financial proposals of only the technically qualified firms will be opened as per PPRA procedure. Financial proposals should accompany a bid security Mentioned against each tender in the form specified in the Bidding documents. Both the technical and the financial proposals must be sealed separately.
4. Trade Development Authority of Pakistan reserves the right to reject any or all bids and to annul the bidding process at any time, however, reasons for rejection or annulling bid process will be communicated to the concerned bidder (s) in accordance with the Procurement Rules.
5. The bids, prepared in accordance with the instructions in the bidding documents, must reach at the office of indicated desk offi- cer before the closing time.Bids will be opened on the some day ot11:30 A.M. This advertisement is also available on PPRA website at www.ppro.org.pl

TRADE DEVELOPMENT AUTHORITY OF PAKISTAN
(TENDER COMMITTEE)

No. TDAP/TENDER/AGRO/ 2026

September 14, 2026

SUBJECT: MINUTES OF THE PRE-BID MEETING HELD WITH PROSPECTIVE BIDDERS FOR EVENT MANAGEMENT – FOODAG 2026

A Pre-Bid Meeting regarding the tender for **Event Management for FOODAG 2026** was held at **12:30 PM** on 14th September 2026 in the **TDAP Conference Room, 3rd Floor, Karachi**. The meeting was attended by representatives of prospective bidder/vendor firms (Attendance list at Annex-I). The following queries were raised by the prospective bidders and were accordingly clarified by the Tender Committee:

I. PAYROLL REQUIREMENT BY TDAP IN THE TENDER:

Skylink & Badar Expo informed that it is difficult to share payroll as it is internal document and personal matter of employees. However, company's endorsement on stamp paper should be enough instead of requiring payroll.

Clarification by TDAP: TDAP emphasizes the requirement for valid verification to ascertain that the employees are bona fide personnel of the company. It was suggested that provision of employee cards, CVs and tax deduction certificates may suffice. TDAP informed that the tender conditions require concrete evidence of the requirement. Therefore, the proposed documentation shall be accepted.

II. RELEVANT EXPERIENCE CALUSE:

Representative of Skylink informed that the requirement for the EMC to have managed events in 6 halls is highly stringent that's why it should be reduced.

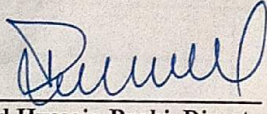
Clarification by TDAP: Prospective bidders were informed that TDAP need to verify proven experience of the company considering the actual requirement which is far more higher than 6 halls. Therefore, this cannot be reduced

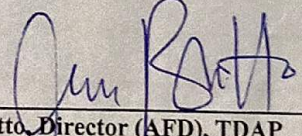
III. BANK GUARANTEE:

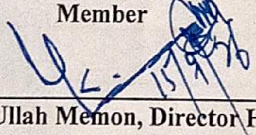
M/S Pagasus asked that it is only demand draft required for bid money and performance security or insurance and bank guarantee are also allowed.

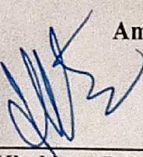
Clarification: The participants were informed that Insurance guarantee is not acceptable however demand draft, pay order and Bank Guarantee in the name of TDAP is acceptable.

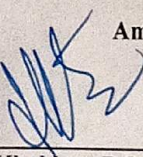
The meeting ended with thanks to all participating vendor representatives.


Rashid Hussain Brohi, Director F&A
Member


Qadeer Ahmed Bhutto, Director (AFD), TDAP
Member


Kaleem Ullah Memon, Director HR
Member


Amir Ur Rehman, Deputy Manager
Secretary Tender

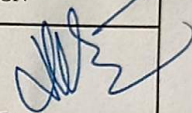
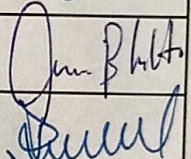
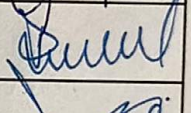
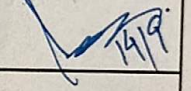
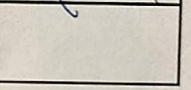

Athar Hussain Khokhar, DG (AFD)
Chairperson

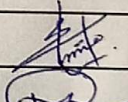
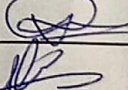
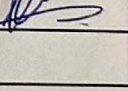
TRADE DEVELOPMENT AUTHORITY OF PAKISTAN
(AGRO AND FOOD DIVISION)

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DATE: 14/SEP/2026

SUBJECT: PRE-BID MEETING FOR TENDER NO P109429 FOR EVENT MANAGEMENT OF FOOD AG 2026 - ATTENDANCE SHEET FOR TENDER NO

S.NO	NAME	DESIGNATION	TENDER COMMITTEE	SIGN
1.	ATHAR HUSSAIN KHOKHAR	DIRECTOR GENERAL TDAP	CHAIRMAN - TENDER COMMITTEE	
2.	QADEER AHMED BHUTTO	DIRECTOR - TDAP	MEMBER TENDER COMMITTEE	
3.	RASHID HUSSAIN BROHI	DIRECTOR - F&A	MEMBER TENDER COMMITTEE	
4.	KALEEMULLAH MEMON	DIRECTOR - HR	MEMBER TENDER COMMITTEE	
5.	AMIR UR REHMAN	DEPUTY MANAGER	SECRETARY - MEMBER COMMITTEE	

S.NO	PARTICIPANT NAME	COMPANY NAME	CONTACT NUMBER	SIGN
1.	Simra Khan	Skylink Distribution	0320-2302270	
2.	Kashif Durrani	PEGASUS	0321-3899709	
3.	Shazad Shiekh	BADP Bros	0300-2017002	
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**TRADE DEVELOPMENT AUTHORITY OF PAKISTAN
(TENDER COMMITTEE)**

No. TDAP/TENDER/AGRO/ 2026

September 14, 2026

**SUBJECT: MINUTES OF PRE-BID MEETING HELD WITH PROSPECTIVE
BIDDERS FOR TENDER OF TRANSPORT SERVICES – FOODAG 2026**

A Pre-Bid Meeting regarding the tender for Provision of Transport Services for FOODAG 2026 was held at 1:00 PM 14th September 2026 in the TDAP Conference Room, 3rd Floor, Karachi. The meeting was attended by representatives of prospective bidder/vendor firms (Copy of Attendance at Annex-I).

The representatives were briefed in detail regarding the requirements of FOODAG 2026, scope of services, technical evaluation criteria, financial requirements, vehicle requirements and other terms and conditions contained in the tender document. The following queries were raised by the prospective bidders and were accordingly clarified by the Tender Committee:

1. Submission of Documents / Pay Order and Tender Fee

Mr. Kashif of Admire Rent a Car inquired whether all required documents were to be submitted online or whether certain documents, including the Pay Order and Tender Fee, were required to be submitted physically.

Clarification by TDAP: It was clarified that the bidders shall submit/upload the required documents in accordance with the procedure prescribed in the tender document. The Pay Order/Tender Fee, where required in original, shall be submitted physically as prescribed in the tender requirements.

2. Pay Order in Favour of TDAP:

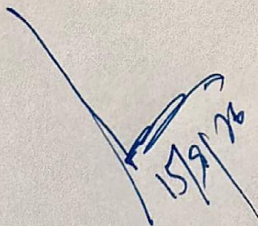
Mr. Hassan of Capital Rent a Car sought clarification regarding the name in whose favour the Pay Order was required to be prepared.

Clarification by TDAP: It was clarified that the Pay Order shall be prepared in favour of the Trade Development Authority of Pakistan (TDAP).

3. Documents Required for Vehicle Verification

Mr. Usama of Shani Rent a Car asked about the documents required for verification of the vehicles proposed/offered for the assignment.

Clarification by TDAP: The bidders were informed that the office/fleet and relevant vehicle documents would be physically verified during the technical evaluation. The bidders shall produce all relevant and valid ownership/registration, fitness, security clearance and other applicable documents as required under the tender terms.



4. Bulletproof Vehicles – Physical and Documentary Verification

Mr. Hassan of **Capital Rent a Car** inquired whether documentary proof regarding the availability and certification of bulletproof vehicles was mandatory.

Clarification by TDAP: It was clearly explained that both physical verification and documentary proof regarding the bulletproof vehicles are necessary. The participants were specifically briefed regarding the requirement for arranging bulletproof vehicles for FOODAG 2026. The bidders were informed that their capacity to arrange the required bulletproof vehicles, along with valid security clearance, certification/verification and other relevant documents, would be assessed during the technical evaluation. The bulletproof vehicles offered/proposed by the bidders shall be subject to physical inspection and verification by the TDAP Tender Committee/authorized team.

5. Overtime Calculation Requirement:

Mr. Anas of **Pak Limousine** sought clarification regarding the requirement for overtime and vehicle deployment beyond the prescribed duty hours.

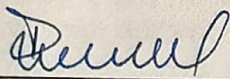
Clarification by TDAP: It was explained that the duty hours and overtime, where applicable, shall be dealt with in accordance with the **tender document, approved BoQ and work order/instructions issued by TDAP**. The bidders were advised to quote their rates accordingly.

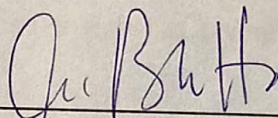
6. Financial Proposal

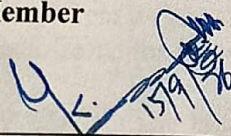
Mr. Usama of Shani Travel sought clarification regarding the submission and quotation of the Financial Proposal for Overtime. He asked whether they need to calculate per vehicle for 6 days?

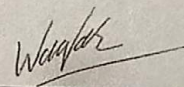
Clarification by TDAP: The participants were briefed that they need to give per hour rate and per KM rate and total number of hours and KMs as given in B.O.Q (not to be multiplied by days) against each category of the vehicle for overtime/extra KMs.

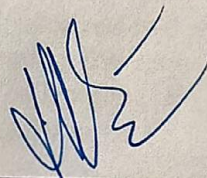
The bidders were further advised to ensure that their financial proposals are **complete, properly signed/stamped and submitted within the prescribed deadline**.


Rashid Hussain Brohi
Director F&A
Member


Qadeer Ahmed Bhutto
Director (Agro Food), TDAP
Member


Kaleem Ullah Memon
Director HR
Member


Waqar Rasool
Deputy Manager
Secretary Tender

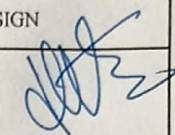
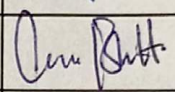
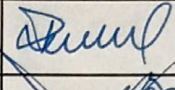

Athar Hussain Khokhar
DG (AFD)
Chairman

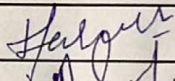
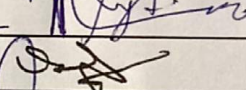
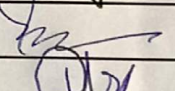
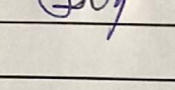
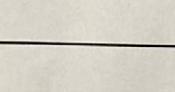
TRADE DEVELOPMENT AUTHORITY OF PAKISTAN
(AGRO AND FOOD DIVISION)

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DATE: 14/SEP/2026

SUBJECT: PRE-BID MEETING FOR TENDER NO
TRANSPORT ARRANGEMENT FOR GOOD AG 2026 - ATTENDANCE SHEET FOR
TENDER NO

S.NO	NAME	DESIGNATION	TENDER COMMITTEE	SIGN
1.	ATHAR HUSSAIN KHOKHAR	DIRECTOR GENERAL TDAP	CHAIRMAN - TENDER COMMITTEE	
2.	QADEER AHMED BHUTTO	DIRECTOR - TDAP	MEMBER TENDER COMMITTEE	
3.	RASHID HUSSAIN BROHI	DIRECTOR - F&A	MEMBER TENDER COMMITTEE	
4.	KALEEMULLAH MEMON	DIRECTOR - HR	MEMBER TENDER COMMITTEE	
5.	WAQAR RASOOL	DEPUTY MANAGER	SECRETARY - MEMBER COMMITTEE	

S.NO	PARTICIPANT NAME	COMPANY NAME	CONTACT NUMBER	SIGN
1.	Hasan Naseem	Capital Car Rental	03476260650	
2.	Sybil Anas	Pak Limousine	0333-3190910	
3.	Usama Ashraf	Shani travels	0335-1562173	
4.	Shahbaz Khan	Z.A Enterprises	0333-3421029	
5.	Tibran Ali	Admiral Pakistan	0300-3919343	
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MINUTES OF PRE-BID CONFERENCE

Cuisine Show, FoodAg 2026

No. TDAP/TENDER/AGRO/ 2026

Dated: 14th September, 2026

1. Background

A pre-bid conference for the Cuisine Show was held on **14 September 2026 at 12:30 PM** at the **TDAP Headquarters, Karachi**. The conference was convened to provide an opportunity for prospective bidding companies to seek clarification on the tender requirements, technical evaluation criteria, design expectations and other aspects of the proposed Cuisine Show.

Representatives of the bidding companies attended the conference and raised queries regarding the tender documents and requirements. The meeting was attended by representatives of prospective bidder/vendor firms (Attendance list at Annex-I). The TDAP team responded to the queries and provided the clarifications recorded below.

2. Key Clarification on the Tender Process

TDAP clarified that the Cuisine Show is being developed with particular emphasis on its **theme, concept, design and overall quality**. Accordingly, the tender has been structured as a **two-stage, two-envelope process** to enable TDAP to assess the proposals, including the design and proposed execution approach, against its requirements before proceeding to the second stage, in accordance with PPRA Rule 36(d).

3. Queries Raised and Clarifications Provided

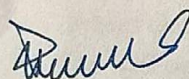
Query / Agenda Item	Issue Raised by Bidders	TDAP Clarification / Response
Technical Evaluation Criteria, Criterion 1.2	The bidding companies suggested that the criterion titled "Total Number of Cuisine Shows Organized" be amended to "Cuisine Shows/Food Related Events Organized."	The committee agreed to circulate the proposed amendment.
Chef Profiles and International Background	The bidders sought clarification on whether it would be acceptable if all proposed chefs were based in Dubai but represented different countries of origin.	TDAP clarified that quality and professionalism must not be compromised. The proposed chefs should have relevant international affiliations and international certifications.
Design Requirements and BOQs	The bidders noted that the BOQs provide detailed requirements but do not specify a design, and sought clarification on how the required level of quality would be assessed.	TDAP clarified that the theme and design of the Cuisine Show are important requirements. The two-stage, two-envelope tender process has therefore been adopted under PPRA Rule 36(d), allowing TDAP to assess what bidders propose and how their

		designs meet the requirements before proceeding to the second stage.
International Affiliations	The bidders noted that a typical event-organizing company may not itself have affiliations with cuisine shows or food-related agencies.	TDAP clarified that the international affiliation requirement relates to the profiles of the chefs to be provided by the successful company, and not necessarily to the organizing company itself.
International Affiliation and Joint Venture	A query was raised as to whether the international affiliation requirement would be treated as a joint venture (JV).	TDAP clarified that this is a certification/profile requirement for the chefs and does not constitute a JV requirement.
Tax Deduction	The bidders asked whether a fixed rate or specific criterion would apply for tax deduction.	TDAP clarified that tax deductions will be made in accordance with applicable law.

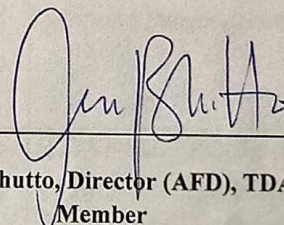
4. Conclusion

The pre-bid conference provided the participating bidders with an opportunity to seek clarification on the tender requirements for the Cuisine Show. **TDAP reiterated that the quality, professionalism, theme and design of the Cuisine Show are key considerations** and that the two-stage, two-envelope process has been adopted to enable proper evaluation of the proposals before the second stage.

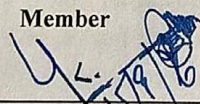
The committee also agreed to circulate the proposed amendment to Technical Evaluation Criterion 1.2 regarding the wording of experience in organizing Cuisine Shows/Food Related Events.



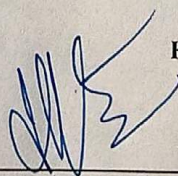
Rashid Hussain Brohi, Director F&A
Member



Qadeer Ahmed Bhutto, Director (AFD), TDAP
Member



Kaleem Ullah Memon, Director HR
Member



Athar Hussain Khokhar, DG (AFD)
Chairperson

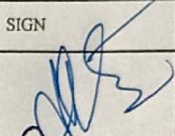
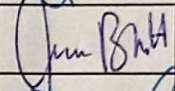
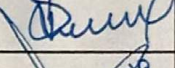
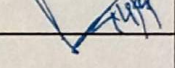
Kashmala Omer, Deputy Director
Secretary Tender

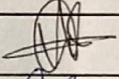
TRADE DEVELOPMENT AUTHORITY OF PAKISTAN
(AGRO AND FOOD DIVISION)

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DATE: 14/SEP/2026

SUBJECT: PRE-BID MEETING FOR TENDER NO P112651 FOR
CUISINE SHOW OF FOOD AG 2026 - ATTENDANCE SHEET FOR
TENDER NO

S.NO	NAME	DESIGNATION	TENDER COMMITTEE	SIGN
1.	ATHAR HUSSAIN KHOKHAR	DIRECTOR GENERAL TDAP	CHAIRMAN - TENDER COMMITTEE	
2.	QADEER AHMED BHUTTO	DIRECTOR - TDAP	MEMBER TENDER COMMITTEE	
3.	RASHID HUSSAIN BROHI	DIRECTOR - F&A	MEMBER TENDER COMMITTEE	
4.	KALEEMULLAH MEMON	DIRECTOR - HR	MEMBER TENDER COMMITTEE	
5.	KASHMALA UMER	DEPUTY DIRECTOR	SECRETARY - MEMBER COMMITTEE	

S.NO	PARTICIPANT NAME	COMPANY NAME	CONTACT NUMBER	SIGN
1.	M. ASLAM KHAN	CKO BUENOS	0321-2012244	
2.	Shazad Shiekh	BADA EXPO Solutions	0300-2017002	
3.				
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